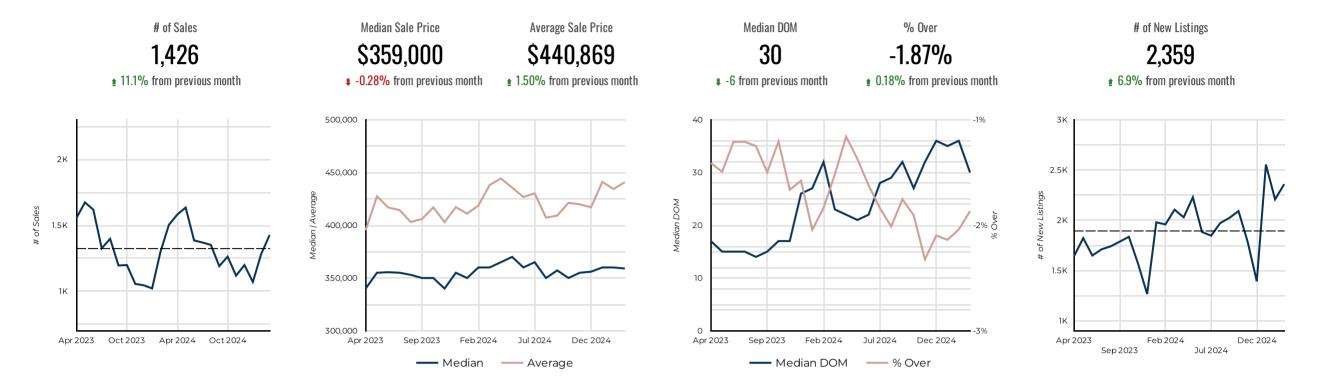
# **MLSSAZ** Monthly Market Report

MLS of Southern AZ - Tucson Association of Realtors - Green Valley Sahuarita Association of Realtors



Mar 2025





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Market Activity - Market Pricing - Buyer Demand - Inventory

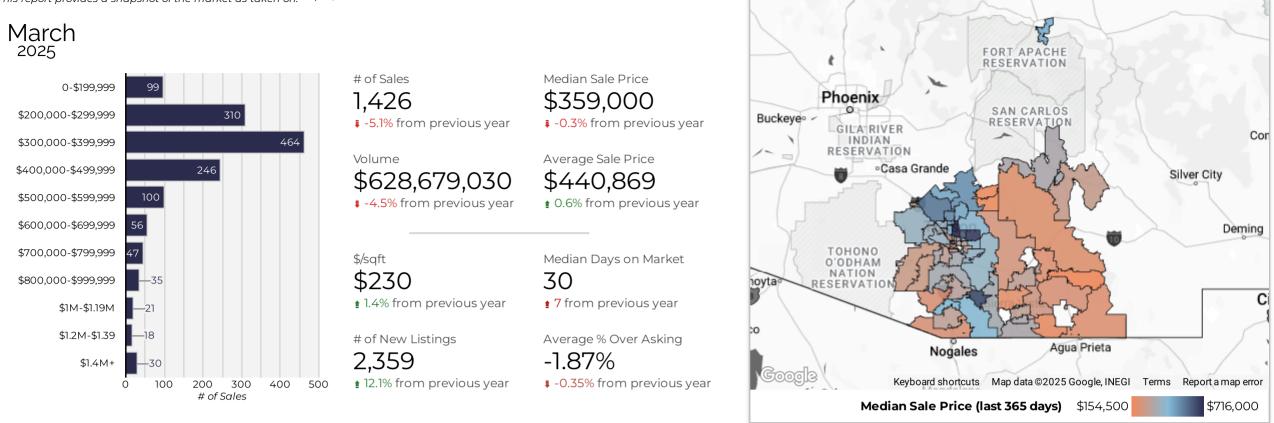
<u>To explore your area further visit > MLSSAZ DataPortal</u>

# MLSSAZ MULTIPLE LISTING SERVICE OF

St Johns

## Southern AZ Housing Market: Market Activity & Pricing

All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Apr 1, 2025



Prescott

0-\$199,999 \$200,000-\$299,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$999,999 \$300,000-\$399,999 \$400,000-\$499,999 \$500,000-\$599,999 \$1M-\$1.19M \$1.2M-\$1.39 \$1.4M+

	6.94%			21.74%					32.54%			17.25%	,	7.01%	3.93%	3.3%		26%
0%	1	10%	20%	1	70%		00/	E 00/	60%	7	0%		80%		0	00/	10	
0%		10%	20%		30%	40	0%	50%	60%	/	0%		80%		9	0%	IC IC	20%

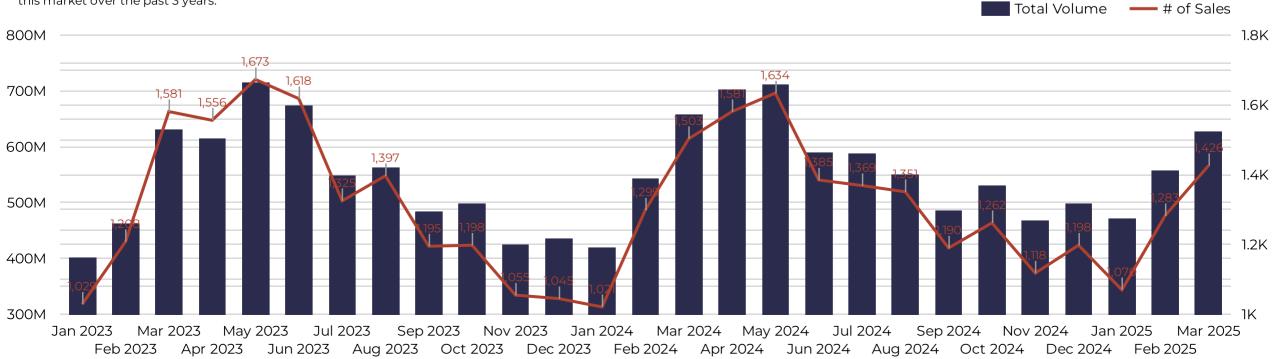
## Market Pricing

Use this data to see how the cost of real estate has Ŧ ۰. . changed in this area over the last 3 years. ---- 2025 ---- 2024 370,000 \$365,000 \$364,990 \$370,00 \$360,000 \$360,000 \$399,986 360,000 \$357,210 360,000 \$355,888 \$355,500 \$355,000 \$355,000 \$355,000 \$353,000 \$350,000 \$35C \$350.000  $\cap$ \$340.0 340.0 \$337,990 \$330,000 330,000 \$325,000 320,000 November December January February March April May June July August September October



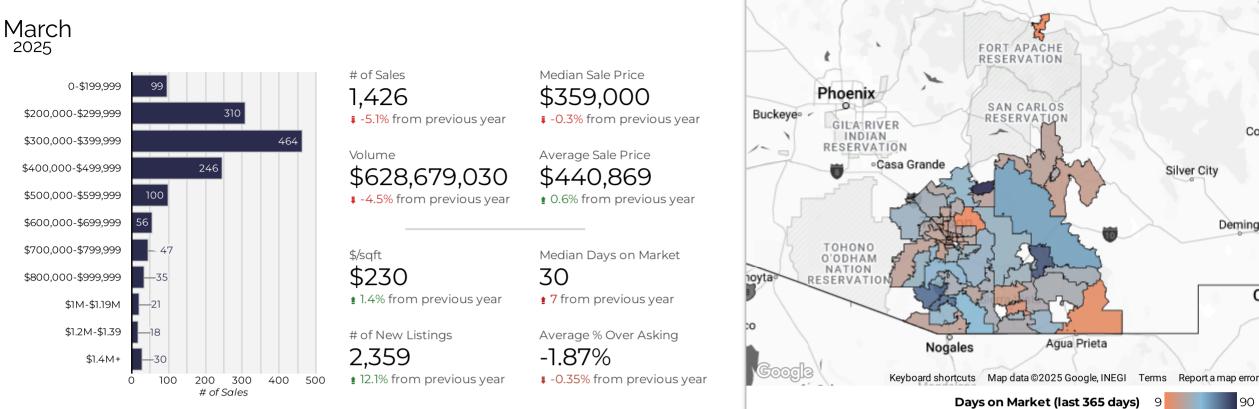
#### **Market Activity**

Use this data to see changes in total sales activity in this market over the past 3 years.



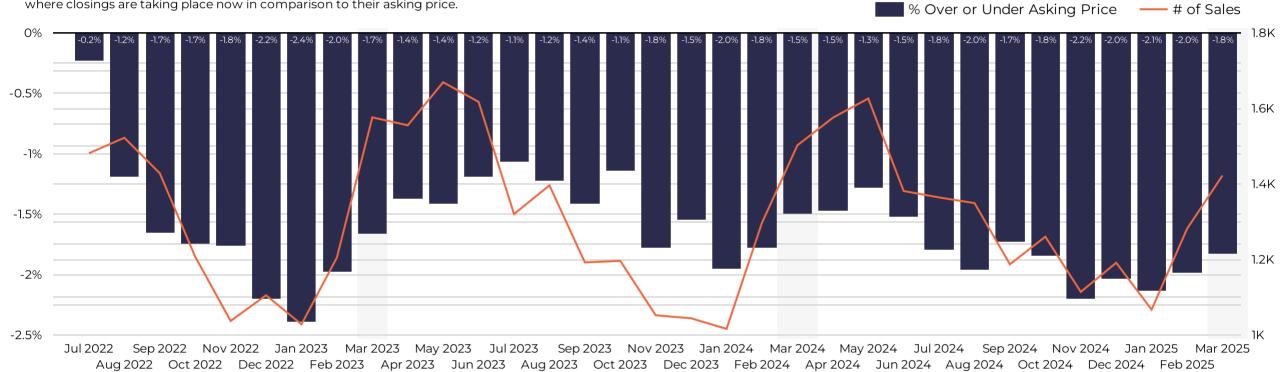
## Southern AZ Housing Market: Buyer Demand

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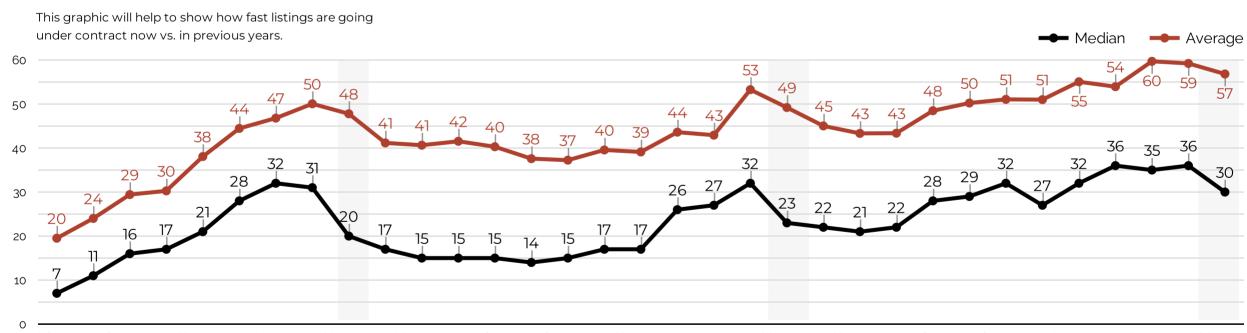
## **Buyer Demand**

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



Prescott

**Days on Market** 



Silver City

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Deming

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90

St Johns

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Z

Sep 2022 Jan 2023 Mar 2023 May 2023 Nov 2022 Jul 2023 Sep 2023 Nov 2023 Jan 2024 Mar 2024 Nov 2024 Mar 2025 Jul 2022 May 2024 Jul 2024 Sep 2024 Jan 2025 Aug 2022 Oct 2022 Dec 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023 Feb 2024 Apr 2024 Jun 2024 Aug 2024 Oct 2024 Dec 2024 Feb 2025

#### **Buyer Demand** by Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding.

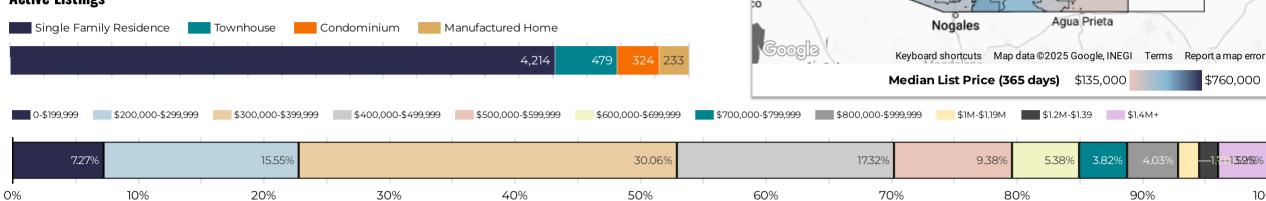
Sold Price	# of Sales	% Δ	DOM (median)	Δ	% Closed Over or Under Asking	Δ
0-\$199,999	99	-16.8% 🖡	37	12 🛔	-4.71%	-1.27% 🖡
\$200,000-\$299,999	310	-9.1% 🖡	28	5 🛔	-1.67%	-0.60% 🖡
\$300,000-\$399,999	464	1.1% 🛔	42	15 🛔	-1.35%	-0.18% 🖡
\$400,000-\$499,999	246	-5.7% 🖡	31	9 🛔	-1.51%	0.09% 🖠
\$500,000-\$599,999	100	-5.7% 🖡	27	14 🛔	-1.82%	-0.67% 🖡
\$600,000-\$699,999	56	-13.8% 🖡	20	-1 ‡	-1.82%	0.01% 🛔
\$700,000-\$799,999	47	0.0%	20	-2 🖡	-1.73%	0.30% 🕯
\$800,000-\$999,999	35	-16.7% 🖡	16	-12 🖡	-2.88%	-1.29% 🖡
\$1M-\$1.19M	21	0.0%	5	-9 🖡	-2.37%	0.92% 🛔
\$1.2M-\$1.39	18	12.5% 🕯	19	1 🛔	-3.09%	-1.49% 🖡
\$1.4M+	30	15.4% 🕯	21	11 🛔	-3.51%	-1.45% 🖡

## Southern AZ Housing Market: Inventory

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2025			Average	#	
# of New Listings (Supply)	Months of Supply	Single Family Residence	\$606,188	4,214	
2,359	3.73	Townhouse	\$344,296	479	
254 from previous year	Active Listings	Condominium	\$220,332	324	
# of New Pendings (Demand)	5,312	Manufactured Home	\$269,610	233	
1.529	Pending Listings	Mobile Home	\$170,690	62	
<ul> <li>-17 from previous year</li> </ul>	909	Grand total	\$539,191	5,312	







Asking Price	Months of Supply	Active	# of Sales Last Month
0-\$199,999	4.06	386	95
\$200,000-\$299,999	2.67	826	309
\$300,000-\$399,999	3.46	1,597	462
\$400,000-\$499,999	3.82	920	241
\$500,000-\$599,999	4.65	498	107
\$600,000-\$699,999	4.77	286	60
\$700,000-\$799,999	4.51	203	45
\$800,000-\$999,999	5.78	214	37
\$1M-\$1.19M	5.35	91	17
\$1.2M-\$1.39	3.86	81	21
\$1.4M+	6.56	210	32
Grand total	3.73	5,312	1,426

## **Asking Prices**

Prescott

Buckeye

hoyta

t

Phoenix

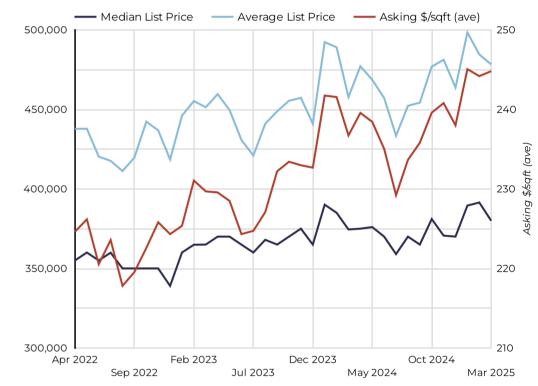
TOHONO O'ODHAM NATION

RESERVATIO

GILA RIVER

INDIAN

Casa Grande



#### **New Listings**

Use this data to view new inventory delivered in this market over the past 3 years.



Silver City

Con

Deming

\$760,000

1325%

100%

90%

Ci

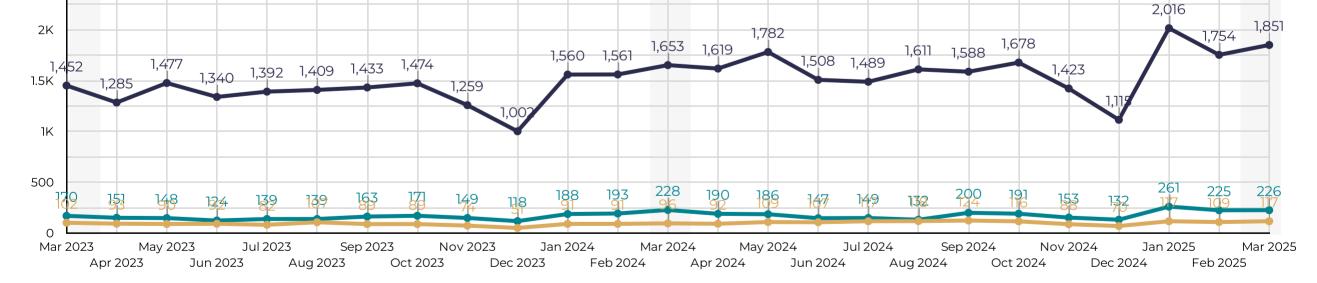
St Johns

2

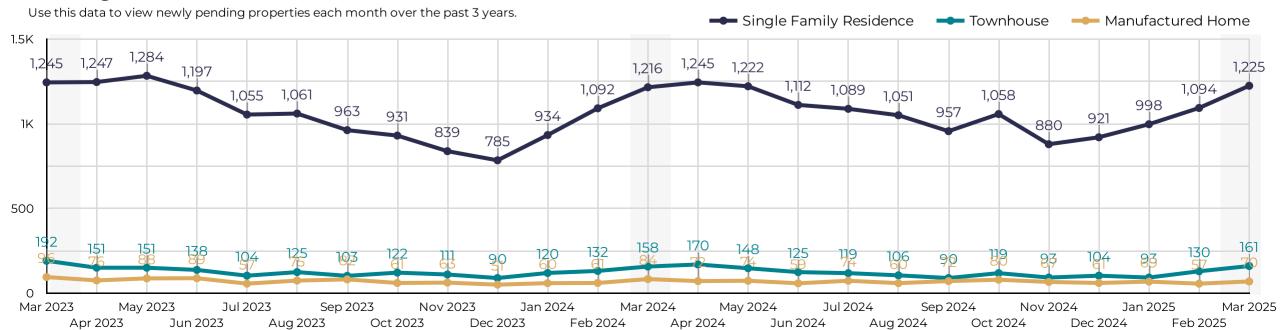
FORT APACHE RESERVATION

SAN CARLOS

RESERVATION



#### **New Pendings**



## Southern AZ Housing Market: Tables

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## Data Tables

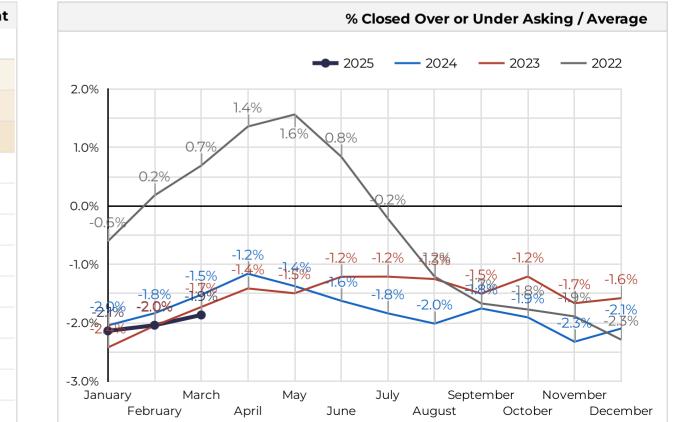
Use this report to gather monthly stats for these 6 top market indicators. Heat-mapped zones will show whether your market is in a particularly hot or cool period compared to previous years.

			4	‡ of Sales / Count
Month	2022	2023	2024	2025
January	1,591	1,029	1,021	1,070
February	1,676	1,208	1,299	1,283
March	2,134	1,581	1,503	1,426
April	1,957	1,556	1,581	-
May	2,031	1,673	1,634	-
June	1,764	1,618	1,385	-
July	1,483	1,325	1,369	-
August	1,525	1,397	1,351	-
September	1,431	1,195	1,190	-
October	1,208	1,198	1,262	-
November	1,041	1,055	1,118	-
December	1,107	1,045	1,198	-

			Sa	le Price / Median
Month	2022	2023	2024	2025
January	\$313,500	\$325,000	\$350,000	\$360,000
February	\$327,600	\$330,000	\$360,000	\$360,000
March	\$333,000	\$337,990	\$360,000	\$359,000
April	\$346,000	\$340,000	\$365,000	-
Мау	\$350,000	\$355,000	\$370,000	-
June	\$355,000	\$355,500	\$360,000	-
July	\$351,000	\$355,000	\$364,990	-
August	\$344,800	\$353,000	\$350,000	-
September	\$345,000	\$350,000	\$357,210	-
October	\$330,000	\$350,000	\$350,000	-
November	\$340,000	\$340,000	\$355,000	-
December	\$330,000	\$355,000	\$355,990	-

			Days on	Market / Median
Month	2022	2023	2024	2025
January	10	32	27	35
February	7	31	32	36
March	6	20	23	30
April	5	17	22	-
May	5	15	21	-
June	6	15	22	-
July	7	15	28	-
August	וו	14	29	-
September	16	15	32	-
October	17	17	27	-
November	21	17	32	-
December	28	26	36	-

n				New	Listings / Count
	Month	2022	2023	2024	2025
	January	1,978	1,778	1,979	2,554
	February	1,948	1,608	1,958	2,207
	March	2,171	1,853	2,105	2,359
	April	2,287	1,643	2,029	-
	May	2,184	1,822	2,228	-
	June	2,424	1,649	1,883	-
	July	2,251	1,710	1,846	-
	August	2,122	1,740	1,972	-
	September	1,984	1,787	2,023	-
	October	1,740	1,835	2,091	-
	November	1,461	1,568	1,785	-
	December	1,160	1,266	1,393	-



			New F	Pendings / Count
Month	2022	2023	2024	2025
January	1,789	1,175	1,187	1,217
February	1,862	1,366	1,374	1,352
March	2,094	1,642	1,546	1,529
April	1,965	1,584	1,588	-
Мау	1,914	1,620	1,518	-
June	1,605	1,507	1,364	-
July	1,429	1,322	1,373	-
August	1,498	1,333	1,279	-
September	1,300	1,201	1,176	-
October	1,193	1,177	1,312	-
November	1,029	1,074	1,090	-
December	1,005	978	1,137	-



## Southern AZ Housing Market: Comparisons

All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Apr 1, 2025

## Mar 2025

#### vs. last year

Use this table to compare segments of the market year-over-year in your selected area on a range of metrics.

	Market Activ		Market Pricing			Buyer Demand						
Property Type	# of Sales •	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
Single Family Residence	1,147	-2.3% 🖡	\$551.59M	-2.6% 🖡	\$380,000	\$-9,900 🖡	\$236	\$4 🕯	30	5 🖠	-1.7%	-0.3% 🖡
Townhouse	149	-2.6% 🖡	\$49.09M	-8.1% 🖡	\$285,000	\$-5,000 ¥	\$225	\$-12 <b>I</b>	27	9 🕯	-1.9%	-0.8% 🖡
Manufactured Home	63	-25.0% 🖡	\$14.48M	-26.4% 🖡	\$227,900	\$-17,100 🖡	\$158	\$3 🕯	26	12 🕯	-2.7%	0.3% 🕯
Condominium	50	-36.7% 🖡	\$11.1M	-35.6% 🖡	\$225,000	\$35,100 🕯	\$234	\$9 <b>t</b>	35	10 🖠	-3.2%	-1.0% 🖡
Mobile Home	13	8.3% 🕯	\$2.08M	14.7% 🕯	\$160,000	\$25,000 🕯	\$141	\$6 <b>t</b>	26	-9 🖡	-4.0%	-2.4% 🖡

Total SqFt	# of Sales	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
<999 sqft	104	4.0% 🕯	\$20.28M	15.6% 🕯	\$196,500	\$20,710 🕯	\$234	\$17 🕯	24	-1‡	-2.7%	-0.6% 🖡
\$1000-1499 sqft	368	-10.7% 🖡	\$107.51M	-8.5% 🖡	\$285,000	\$O	\$228	\$5 🕯	25	6 🕯	-1.5%	-0.4% 🖡
\$1500-1999 sqft	489	0.8% 🕯	\$183.06M	1.4% 🕯	\$357,000	\$1,010 🕯	\$218	\$2 🕯	37	11 🕯	-1.6%	-0.2% 🖡
2000-2499 sqft	256	-6.2% 🖡	\$126.57M	-5.4% 🖡	\$459,000	\$2,000 🕯	\$223	\$3 🕯	32	9 🕯	-1.8%	-0.3% 🖡
2500-2999 sqft	93	-27.9% 🖡	\$58.55M	-28.4% 🖡	\$580,000	\$-15,990 🖡	\$232	\$-2↓	23	-10 🖡	-1.8%	-0.5% 🖡
3000-3999 sqft	81	3.8% 🕯	\$81.1M	7.5% 🕯	\$910,000	\$-20,000 ¥	\$294	\$10 🕯	23	9 🕯	-2.7%	0.6% 🕯
4000-4999 sqft	19	11.8% 🕯	\$25.33M	-0.5% 🖡	\$1,200,000	\$-225,000 🖡	\$309	\$-28 <b>I</b>	38	31 🕯	-4.9%	-2.0% 🖡
5000+ sqft	12	50.0% 🕯	\$25.94M	-1.6% 🖡	\$1,989,000	\$-1,461,000	\$360	\$-188 🖡	23	-69 🖡	-3.5%	0.5% 🕯

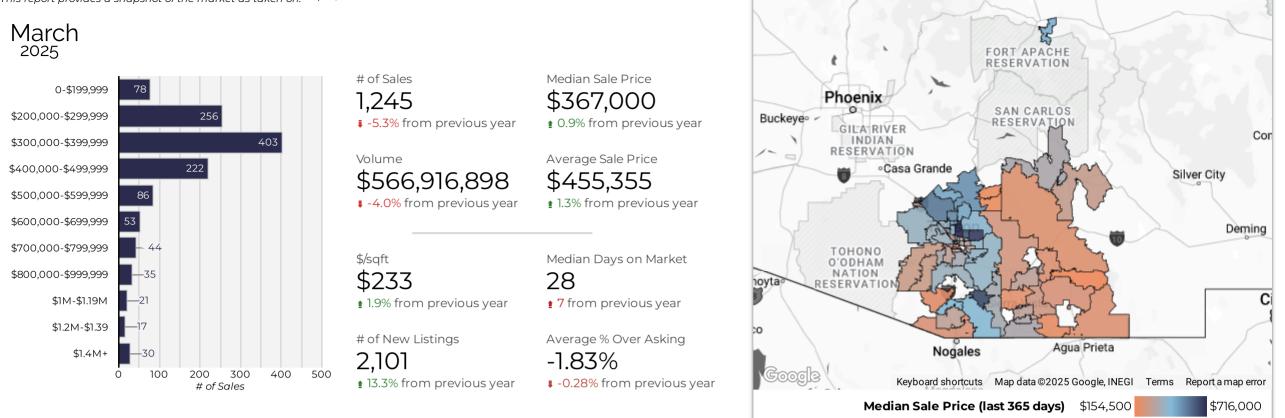
Region	# of Sales 🔹	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
Northwest	206	0.0%	\$120.02M	-0.8% 🖡	\$440,000	\$-18,900 🖡	\$268	\$-3 <b>I</b>	21	5 🕯	-1.7%	-0.3% 🖡
Central	136	-3.5% 🖡	\$54.85M	12.5% 🕯	\$330,000	\$27,000 #	\$251	\$18 🕯	23	10 🕯	-2.3%	-1.2% 🖡
East	124	0.0%	\$42.26M	2.7% 🕯	\$315,000	\$5,000 🕯	\$207	\$1 🕯	32	20 🕯	-1.5%	-0.1% 🖡
North	116	-4.9% 🖡	\$92.94M	-8.4% 🖡	\$650,000	\$68,405 🕯	\$315	\$-14 🖡	15	0	-2.0%	-0.4% 🖡
Upper Southeast	88	-24.8% 🖡	\$37.88M	-21.4% 🖡	\$391,000	\$1,000 🕯	\$209	\$6 🕯	44	5 🕯	-1.6%	+0.0%
West	81	-2.4% 🖡	\$38.62M	3.3% 🕇	\$400,000	\$O	\$239	\$13 🕯	22	4 🕯	-1.7%	-0.5% 🖡
Southwest	70	-21.3% 🖡	\$20.67M	-26.5% 🖡	\$308,000	\$3,000 <b>t</b>	\$188	\$-9 <b>!</b>	36	15 🕇	-1.7%	-0.9% 🖡
Extended West	65	-5.8% 🖡	\$24.14M	-4.5% 🖡	\$369,990	\$4,660 🕯	\$198	\$4 🕯	45	17 🕯	-1.6%	-0.5% 🖡
Southeast	57	119.2% 🕯	\$22.67M	130.3% 🕯	\$368,500	\$12,500 🕯	\$204	\$7 🕯	27	10 🛔	-1.0%	-0.5% 🖡
Upper Northwest	54	-5.3% 🖡	\$26.99M	-11.4% 🖡	\$449,000	\$-21,000 🖡	\$237	\$-25 <b>!</b>	23	-6 🖡	-1.2%	1.2% 🕯
Green Valley Northwest	50	-10.7% 🖡	\$13.61M	-9.3% 🖡	\$252,000	\$-21,000 🖡	\$201	\$-7 🖡	26	0	-2.5%	-0.7% 🖡
Northeast	50	8.7% 🕯	\$25.29M	-13.6% 🖡	\$436,000	\$-104,000 🖡	\$244	\$1 🕯	28	10 🕯	-2.8%	0.6% 🕯
South	47	-28.8% 🖡	\$12.65M	-32.5% 🖡	\$255,000	\$-24,000 🖡	\$205	\$8 🕯	57	44 🕇	-1.0%	+0.0%
Green Valley Northeast	38	8.6% 1	\$15.87M	-5.5% 🖡	\$382,000	\$-61,000 ‡	\$214	\$-22 ₽	55	30 🛔	-1.9%	-0.2% 🖡
Green Valley North	37	-26.0% 🖡	\$12.42M	-25.8% 🖡	\$310,000	\$-17,990 🖡	\$201	\$9 🛔	61	6 🛔	-1.7%	-0.9% 🖡
Green Valley Southwest	34	-8.1% 🖡	\$11.68M	-24.3% 🖡	\$320,000	\$-69,000 ₽	\$209	\$-7↓	28	12 🖠	-2.4%	-1.5% 🖡
SCC-Rio Rico East	28	7.7% 🕯	\$8.77M	22.6% 🖠	\$285,000	\$15,000 🛔	\$183	\$13 🛔	25	-40 🖡	-0.6%	-0.6% 🖡
Cochise	26	-13.3% 🖡	\$7.31M	-16.2% 🖡	\$245,000	\$-4,900 🖡	\$182	\$38 🛔	45	-42 🖡	-3.8%	0.4% 🕯
Benson/St. David	23	-11.5% 🖡	\$5.97M	-17.4% 🖡	\$254,990	\$-2,010 🖡	\$173	\$11 🛔	76	31 🛔	-2.8%	0.9% 🕯
Green Valley Southeast	22	100.0% 🕯	\$8.19M	111.4% 🕯	\$315,000	\$-40,000 \$	\$213	\$-12 <b>↓</b>	63	35 🛔	-2.1%	-1.0% 🖡
Pinal	14	27.3% 🕯	\$4.2M	75.9% t	\$322,000	\$147,000 🕯	\$209	\$61 🕯	89	17 🛔	-1.6%	2.5% 🕯
Graham	12	-42.9% 🖡	\$3.32M	-39.6% 🖡	\$260,000	\$-20,000 ¥	\$182	\$17 🛔	96	70 🛔	-1.2%	0.3% 🕯
Extended Northwest	9	-18.2% 🖡	\$2.52M	-27.6% 🖡	\$269,990	\$-30,000 ‡	\$196	\$19 🕯	46	-43 🖡	0.2%	0.2% 🛔
SCC-Rio Rico West	8	100.0% 🕯	\$2.45M	42.5% 🕇	\$300,000	\$-57,000 ¥	\$178	\$-17 🖡	18	13 🖠	-2.5%	-2.4% 🖡
Extended Southwest	6	0.0%	\$1.37M	1.9% 🕯	\$225,000	\$-19,000 ‡	\$160	\$32 🕯	19	-8 🖡	-0.9%	2.6% 🛔
SCC-Tubac East	6	-14.3% 🖡	\$3.71M	-1.3% 🖡	\$465,000	\$-32,274 🖡	\$269	\$-12 <b>‡</b>	96	23 🛔	-3.2%	-1.2% 🖡
SCC-Nogales East	3	-57.1% 🖡	\$473K	-73.0% 🖡	\$150,000	\$-85,000 🖡	\$118	\$-10 🖡	20	5 🛔	-11.1%	-13.8%
Maricopa	3	200.0% 🕯	\$1.55M	-2.2% 🖡	\$440,000	\$-1,145,000	\$264	\$-159 <b>I</b>	68	-158 🖡	-3.2%	8.8% 🕯
SCC-Tubac West	2	0.0%	\$1.14M	-16.8% 🖡	\$555,000	\$-44,000 ₽	\$208	\$-37 <b>‡</b>	124	102 🕯	-5.1%	-4.6% 🖡
SCC-Tumacacori-Carm	2	-	\$2.7M	-	\$1,200,000	-	\$427	•	19	-	0.0%	-
Extended Southeast	2	-33.3% 🖡	\$998.9K	-15.1% 🖡	\$418,900	\$27,900 🕯	\$254	\$31 🛔	157	121 🛔	-5.5%	-4.0% 🖡
SCC-Patagonia	2	100.0% 🕯	\$616K	107.4% 🕯	\$186,000	\$-111,000 <b>‡</b>	\$227	\$33 🖠	7	-1‡	-4.1%	-4.7% 🖡
SCC-Nogales West	1	-50.0% 🖡	\$515K	19.8% 🕯	\$515,000	\$395,000 🕯	\$159	\$35 🖠	18	-9 🖡	-3.7%	10.7% 🕯



St Johns

## Tucson Association of Realtors: Market Activity & Pricing

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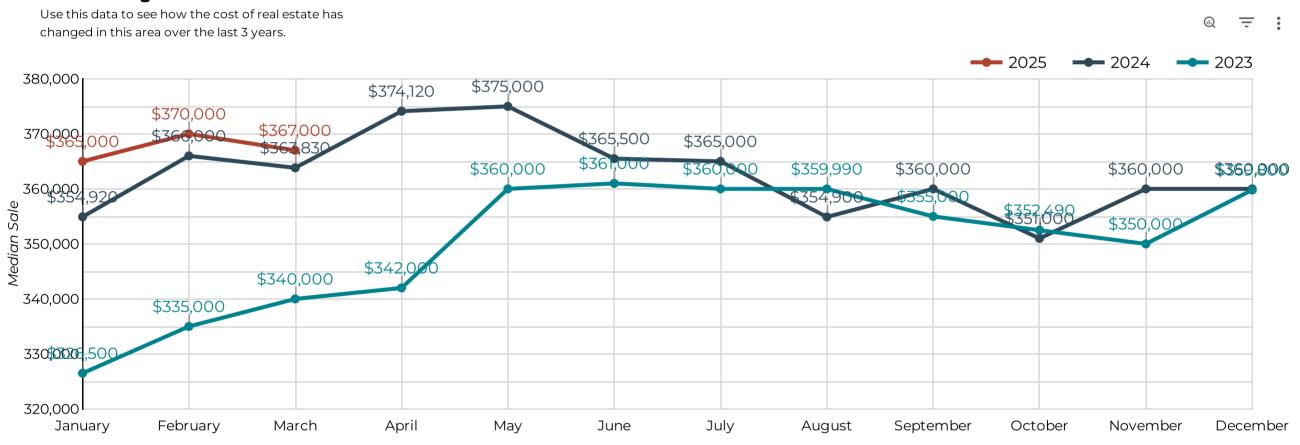


Prescott

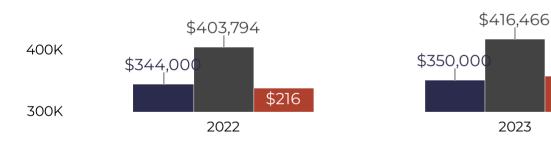
0-\$199,999 \$200,000-\$299,999 \$300,000-\$399,999 \$400,000-\$499,999 \$500,000-\$599,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$999,999 \$1M-\$1.19M \$1.2M-\$1.39 \$1.4M+

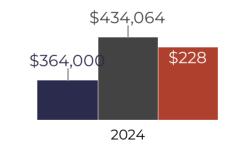
	6.27%		20.56%	%			32.37%		17.83%	6.91%	<b>4.26% 3.53%</b> 2.81%	<b>—1<mark>.⊶1.37</mark>%</b> 2.4
0%		10%	20%	30%	40%	50%	60%	% 70%		80%	90%	100%

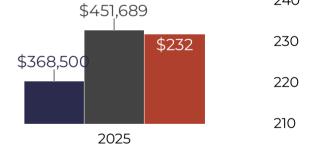
## Market Pricing





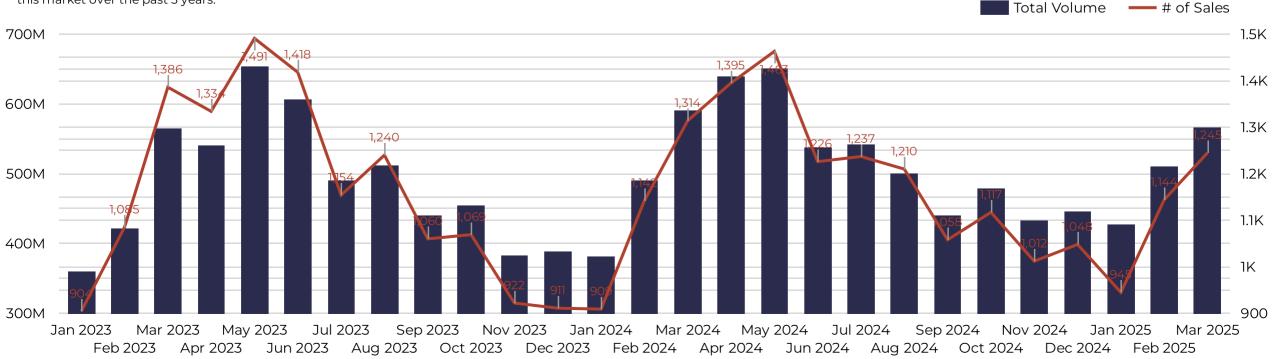






#### **Market Activity**

Use this data to see changes in total sales activity in this market over the past 3 years.



\$219

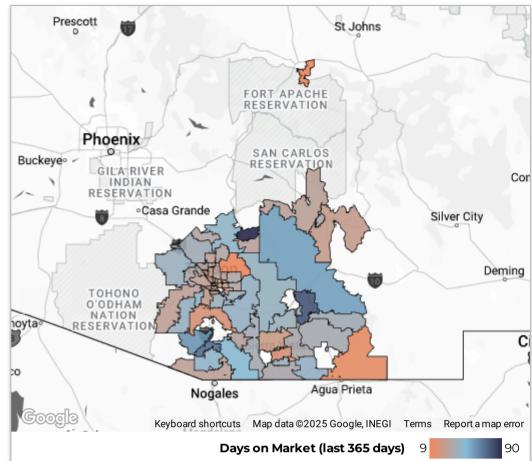
## TUCSON ASSOCIATION OF REALTORS®

— # of Sales

## Tucson Association of Realtors: Buyer Demand

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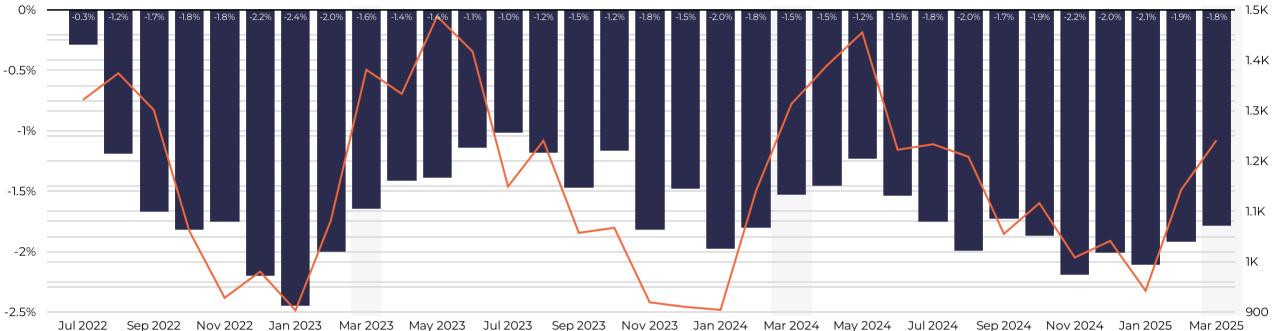




% Over or Under Asking Price

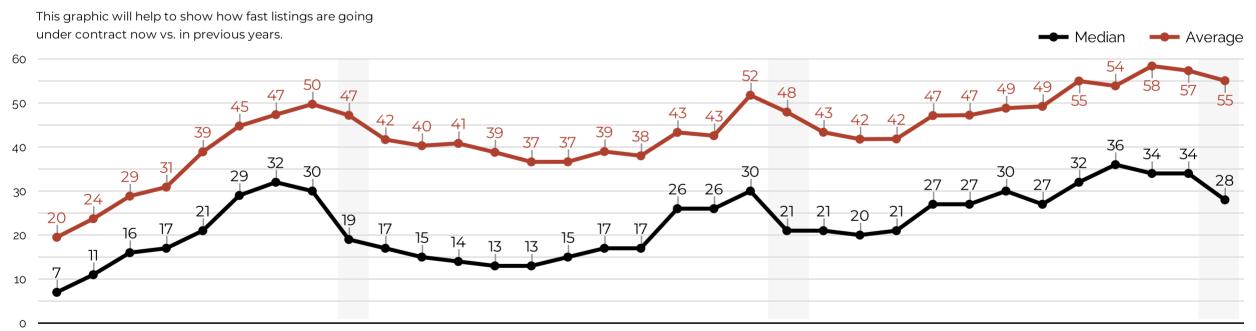
## **Buyer Demand**

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



Jul 2022 Sep 2022 Nov 2022 Jan 2023 Mar 2023 May 2023 Jul 2023 Sep 2023 Nov 2023 Jan 2024 Mar 2024 May 2024 Jul 2024 Sep 2024 Nov 2024 Jan 2025 Mar 2025 Aug 2022 Oct 2022 Dec 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023 Feb 2024 Apr 2024 Jun 2024 Aug 2024 Oct 2024 Dec 2024 Feb 2025

## **Days on Market**



Sep 2022 Jan 2023 Mar 2023 May 2023 Nov 2023 Jan 2024 Nov 2022 Jul 2023 Sep 2023 Mar 2024 May 2024 Nov 2024 Mar 2025 Jul 2022 Jul 2024 Sep 2024 Jan 2025 Aug 2022 Oct 2022 Dec 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023 Feb 2024 Apr 2024 Jun 2024 Aug 2024 Oct 2024 Dec 2024 Feb 2025

#### **Buyer Demand** by Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding.

Sold Price	# of Sales	% Δ	DOM (median)	Δ	% Closed Over or Under Asking	Δ
0-\$199,999	78	-22.0% 🖡	41	16 🛔	-5.00%	-1.26% 🖡
\$200,000-\$299,999	256	-13.5% 🖡	26	5 🛔	-1.58%	-0.50% 🖡
\$300,000-\$399,999	403	2.3% 🕯	40	14 🛔	-1.30%	-0.13% 🖡
\$400,000-\$499,999	222	0.0%	33	13 🛔	-1.45%	0.18% 🖠
\$500,000-\$599,999	86	-11.3% 🖡	26	13 🛔	-1.82%	-0.63% 🖡
\$600,000-\$699,999	53	-10.2% 🖡	17	-4 🖡	-1.77%	0.12% 🕯
\$700,000-\$799,999	44	0.0%	20	0	-1.75%	0.32% 🕯
\$800,000-\$999,999	35	-10.3% 🖡	16	-7 🖡	-2.88%	-1.35% 🖡
\$1M-\$1.19M	21	0.0%	5	-9 🖡	-2.37%	0.92% 🕯
\$1.2M-\$1.39	17	6.3% 🛔	19	1 🛔	-3.27%	-1.67% 🖡
\$1.4M+	30	15.4% 🛔	21	11 🛔	-3.51%	-1.45% 🖡

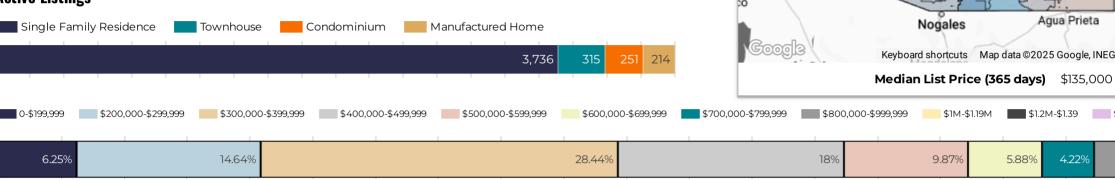
#### Tucson Association of Realtors: Inventory

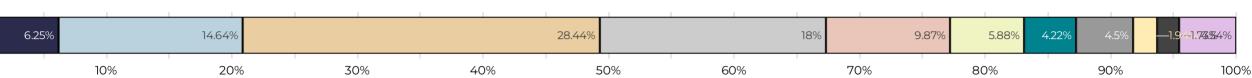
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2025			Average	#
# of New Listings (Supply)	Months of Supply	Single Family Residence	\$630,497	3,736
2,101	3.68	Townhouse	\$381,043	315
246 from previous year	Active Listings	Condominium	\$241,630	251
	4,578	Manufactured Home	\$249,275	214
# of New Pendings (Demand) 1,336	Pending Listings	Mobile Home	\$170,690	62
-46 from previous year	822	Grand total	\$567,964	4,578



0%

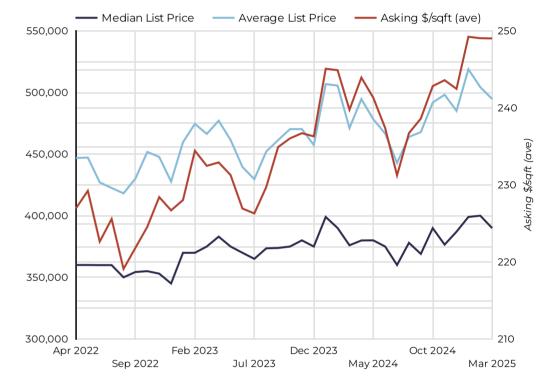




## Months of Supply By Price Range

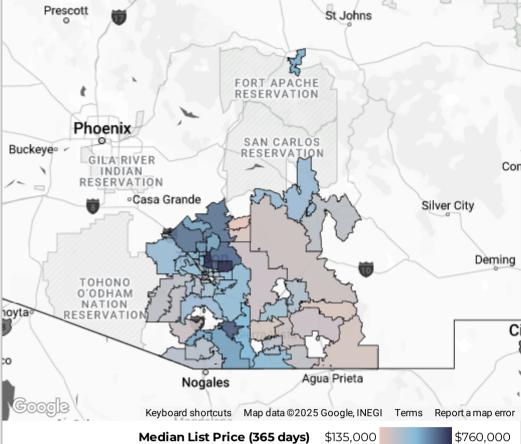
Asking Price	Months of Supply	Active	# of Sales Last Month
0-\$199,999	3.81	286	75
\$200,000-\$299,999	2.61	670	257
\$300,000-\$399,999	3.26	1,302	400
\$400,000-\$499,999	3.81	824	216
\$500,000-\$599,999	4.86	452	93
\$600,000-\$699,999	4.80	269	56
\$700,000-\$799,999	4.60	193	42
\$800,000-\$999,999	5.57	206	37
\$1M-\$1.19M	5.24	89	17
\$1.2M-\$1.39	3.95	79	20
\$1.4M+	6.50	208	32
Grand total	3.68	4,578	1,245

## **Asking Prices**



#### **New Listings**

Use this data to view new inventory delivered in this market over the past 3 years.



\$1M-\$1.19M

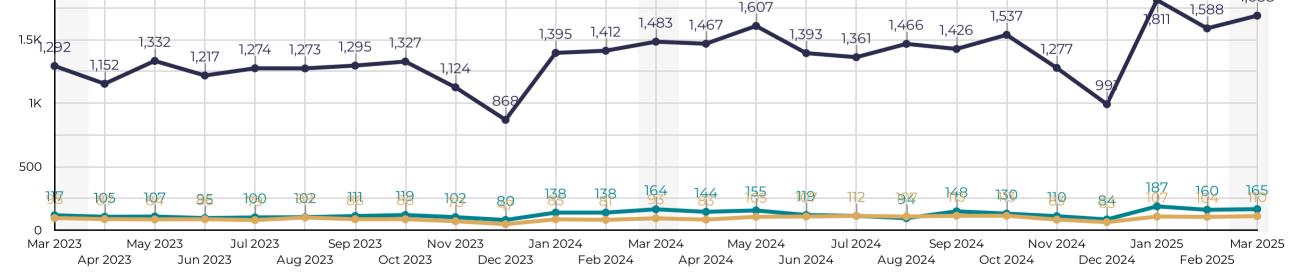
\$1.2M-\$1.39

\$1.4M+

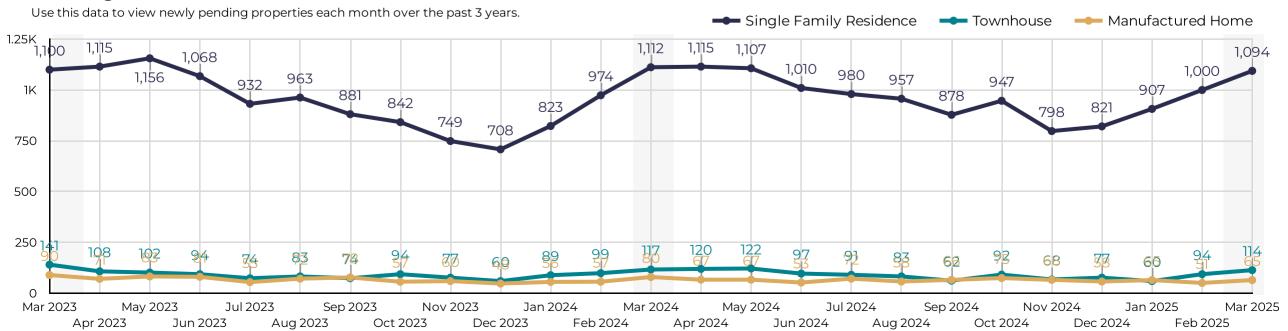
Single Family Residence 🗕 Townhouse ---- Manufactured Home

2K

1,688



#### **New Pendings**



#### Tucson Association of Realtors: Tables

All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Apr 1, 2025



# Data Tables

Use this report to gather monthly stats for these 6 top market indicators. Heat-mapped zones will show whether your market is in a particularly hot or cool period compared to previous years.

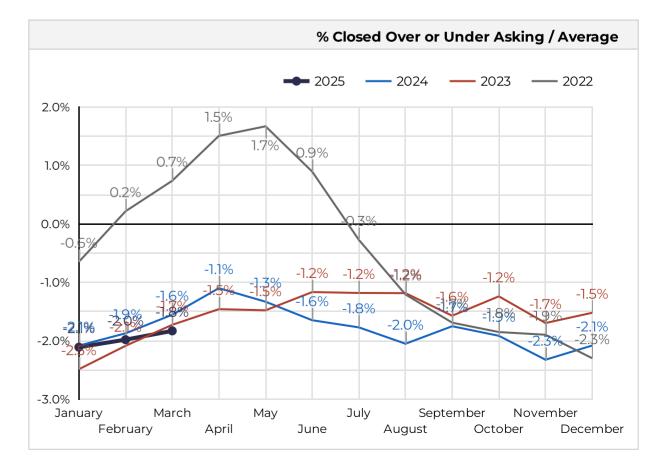
			4	# of Sales / Count
Month	2022	2023	2024	2025
January	1,400	904	909	945
February	1,480	1,085	1,142	1,144
March	1,879	1,386	1,314	1,245
April	1,696	1,334	1,395	-
May	1,811	1,491	1,463	-
June	1,575	1,418	1,226	-
July	1,323	1,154	1,237	-
August	1,377	1,240	1,210	-
September	1,304	1,060	1,058	-
October	1,062	1,069	1,117	-
November	932	922	1,012	-
December	982	911	1,048	-

			Sa	le Price / Median
Month	2022	2023	2024	2025
January	\$315,000	\$326,500	\$354,920	\$365,000
February	\$330,000	\$335,000	\$366,000	\$370,000
March	\$338,900	\$340,000	\$363,830	\$367,000
April	\$350,000	\$342,000	\$374,120	-
May	\$352,225	\$360,000	\$375,000	-
June	\$360,000	\$361,000	\$365,500	-
July	\$355,000	\$360,000	\$365,000	-
August	\$342,500	\$359,990	\$354,900	-
September	\$346,000	\$355,000	\$360,000	-
October	\$338,000	\$352,490	\$351,000	-
November	\$342,500	\$350,000	\$360,000	-
December	\$330,000	\$359,800	\$360,000	-

			Days on	Market / Median
Month	2022	2023	2024	2025
January	10	32	26	34
February	7	30	30	34
March	6	19	21	28
April	5	17	21	-
May	5	15	20	-
June	6	14	21	-
July	7	13	27	-
August	11	13	27	-
September	16	15	30	-
October	17	17	27	-
November	21	17	32	-
December	29	26	36	-

			New	Listings / Count
Month	2022	2023	2024	2025
January	1,733	1,557	1,740	2,238
February	1,707	1,392	1,730	1,947
March	1,920	1,622	1,855	2,101
April	2,062	1,440	1,805	-
May	1,947	1,616	2,001	-
June	2,214	1,481	1,728	-
July	2,069	1,535	1,663	-
August	1,936	1,549	1,767	-
September	1,776	1,584	1,782	-
October	1,558	1,616	1,867	-
November	1,294	1,375	1,575	-
December	1,044	1,073	1,198	-

			New F	Pendings / Count
Month	2022	2023	2024	2025
January	1,575	1,042	1,034	1,079
February	1,659	1,224	1,201	1,206
March	1,830	1,424	1,382	1,336
April	1,703	1,388	1,387	-
May	1,719	1,425	1,366	-
June	1,421	1,322	1,218	-
July	1,270	1,153	1,222	-
August	1,369	1,181	1,154	-
September	1,169	1,079	1,055	-
October	1,057	1,048	1,160	-
November	918	938	978	-
December	888	859	996	-





## Tucson Association of Realtors: Comparisons

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#### Mar 2025

#### vs. last year

Use this table to compare segments of the market year-over-year in your selected area on a range of metrics.

	Market Activ	ity		Market Pricing			Buyer Demand					
Property Type	# of Sales 🔹	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
Single Family Residence	1,031	-1.3% 🖡	\$505.59M	-1.5% 🖡	\$384,990	\$-5,010 🖡	\$238	\$5 🕯	29	6 🖠	-1.7%	-0.3% 🖡
Townhouse	99	-12.4% 🖡	\$35.95M	-14.5% 🖡	\$315,000	\$16,000 🕯	\$240	\$-9 <b>!</b>	23	6 🕯	-1.7%	-0.7% 🖡
Manufactured Home	56	-30.0% 🖡	\$13.08M	-30.5% 🖡	\$235,000	\$-13,300 🖡	\$156	\$1 1	26	12 🖠	-2.5%	0.7% t
Condominium	42	-35.4% 🖡	\$9.88M	-35.4% 🖡	\$257,000	\$23,100 🕯	\$238	\$10 🕯	54	29 🕇	-3.4%	-1.2% 🖡
Mobile Home	13	30.0% 🕯	\$2.08M	60.3% 1	\$160,000	\$50,000 🕯	\$141	\$11 🖠	26	-9 🖡	-4.0%	-2.6% 🖡

Total SqFt	# of Sales	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
<999 sqft	89	12.7% 🕯	\$17.88M	26.0% 🕯	\$210,000	\$26,000 🕯	\$235	\$20 🕯	23	-4 🖡	-2.9%	-0.7% 🖡
\$1000-1499 sqft	312	-15.2% 🖡	\$93.2M	-11.7% 🖡	\$295,000	\$10,000 🕯	\$234	\$9 🕯	25	8 🕯	-1.3%	-0.3% 🖡
\$1500-1999 sqft	413	1.2% 🕯	\$155.43M	2.3% 🕯	\$360,000	\$3,000 🕯	\$219	\$3 <b>t</b>	36	11 🕯	-1.5%	-0.1% 🖡
2000-2499 sqft	239	-2.8% 🖡	\$119.45M	-1.6% 🖡	\$460,000	\$3,200 🕯	\$226	\$3 <b>t</b>	30	8 🕯	-1.8%	-0.2% 🖡
2500-2999 sqft	79	-31.3% 🖡	\$50.71M	-31.6% 🖡	\$585,000	\$-14,000 🖡	\$235	\$-3 <b>I</b>	23	-8 🖡	-1.9%	-0.5% 🖡
3000-3999 sqft	79	8.2% 🕯	\$79.92M	10.6% 🕯	\$910,000	\$-45,000 ¥	\$296	\$6 🕯	21	7 🕯	-2.7%	0.7% 🕯
4000-4999 sqft	19	18.8% 🕯	\$25.33M	2.1% 🕯	\$1,200,000	\$-225,000 🖡	\$309	\$-39 🖡	38	31 🕯	-4.9%	-1.8% 🖡
5000+ sqft	וו	37.5% 🕯	\$24.66M	-6.4% 🖡	\$2,295,000	\$-1,155,000	\$373	\$-175 🖡	23	-69 🖡	-3.8%	0.2% 🕯

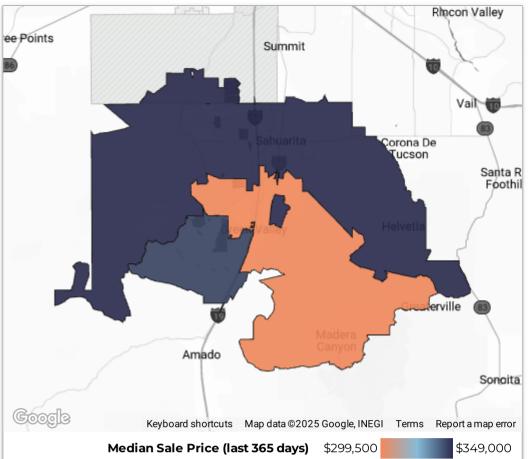
Region	# of Sales 🔹	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
Northwest	206	0.0%	\$120.02M	-0.8% 🖡	\$440,000	\$-18,900 🖡	\$268	\$-3 ₽	21	5 🕯	-1.7%	-0.3% 🖡
Central	136	-3.5% 🖡	\$54.85M	12.5% 🕯	\$330,000	\$27,000 🕯	\$251	\$18 🕯	23	10 🕯	-2.3%	-1.2% 🖡
East	124	0.0%	\$42.26M	2.7% 🕯	\$315,000	\$5,000 🕯	\$207	\$1 🕯	32	20 🕯	-1.5%	-0.1% 🖡
North	116	-4.9% 🖡	\$92.94M	-8.4% 🖡	\$650,000	\$68,405 🕯	\$315	\$-14 <b>I</b>	15	0	-2.0%	-0.4% 🖡
Upper Southeast	88	-24.8% 🖡	\$37.88M	-21.4% 🖡	\$391,000	\$1,000 🕯	\$209	\$6 🕯	44	5 🕯	-1.6%	+0.0%
West	81	-2.4% 🖡	\$38.62M	3.3% 🕯	\$400,000	\$O	\$239	\$13 🕯	22	4 🕯	-1.7%	-0.5% 🖡
Southwest	70	-21.3% 🖡	\$20.67M	-26.5% 🖡	\$308,000	\$3,000 🕯	\$188	\$-9↓	36	15 🕯	-1.7%	-0.9% 🖡
Extended West	65	-5.8% 🖡	\$24.14M	-4.5% 🖡	\$369,990	\$4,660 🕯	\$198	\$4 🕯	45	17 🕯	-1.6%	-0.5% 🖡
Southeast	57	119.2% 🕯	\$22.67M	130.3% 🕯	\$368,500	\$12,500 🕯	\$204	\$7 🛔	27	10 🛔	-1.0%	-0.5% 🖡
Upper Northwest	54	-5.3% 🖡	\$26.99M	-11.4% 🖡	\$449,000	\$-21,000 \$	\$237	\$-25 <b></b>	23	-6 🖡	-1.2%	1.2% 🕯
Northeast	50	8.7% 🕯	\$25.29M	-13.6% 🖡	\$436,000	\$-104,000 \$	\$244	\$1 🛔	28	10 🛔	-2.8%	0.6% 🕯
South	47	-28.8% 🖡	\$12.65M	-32.5% 🖡	\$255,000	\$-24,000 \$	\$205	\$8 🛔	57	44 🕯	-1.0%	+0.0%
SCC-Rio Rico East	28	7.7% 🕯	\$8.77M	22.6% 🕯	\$285,000	\$15,000 🕯	\$183	\$13 🛔	25	-40 🖡	-0.6%	-0.6% 🖡
Cochise	26	-13.3% 🖡	\$7.31M	-16.2% 🖡	\$245,000	\$-4,900 🖡	\$182	\$38 🛔	45	-42 🖡	-3.8%	0.4% 🕯
Benson/St. David	23	-11.5% 🖡	\$5.97M	-17.4% 🖡	\$254,990	\$-2,010 🖡	\$173	\$11 🛔	76	31 🛔	-2.8%	0.9% 🕯
Pinal	14	27.3% 🕯	\$4.2M	75.9% 🕯	\$322,000	\$147,000 🕯	\$209	\$61 🕯	89	17 🛔	-1.6%	2.5% 🕯
Graham	12	-42.9% 🖡	\$3.32M	-39.6% 🖡	\$260,000	\$-20,000 \$	\$182	\$17 🛔	96	70 🛔	-1.2%	0.3% 🕯
Extended Northwest	9	-18.2% 🖡	\$2.52M	-27.6% 🖡	\$269,990	\$-30,000 ¥	\$196	\$19 🕯	46	-43 🖡	0.2%	0.2% 🕯
SCC-Rio Rico West	8	100.0% 🕯	\$2.45M	42.5% 🕯	\$300,000	\$-57,000 🖡	\$178	\$-17 🖡	18	13 🛔	-2.5%	-2.4% 🖡
Extended Southwest	6	0.0%	\$1.37M	1.9% 🕯	\$225,000	\$-19,000 ¥	\$160	\$32 🕯	19	-8 🖡	-0.9%	2.6% 🕯
SCC-Tubac East	6	-14.3% 🖡	\$3.71M	-1.3% 🖡	\$465,000	\$-32,274 🖡	\$269	\$-12 🖡	96	23 🛔	-3.2%	-1.2% 🖡
SCC-Nogales East	3	-57.1% 🖡	\$473K	-73.0% 🖡	\$150,000	\$-85,000 🖡	\$118	\$-10 <b>I</b>	20	5 🛔	-11.1%	-13.8%
Maricopa	3	200.0% 🕯	\$1.55M	-2.2% 🖡	\$440,000	\$-1,145,000	\$264	\$-159 🖡	68	-158 🖡	-3.2%	8.8% 🕯
SCC-Patagonia	2	100.0% 🕯	\$616K	107.4% 🕯	\$186,000	\$-111,000 \$	\$227	\$33 🕯	7	-1 🖡	-4.1%	-4.7% 🖡
SCC-Tumacacori-Carm	2	-	\$2.7M	-	\$1,200,000	-	\$427	-	19	-	0.0%	-
SCC-Tubac West	2	0.0%	\$1.14M	-16.8% 🖡	\$555,000	\$-44,000 \$	\$208	\$-37 <b>‡</b>	124	102 🖠	-5.1%	-4.6% 🖡
Extended Southeast	2	-33.3% 🖡	\$998.9K	-15.1% 🖡	\$418,900	\$27,900 🕯	\$254	\$31 🛔	157	121 🛔	-5.5%	-4.0% 🖡
SCC-Nogales West	1	-50.0% 🖡	\$515K	19.8% 🛔	\$515,000	\$395,000 🕯	\$159	\$35 t	18	-9 🖡	-3.7%	10.7% 🕯



#### Green Valley Sahuarita Association of Realtors: Market Activity & Pricing

All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Apr 1, 2025





0-\$199,999 \$200,000-\$299,999 \$300,000-\$399,999 \$400,000-\$499,999 \$500,000-\$599,999 \$600,000-\$699,999 **5**700,000-\$799,999 **5**1.2M-\$1.39

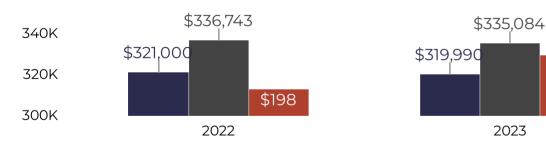
	11.6%			29	83%			33.7%			13.26%	7.73%	5	.661:6&
0%	10%	20%	30%	2	<b>μ</b> Ο%	50%	60%	70%	80	<b>)</b> %	ç	90%		100%

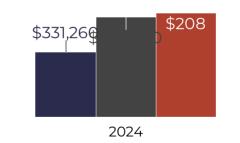
#### **Market Pricing**

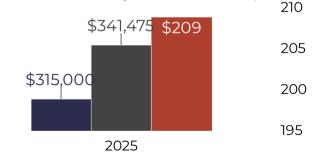


\$202









#### **Market Activity**

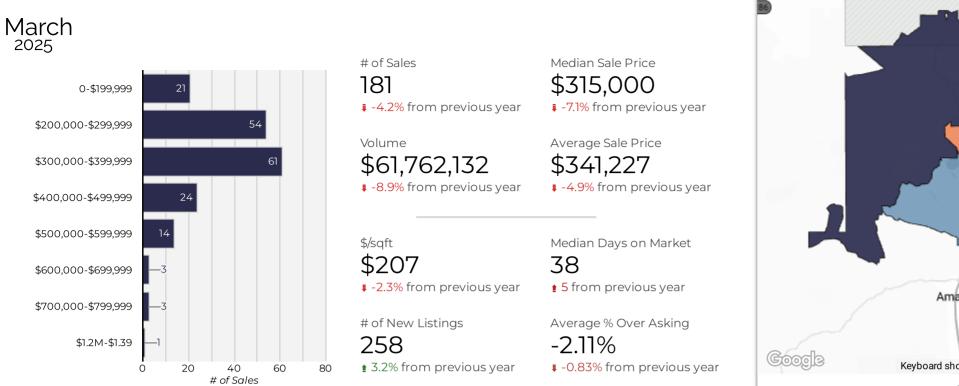
Use this data to see changes in total sales activity in this market over the past 3 years.

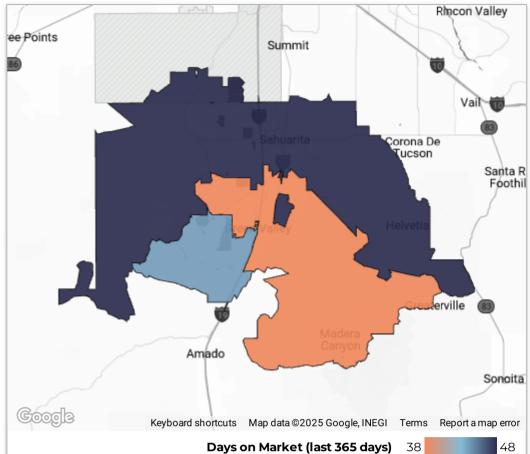




#### Green Valley Sahuarita Association of Realtors : **Buyer Demand**

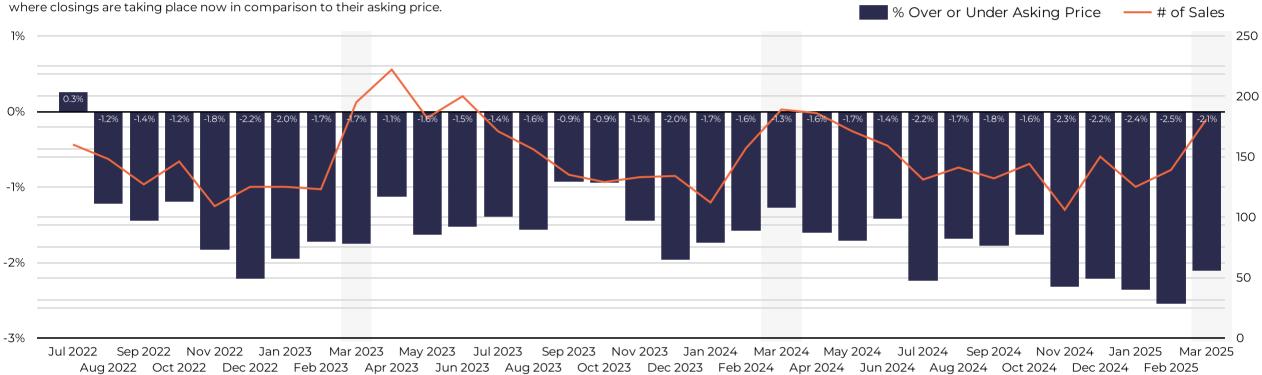
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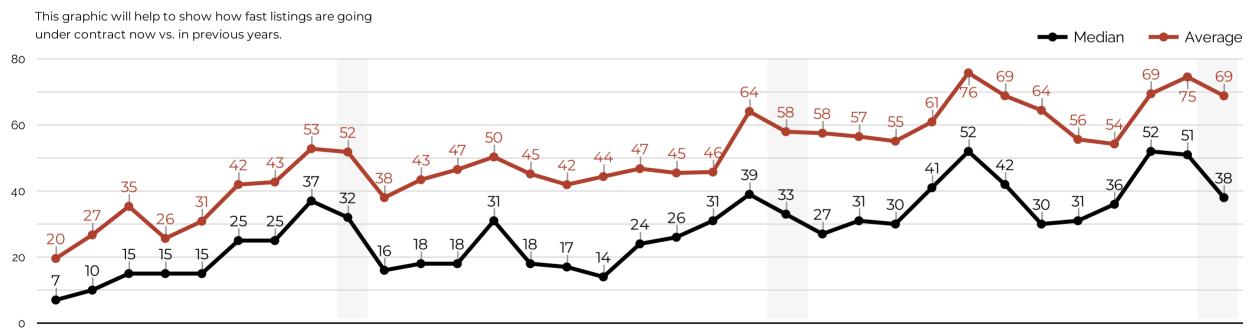


## **Buyer Demand**

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



## **Days on Market**



Nov 2022 Jan 2023 Mar 2023 May 2023 Jul 2023 Sep 2023 Nov 2023 Jan 2024 Mar 2024 May 2024 Sep 2024 Nov 2024 Jul 2022 Sep 2022 Jul 2024 Jan 2025 Mar 2025 Dec 2022 Aug 2022 Oct 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023 Feb 2024 Apr 2024 Jun 2024 Aug 2024 Oct 2024 Dec 2024 Feb 2025

#### **Buyer Demand** by Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding.

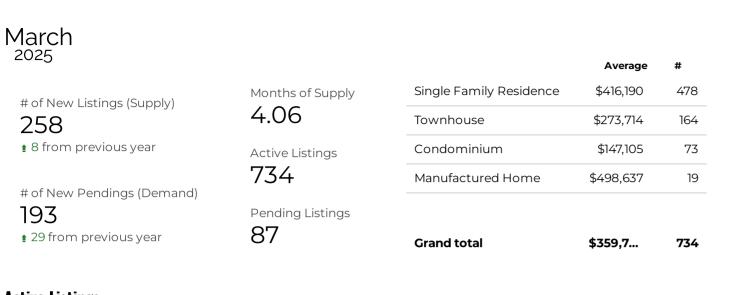
Sold Price	# of Sales	%Δ	DOM (median)	Δ	% Closed Over or Under Asking	Δ
0-\$199,999	21	10.5% 🕯	30	8 🛔	-3.66%	-1.77% 🖡
\$200,000-\$299,999	54	20.0% 🕯	43	15 🛔	-2.10%	-1.08% 🖡
\$300,000-\$399,999	61	-6.2% 🖡	57	5 🛔	-1.74%	-0.51% 🖡
\$400,000-\$499,999	24	-38.5% 🖡	25	-8 🖡	-2.03%	-0.62% 🖡
\$500,000-\$599,999	14	55.6% 🕯	87	76 🛔	-1.83%	-1.09% 🖡
\$600,000-\$699,999	3	-50.0% 🖡	64	48 🖠	-2.65%	-1.40% 🖡
\$700,000-\$799,999	3	0.0%	22	-3 🖡	-1.40%	0.07% 🛔
\$1.2M-\$1.39	1	-	63	-	0.00%	_



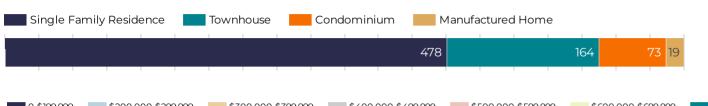
Green Valley Sahuarita Association of Realtors: Inventory

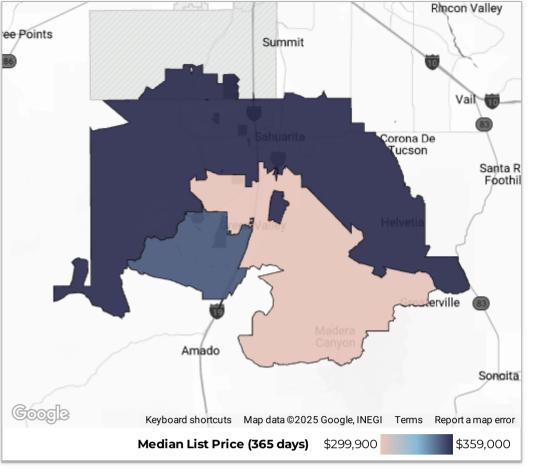
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**1**.4M+

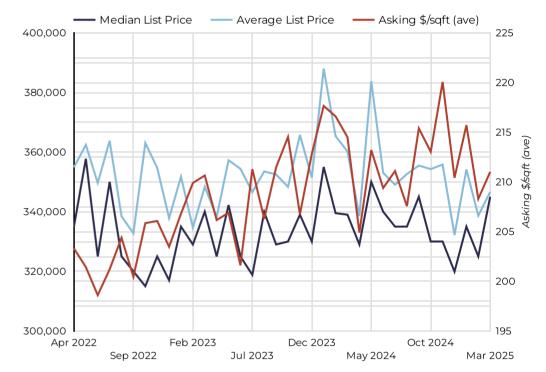
		13.62%			7	21.25%						40.19%		13.	.08%	6.27%	<b>—2</b> .32	% <mark>6.©2</mark> 7%
										1								
0%	r	10%	209	%	30%		40%	50%	60	0%	70	1%	80	0%	9	90%	10	00%

## Months of Supply By Price Range

Asking Price	Months of Supply	Active	# of Sales Last Month
0-\$199,999	5.00	100	20
\$200,000-\$299,999	3.00	156	52
\$300,000-\$399,999	4.76	295	62
\$400,000-\$499,999	3.84	96	25
\$500,000-\$599,999	3.29	46	14
\$600,000-\$699,999	4.25	17	4
\$700,000-\$799,999	3.33	10	3
\$1.2M-\$1.39	2.00	2	1

722

## **Asking Prices**



## **New Listings**

**Grand total** 

Use this data to view new inventory delivered in this market over the past 3 years.

3.99

---- Single Family Residence ---- Townhouse

🗕 Condominium

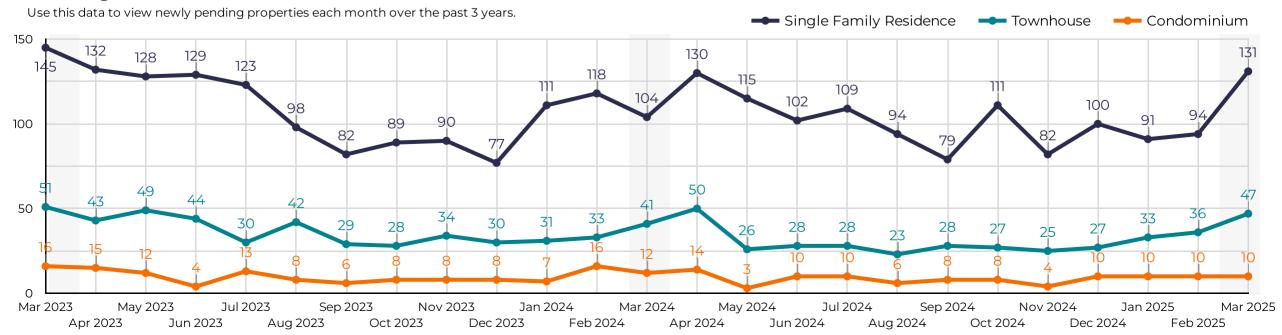
205

250



181

#### **New Pendings**



Green Valley Sahuarita Association of Realtors: Tables

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## Data Tables

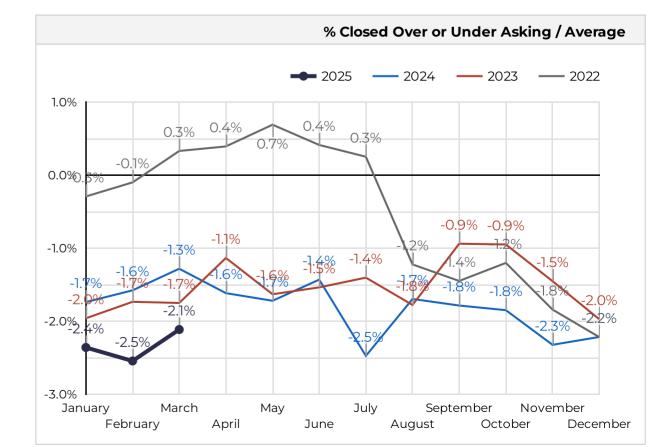
Use this report to gather monthly stats for these 6 top market indicators. Heat-mapped zones will show whether your market is in a particularly hot or cool period compared to previous years.

			4	# of Sales / Count
Month	2022	2023	2024	2025
January	191	125	112	125
February	196	123	157	139
March	255	195	189	181
April	261	222	186	-
May	220	182	171	-
June	189	200	159	-
July	160	171	132	-
August	148	157	141	-
September	127	135	132	-
October	146	129	145	-
November	109	133	106	-
December	125	134	150	-

			Sa	le Price / Median
Month	2022	2023	2024	2025
January	\$305,000	\$310,000	\$318,000	\$316,000
February	\$312,500	\$305,000	\$325,000	\$315,000
March	\$305,000	\$312,000	\$339,000	\$315,000
April	\$320,000	\$325,857	\$323,000	-
Мау	\$333,000	\$305,000	\$325,500	-
June	\$347,000	\$327,500	\$337,000	-
July	\$322,000	\$330,000	\$340,000	-
August	\$350,000	\$314,900	\$330,000	-
September	\$330,000	\$319,900	\$335,000	-
October	\$300,000	\$335,000	\$343,900	-
November	\$302,000	\$307,990	\$324,400	-
December	\$342,000	\$325,000	\$342,000	-

			Days on	Market / Median
Month	2022	2023	2024	2025
January	7	25	31	52
February	6	37	39	51
March	6	32	33	38
April	5	16	27	-
May	6	18	31	-
June	8	18	30	-
July	7	31	41	-
August	10	18	52	-
September	15	17	42	-
October	15	14	30	-
November	15	24	31	-
December	25	26	36	-

			New Listings / Count			
Month	2022	2023	2024	2025		
January	245	221	239	316		
February	241	216	228	260		
March	251	231	250	258		
April	225	203	224	_		
May	237	206	227	-		
June	210	168	155	-		
July	182	175	183	-		
August	186	191	205	-		
September	208	203	241	-		
October	182	219	224	_		
November	167	193	210	_		
December	116	193	195	_		



			New F	Pendings / Count
Month	2022	2023	2024	2025
January	214	133	153	138
February	203	142	173	146
March	264	218	164	193
April	262	196	201	_
May	195	195	152	_
June	184	185	146	-
July	159	169	151	_
August	129	152	125	-
September	131	122	121	-
October	136	129	152	-
November	111	136	112	_
December	117	119	141	-



## Green Valley Sahuarita Association of Realtors: **Comparisons**

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#### Mar 2025

#### vs. last year

Use this table to compare segments of the market year-over-year in your selected area on a range of metrics.

	Market Activ	ity			Market Pricin	g			Buyer Demand				
Property Type	# of Sales 🔹	% Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ	
Single Family Residence	116	-10.1% 🖡	\$46M	-13.4% 🖡	\$348,820	\$-36,680 🖡	\$213	\$-3 <b>I</b>	42	2 🕯	-1.9%	-0.6% 🖡	
Townhouse	50	25.0% 🕯	\$13.14M	15.3% 🕯	\$245,000	\$-34,000 🖡	\$196	\$-9 <b>I</b>	43	21 🕯	-2.3%	-1.1% 🖡	
Condominium	8	-42.9% 🖡	\$1.22M	-37.2% 🖡	\$124,000	\$-21,000 🖡	\$214	\$1 1	29	7 🕯	-1.9%	+0.0%	
Manufactured Home	7	75.0% 1	\$1.4M	66.3% 🕯	\$191,000	\$-4,000 🖡	\$175	\$10 🕯	33	26 🖠	-4.5%	-6.2% 🖡	

Total SqFt	# of Sales	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
<999 sqft	15	-28.6% 🖡	\$2.4M	-28.6% 🖡	\$172,500	\$22,500 <b>*</b>	\$227	\$2 🕯	26	4 🕇	-1.7%	0.3% 🕯
\$1000-1499 sqft	56	27.3% 🕯	\$14.31M	19.0% 🕯	\$250,000	\$-25,000 🖡	\$197	\$-12 <b>I</b>	28	-14	-2.7%	-1.3% 🖡
\$1500-1999 sqft	76	-1.3% 🖡	\$27.64M	-3.2% 🖡	\$340,000	\$-15,000 ¥	\$213	\$-3↓	46	12 🕯	-1.9%	-0.6% 🖡
2000-2499 sqft	17	-37.0% 🖡	\$7.11M	-42.7% 🖡	\$399,990	\$-57,330 🖡	\$188	\$-16 <b>I</b>	61	36 🕯	-1.9%	-1.2% 🖡
2500-2999 sqft	14	0.0%	\$7.84M	2.9% 🕯	\$535,370	\$80,370 🕯	\$214	\$14 🕯	27	-45 🖡	-1.5%	-0.8% 🖡
3000-3999 sqft	2	-60.0% 🖡	\$1.18M	-63.1% 🖡	\$580,000	\$35,000 🕯	\$190	\$-5 <b>!</b>	116	2 🕯	-3.6%	-1.2% 🖡
5000+ sqft	1	-	\$1.28M	-	\$1,279,500	-	\$218	-	63	-	0.0%	-

Region	# of Sales 🔹	%Δ	Volume	%Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
Green Valley Northwest	50	-10.7% 🖡	\$13.61M	-9.3% 🖡	\$252,000	\$-21,000 ¥	\$201	\$-7 🖡	26	0	-2.5%	-0.7% 🖡
Green Valley Northeast	38	8.6% 🕯	\$15.87M	-5.5% 🖡	\$382,000	\$-61,000 🖡	\$214	\$-22 <b>‡</b>	55	30 🕯	-1.9%	-0.2% 🖡
Green Valley North	37	-26.0% 🖡	\$12.42M	-25.8% 🖡	\$310,000	\$-17,990 🖡	\$201	\$9 <b>t</b>	61	6 🕯	-1.7%	-0.9% 🖡
Green Valley Southwest	34	-8.1% 🖡	\$11.68M	-24.3% 🖡	\$320,000	\$-69,000 ‡	\$209	\$-7 <b>I</b>	28	12 🕯	-2.4%	-1.5% 🖡
Green Valley Southeast	22	100.0% 🕯	\$8.19M	111.4% 🕯	\$315,000	\$-40,000 ‡	\$213	\$-12 <b>I</b>	63	35 🕯	-2.1%	-1.0% 🖡