

Monthly Indicators



June 2022

Rising inflation, soaring home prices, and increased mortgage interest rates have combined to cause a slowdown in the U.S. housing market. To help quell inflation, which reached 8.6% as of last measure in May, the Federal Reserve raised interest rates by three quarters of a percentage point in June, the largest interest rate hike since 1994. Higher prices, coupled with 30-year fixed mortgage rates approaching 6%, have exacerbated affordability challenges and rapidly cooled demand, with home sales and mortgage applications falling sharply from a year ago.

New Listings increased 4.0 percent for Single Family and 2.3 percent for Townhouse/Condo. Pending Sales decreased 7.9 percent for Single Family and 2.4 percent for Townhouse/Condo. Inventory increased 32.9 percent for Single Family and 25.5 percent for Townhouse/Condo.

Median Sales Price increased 14.2 percent to \$377,000 for Single Family and 14.9 percent to \$255,000 for Townhouse/Condo. Days on Market increased 28.6 percent for Single Family and 55.6 percent for Townhouse/Condo. Months Supply of Inventory increased 40.0 percent for Single Family and 42.9 percent for Townhouse/Condo.

With monthly mortgage payments up more than 50% compared to this time last year, the rising costs of homeownership have sidelined many prospective buyers. Nationally, the median sales price of existing homes recently exceeded \$400,000 for the first time ever, a 15% increase from the same period a year ago, according to the National Association of REALTORS®. As existing home sales continue to soften nationwide, housing supply is slowly improving, with inventory up for the second straight month. In time, price growth is expected to moderate as supply grows; for now, however, inventory remains low, and buyers are feeling the squeeze of higher prices all around.

Quick Facts

- 21.6%

Change in
Closed Sales
All Properties

+ 17.7%

Change in
Median Sales Price
All Properties

+ 32.1%

Change in
Homes for Sale
All Properties

This report covers residential real estate activity in the Multiple Listing Service of Southern Arizona. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



**MULTIPLE LISTING SERVICE OF
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Key Metrics	Historical Sparkbars	6-2021	6-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		1,821	1,894	+ 4.0%	10,236	10,254	+ 0.2%
Pending Sales		1,469	1,353	- 7.9%	9,349	9,032	- 3.4%
Closed Sales		1,714	1,375	- 19.8%	9,058	8,740	- 3.5%
Days on Market Until Sale		14	18	+ 28.6%	21	21	0.0%
Median Sales Price		\$330,000	\$377,000	+ 14.2%	\$310,000	\$365,000	+ 17.7%
Average Sales Price		\$404,410	\$453,675	+ 12.2%	\$382,389	\$438,087	+ 14.6%
Percent of List Price Received		101.7%	101.1%	- 0.6%	100.7%	100.8%	+ 0.1%
Housing Affordability Index		117	80	- 31.6%	125	83	- 33.6%
Inventory of Homes for Sale		1,524	2,026	+ 32.9%	—	—	—
Months Supply of Inventory		1.0	1.4	+ 40.0%	—	—	—

Townhouse/Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Townhouse/Condo properties only.



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Key Metrics	Historical Sparkbars	6-2021	6-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		305	312	+ 2.3%	1,852	1,824	- 1.5%
Pending Sales		255	249	- 2.4%	1,768	1,666	- 5.8%
Closed Sales		325	223	- 31.4%	1,734	1,612	- 7.0%
Days on Market Until Sale		9	14	+ 55.6%	16	14	- 12.5%
Median Sales Price		\$222,000	\$255,000	+ 14.9%	\$201,500	\$241,460	+ 19.8%
Average Sales Price		\$233,113	\$275,909	+ 18.4%	\$216,450	\$266,237	+ 23.0%
Percent of List Price Received		102.1%	101.1%	- 1.0%	100.7%	101.5%	+ 0.8%
Housing Affordability Index		175	118	- 32.6%	192	125	- 34.9%
Inventory of Homes for Sale		192	241	+ 25.5%	—	—	—
Months Supply of Inventory		0.7	1.0	+ 42.9%	—	—	—

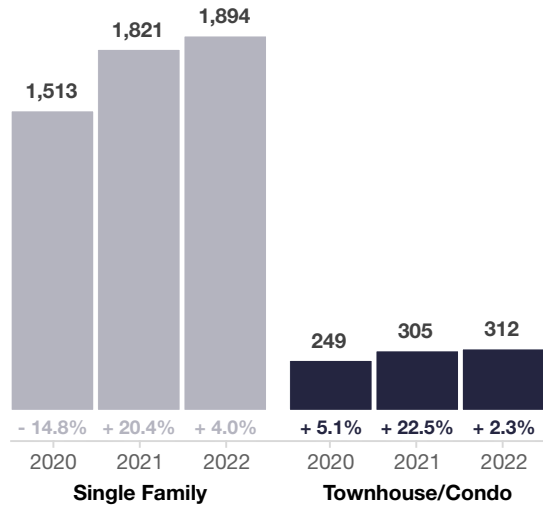
New Listings

A count of the properties that have been newly listed on the market in a given month.

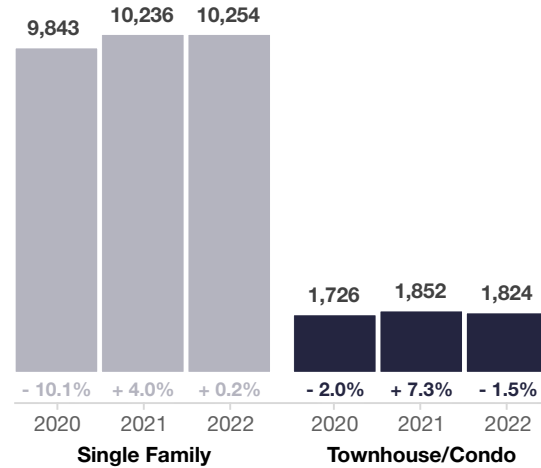


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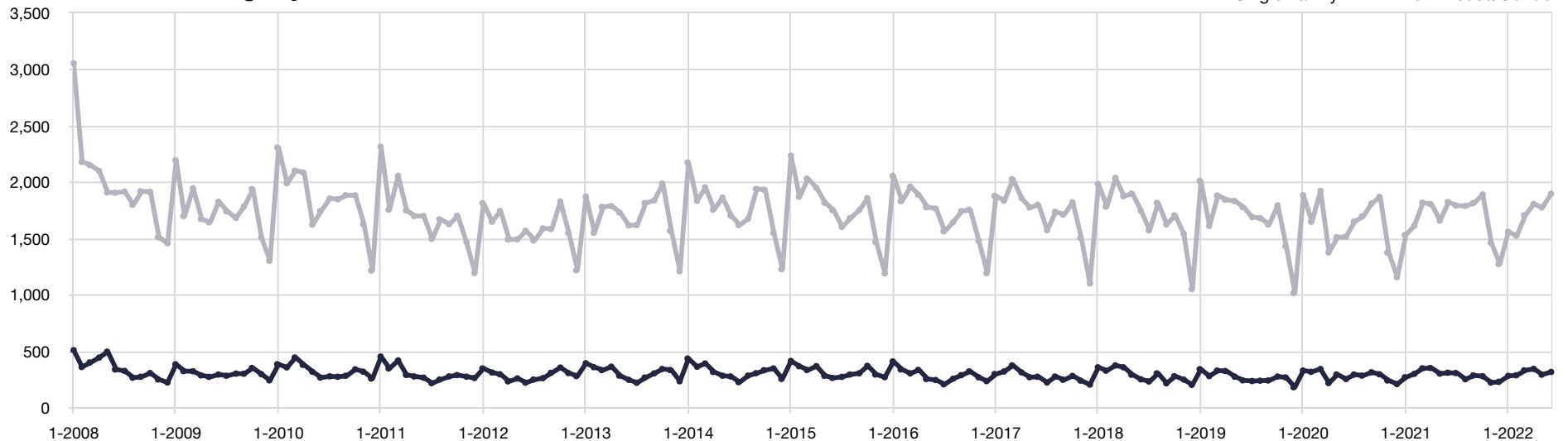


Year to Date



New Listings	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	1,790	+ 8.7%	302	+ 4.5%
8-2021	1,786	+ 5.5%	247	- 11.5%
9-2021	1,812	+ 0.2%	281	- 9.1%
10-2021	1,889	+ 1.2%	274	- 5.8%
11-2021	1,461	+ 6.4%	218	- 7.6%
12-2021	1,270	+ 10.1%	224	+ 9.8%
1-2022	1,557	+ 1.8%	277	+ 4.9%
2-2022	1,522	- 5.5%	282	- 4.4%
3-2022	1,704	- 6.1%	326	- 5.2%
4-2022	1,804	0.0%	339	- 2.3%
5-2022	1,773	+ 7.1%	288	- 3.0%
6-2022	1,894	+ 4.0%	312	+ 2.3%
12-Month Avg	1,689	+ 2.5%	281	- 2.4%

Historical New Listings by Month



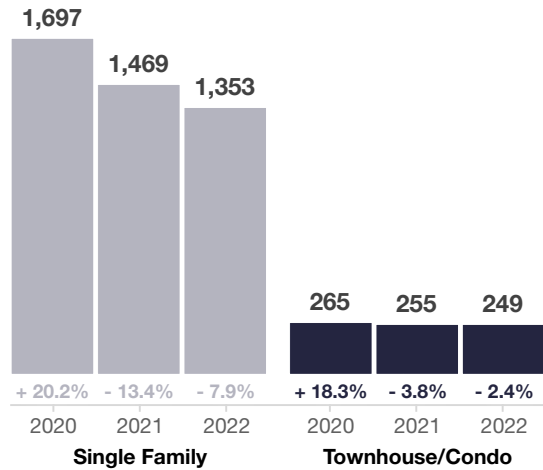
Pending Sales

A count of the properties on which offers have been accepted in a given month.

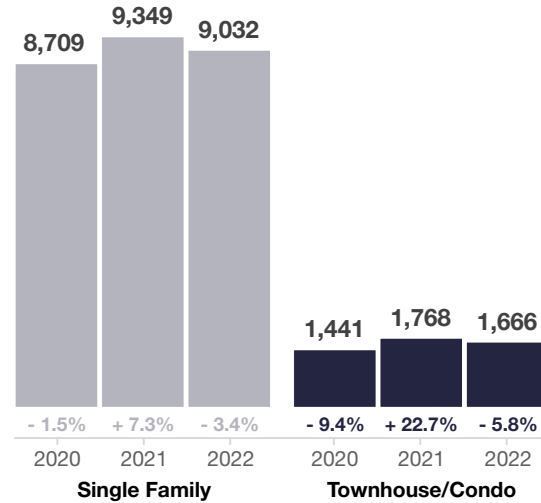


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June

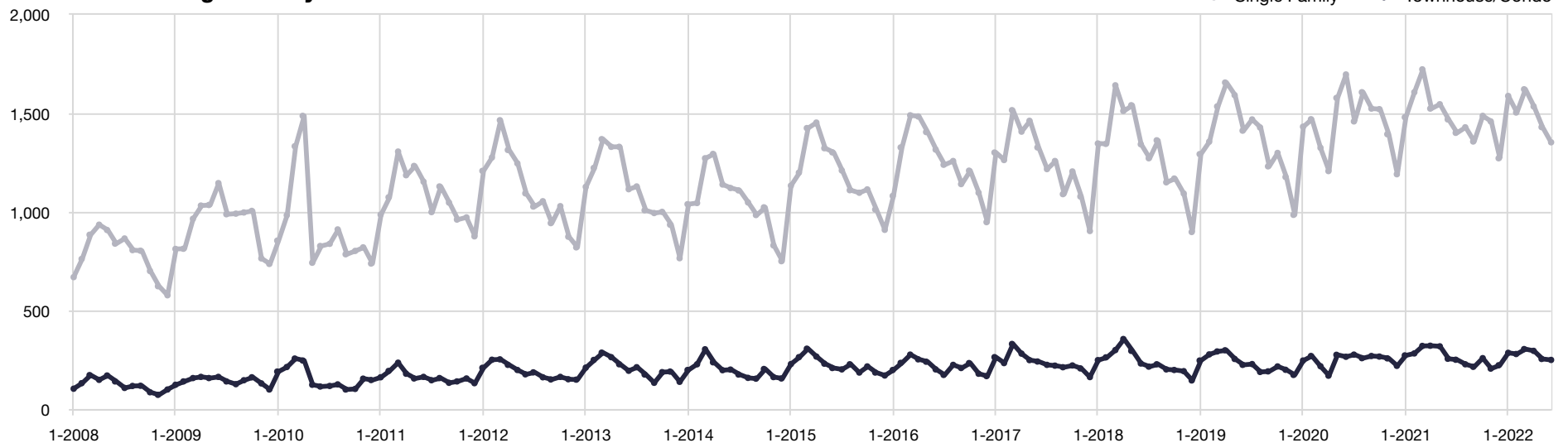


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	1,401	- 4.0%	250	- 9.4%
8-2021	1,429	- 11.1%	227	- 12.0%
9-2021	1,357	- 11.0%	214	- 20.4%
10-2021	1,487	- 2.2%	258	- 3.0%
11-2021	1,459	+ 4.7%	205	- 20.2%
12-2021	1,272	+ 6.8%	222	+ 1.4%
1-2022	1,588	+ 7.3%	285	+ 4.8%
2-2022	1,504	- 6.4%	279	- 1.1%
3-2022	1,622	- 5.9%	304	- 5.0%
4-2022	1,535	+ 0.7%	295	- 8.1%
5-2022	1,430	- 7.5%	254	- 20.1%
6-2022	1,353	- 7.9%	249	- 2.4%
12-Month Avg	1,453	- 3.4%	254	- 8.0%

Historical Pending Sales by Month



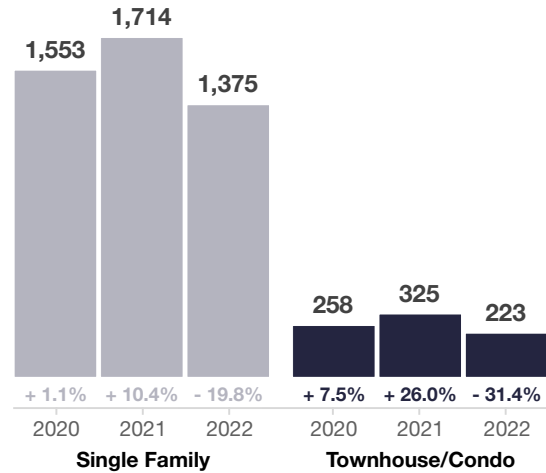
Closed Sales

A count of the actual sales that closed in a given month.

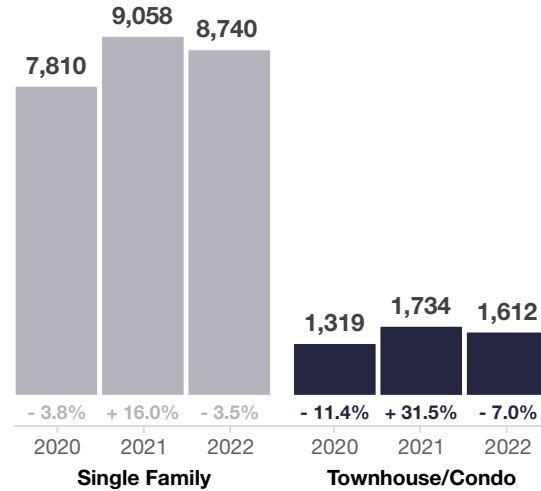


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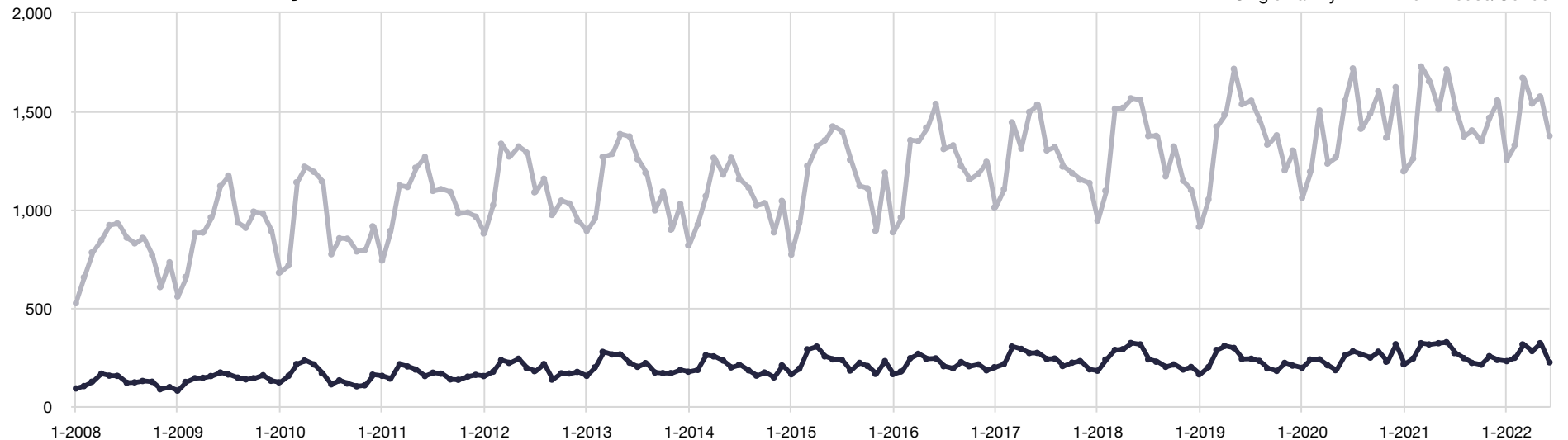


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	1,514	- 11.9%	270	- 3.2%
8-2021	1,372	- 2.8%	244	- 7.2%
9-2021	1,403	- 5.8%	220	- 10.9%
10-2021	1,347	- 15.9%	211	- 23.8%
11-2021	1,467	+ 7.4%	254	+ 12.4%
12-2021	1,555	- 4.2%	235	- 25.4%
1-2022	1,253	+ 4.9%	229	+ 7.5%
2-2022	1,328	+ 5.5%	246	+ 1.7%
3-2022	1,670	- 3.4%	314	- 1.9%
4-2022	1,539	- 6.8%	280	- 10.8%
5-2022	1,575	+ 4.3%	320	0.0%
6-2022	1,375	- 19.8%	223	- 31.4%
12-Month Avg	1,450	- 4.7%	254	- 8.6%

Historical Closed Sales by Month



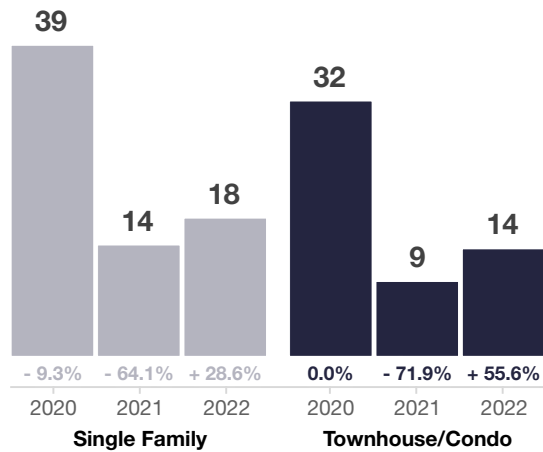
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

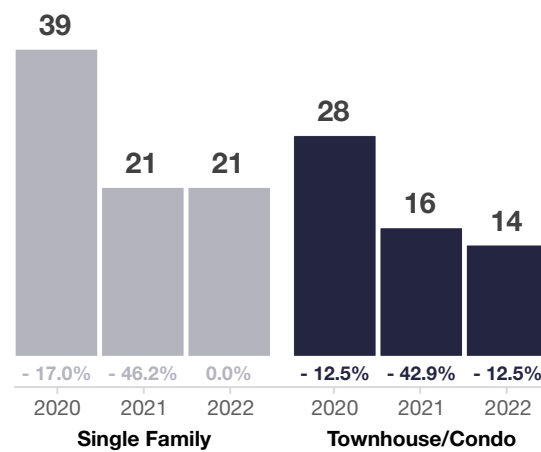


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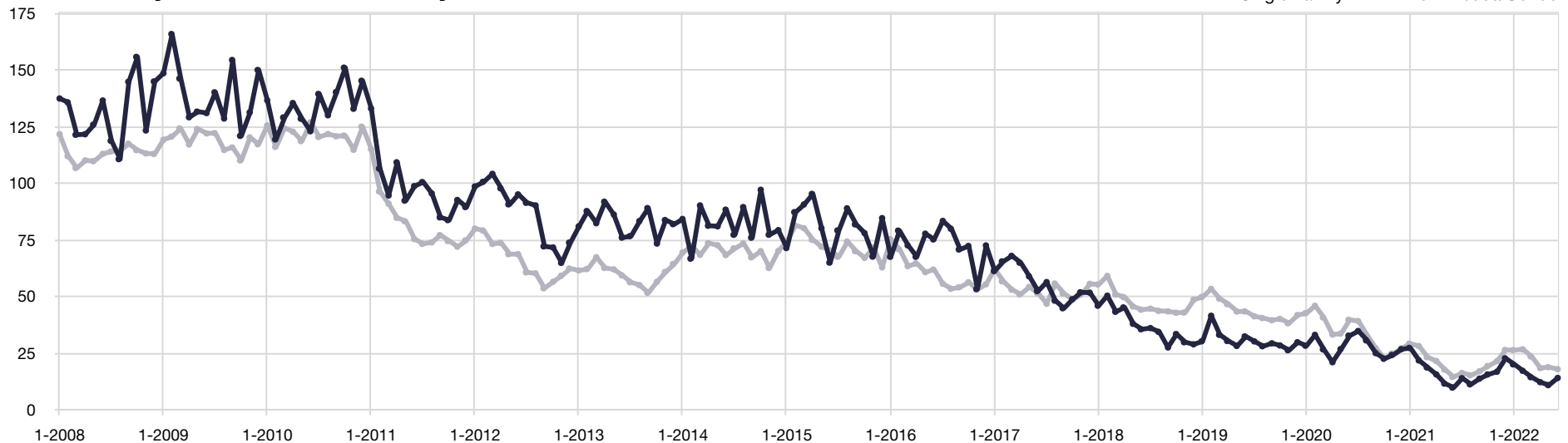
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	16	- 59.0%	14	- 58.8%
8-2021	15	- 54.5%	11	- 63.3%
9-2021	17	- 37.0%	13	- 48.0%
10-2021	19	- 13.6%	15	- 31.8%
11-2021	21	- 12.5%	16	- 33.3%
12-2021	26	- 3.7%	22	- 15.4%
1-2022	26	- 10.3%	20	- 25.9%
2-2022	26	- 7.1%	17	- 19.0%
3-2022	23	0.0%	14	- 22.2%
4-2022	18	- 14.3%	12	- 20.0%
5-2022	18	+ 5.9%	11	0.0%
6-2022	18	+ 28.6%	14	+ 55.6%
12-Month Avg*	20	- 19.6%	15	- 31.7%

* Days on Market for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month



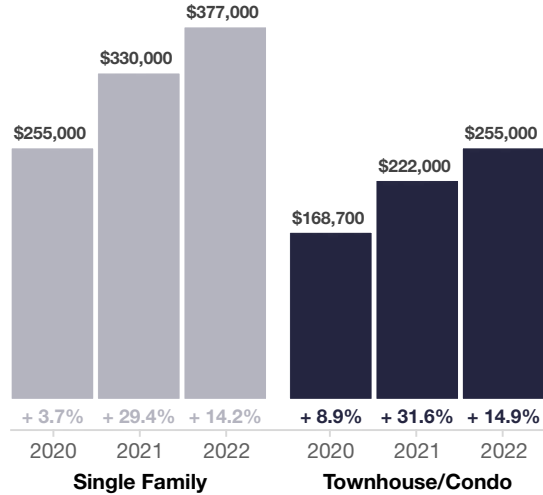
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

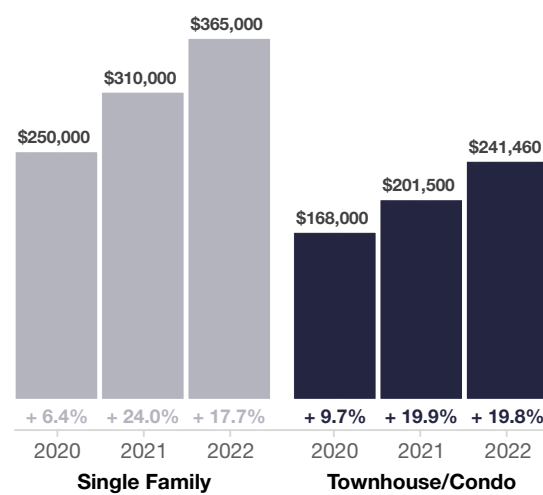


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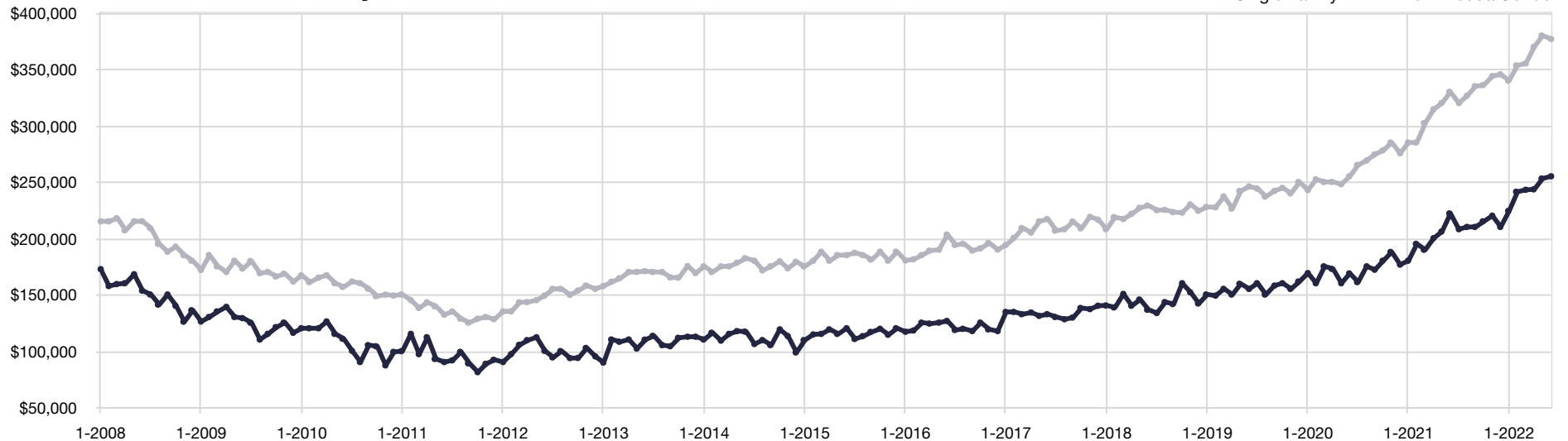
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	\$320,000	+ 20.8%	\$208,000	+ 29.2%
8-2021	\$326,500	+ 21.4%	\$210,000	+ 20.0%
9-2021	\$335,000	+ 22.0%	\$210,000	+ 22.1%
10-2021	\$336,000	+ 20.9%	\$215,000	+ 19.4%
11-2021	\$344,000	+ 20.7%	\$220,000	+ 17.2%
12-2021	\$345,565	+ 25.5%	\$210,000	+ 18.9%
1-2022	\$340,000	+ 19.3%	\$224,200	+ 24.6%
2-2022	\$353,500	+ 24.0%	\$241,250	+ 23.7%
3-2022	\$355,300	+ 17.6%	\$243,000	+ 28.1%
4-2022	\$370,000	+ 17.6%	\$243,410	+ 21.7%
5-2022	\$380,000	+ 18.8%	\$253,000	+ 22.9%
6-2022	\$377,000	+ 14.2%	\$255,000	+ 14.9%
12-Month Avg*	\$350,000	+ 20.7%	\$228,000	+ 21.9%

* Median Sales Price for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Median Sales Price by Month



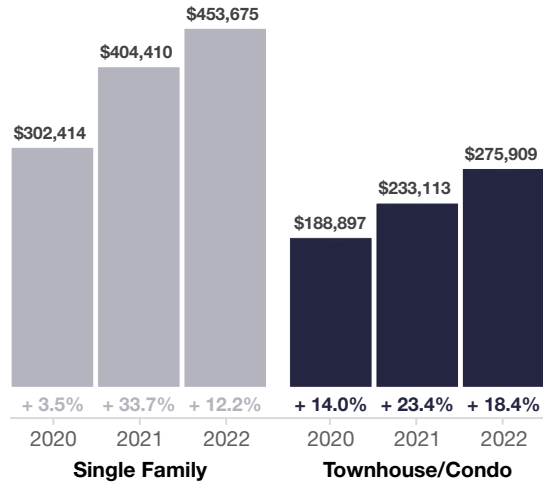
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

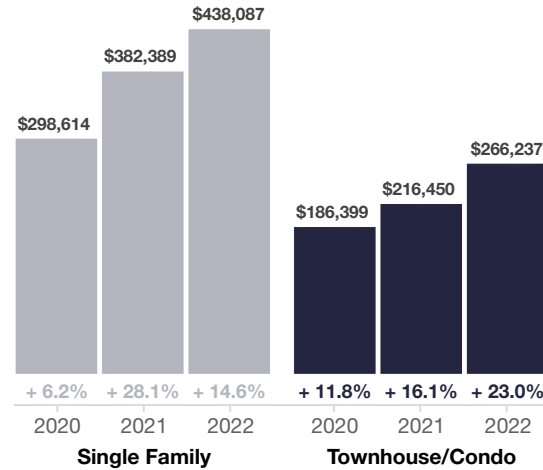


**MULTIPLE LISTING SERVICE OF
SOUTHERN ARIZONA**

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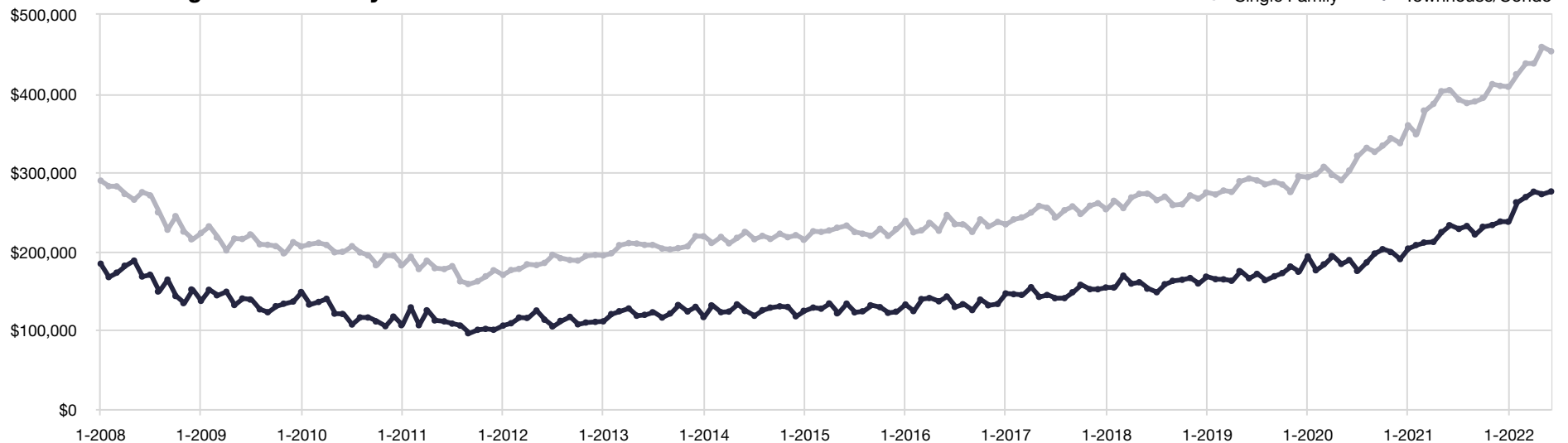
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	\$392,382	+ 22.2%	\$228,420	+ 30.4%
8-2021	\$387,987	+ 17.1%	\$232,100	+ 24.8%
9-2021	\$390,089	+ 19.6%	\$221,395	+ 12.3%
10-2021	\$394,487	+ 18.1%	\$231,105	+ 14.0%
11-2021	\$412,020	+ 20.0%	\$233,315	+ 17.2%
12-2021	\$409,791	+ 21.6%	\$237,731	+ 25.0%
1-2022	\$408,699	+ 13.6%	\$237,518	+ 16.8%
2-2022	\$424,469	+ 21.8%	\$262,157	+ 26.1%
3-2022	\$438,179	+ 15.8%	\$268,810	+ 27.3%
4-2022	\$438,187	+ 13.2%	\$275,605	+ 30.1%
5-2022	\$459,163	+ 13.9%	\$272,464	+ 21.4%
6-2022	\$453,675	+ 12.2%	\$275,909	+ 18.4%
12-Month Avg*	\$418,185	+ 17.2%	\$249,543	+ 22.1%

* Avg. Sales Price for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Average Sales Price by Month



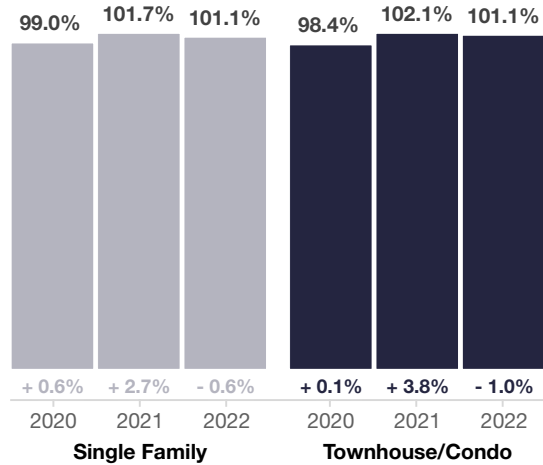
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

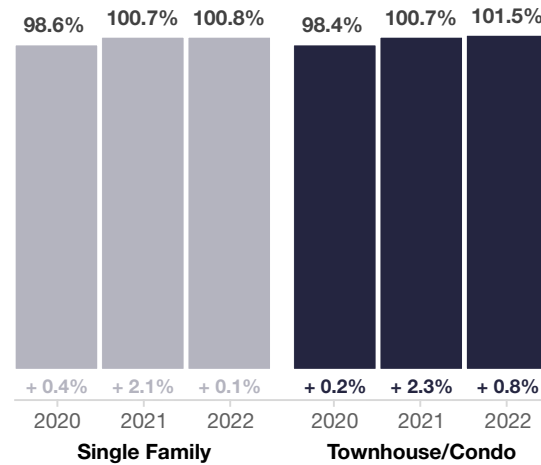


**MULTIPLE LISTING SERVICE OF
SOUTHERN ARIZONA**

June



Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	101.7%	+ 2.6%	101.4%	+ 2.8%
8-2021	100.9%	+ 1.6%	101.1%	+ 1.9%
9-2021	100.4%	+ 0.9%	101.0%	+ 1.8%
10-2021	100.0%	+ 0.3%	100.0%	+ 0.9%
11-2021	99.8%	+ 0.3%	100.3%	+ 1.1%
12-2021	99.5%	0.0%	100.3%	+ 1.2%
1-2022	99.6%	+ 0.2%	99.6%	+ 0.1%
2-2022	100.1%	+ 0.3%	101.1%	+ 1.6%
3-2022	100.8%	+ 0.5%	101.5%	+ 1.0%
4-2022	101.5%	+ 0.5%	102.0%	+ 1.3%
5-2022	101.4%	- 0.1%	102.8%	+ 1.5%
6-2022	101.1%	- 0.6%	101.1%	- 1.0%
12-Month Avg*	100.6%	+ 0.5%	101.1%	+ 1.2%

* Pct. of List Price Received for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



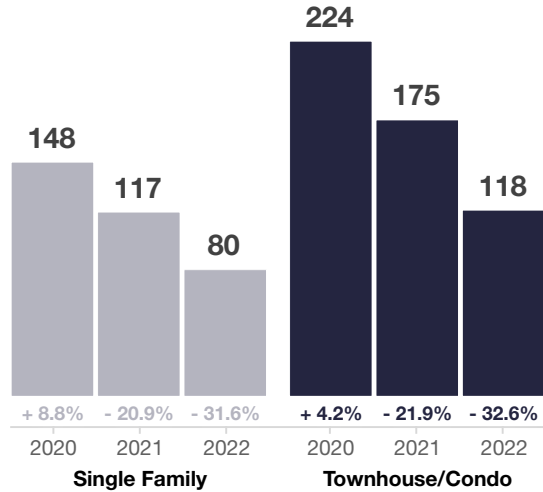
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

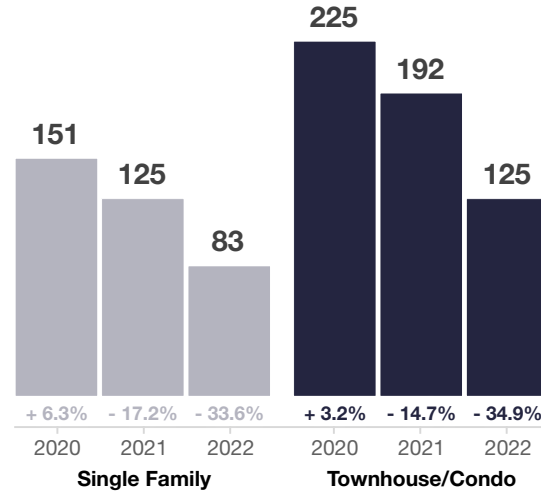


**MULTIPLE LISTING SERVICE OF
SOUTHERN ARIZONA**

June



Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	122	- 15.3%	188	- 21.0%
8-2021	117	- 18.2%	183	- 16.8%
9-2021	114	- 19.1%	181	- 19.6%
10-2021	113	- 19.3%	177	- 18.1%
11-2021	114	- 17.4%	178	- 14.8%
12-2021	107	- 25.7%	177	- 21.0%
1-2022	106	- 23.7%	161	- 26.8%
2-2022	101	- 26.8%	147	- 27.2%
3-2022	91	- 28.3%	133	- 34.2%
4-2022	81	- 33.6%	124	- 35.4%
5-2022	79	- 34.7%	119	- 37.0%
6-2022	80	- 31.6%	118	- 32.6%
12-Month Avg	102	- 24.4%	157	- 24.9%

Historical Housing Affordability Index by Month



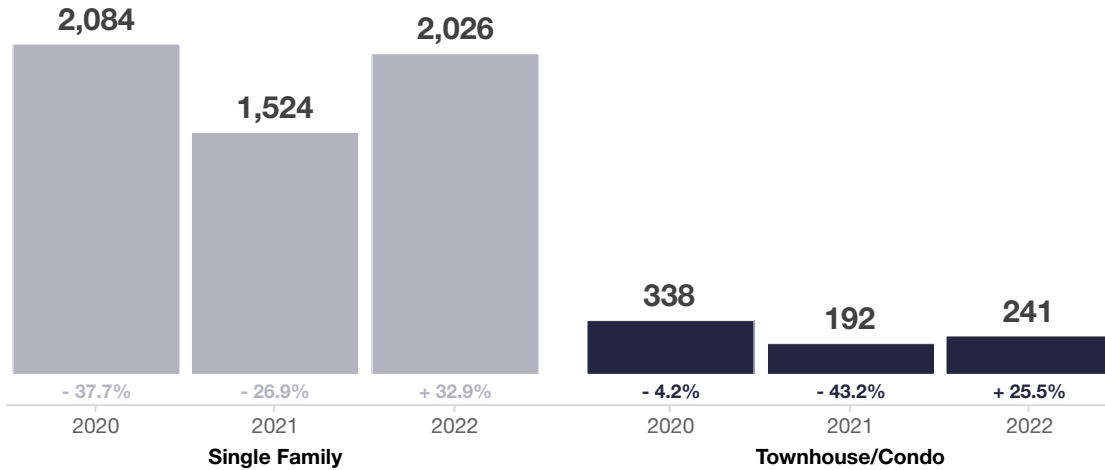
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.



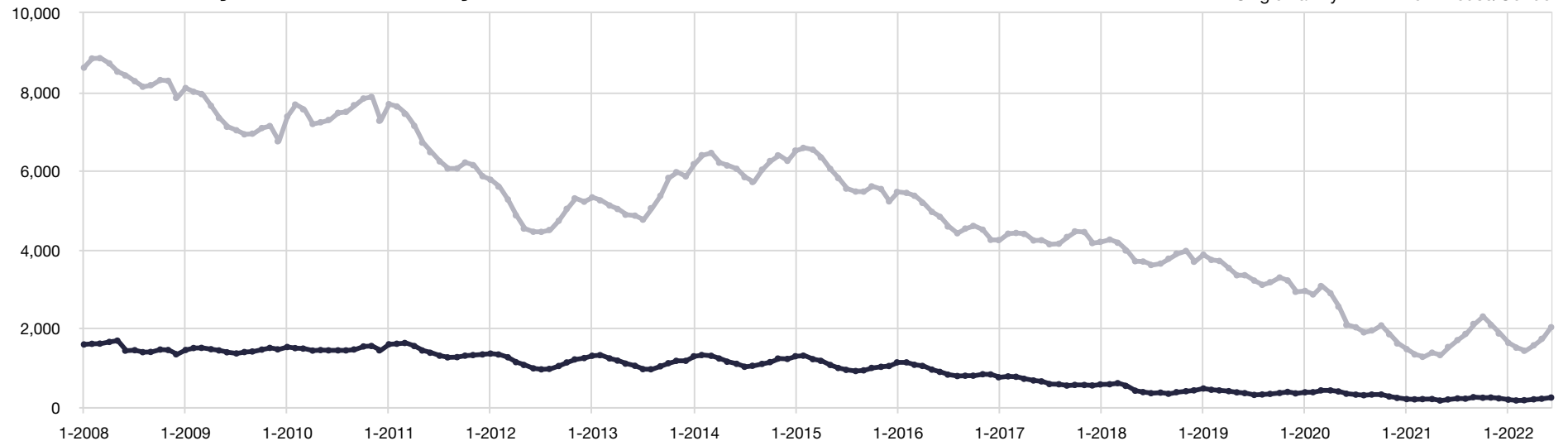
**MULTIPLE LISTING SERVICE OF
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June



Homes for Sale	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	1,699	- 16.1%	218	- 30.8%
8-2021	1,856	- 2.1%	212	- 29.3%
9-2021	2,108	+ 8.4%	251	- 20.8%
10-2021	2,298	+ 10.9%	236	- 25.8%
11-2021	2,083	+ 12.8%	241	- 9.7%
12-2021	1,866	+ 15.6%	220	- 4.8%
1-2022	1,630	+ 10.9%	187	- 7.4%
2-2022	1,507	+ 12.8%	167	- 14.4%
3-2022	1,428	+ 12.1%	173	- 13.9%
4-2022	1,567	+ 13.5%	196	- 3.4%
5-2022	1,731	+ 31.3%	211	+ 27.9%
6-2022	2,026	+ 32.9%	241	+ 25.5%
12-Month Avg	1,817	+ 10.7%	213	- 12.0%

Historical Inventory of Homes for Sale by Month



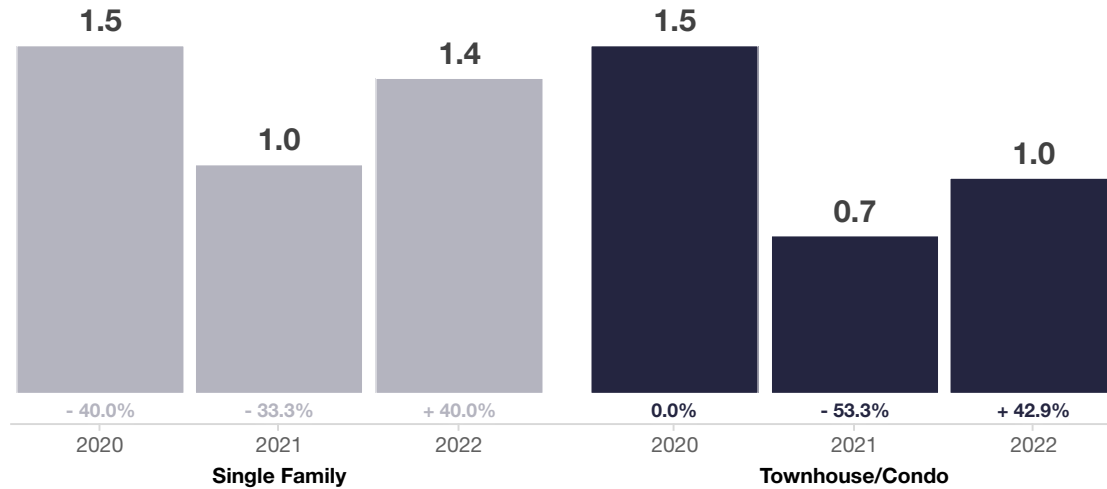
Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



**MULTIPLE LISTING SERVICE OF
SOUTHERN ARIZONA**

June



Months Supply	Single Family	Year-Over-Year Change	Townhouse / Condo	Year-Over-Year Change
7-2021	1.1	- 26.7%	0.8	- 42.9%
8-2021	1.3	- 7.1%	0.8	- 38.5%
9-2021	1.4	0.0%	0.9	- 30.8%
10-2021	1.6	+ 6.7%	0.9	- 30.8%
11-2021	1.4	+ 7.7%	0.9	- 18.2%
12-2021	1.3	+ 18.2%	0.8	- 11.1%
1-2022	1.1	+ 10.0%	0.7	- 12.5%
2-2022	1.0	+ 11.1%	0.6	- 25.0%
3-2022	1.0	+ 25.0%	0.7	- 12.5%
4-2022	1.1	+ 22.2%	0.8	+ 14.3%
5-2022	1.2	+ 33.3%	0.8	+ 33.3%
6-2022	1.4	+ 40.0%	1.0	+ 42.9%
12-Month Avg*	1.2	+ 8.0%	0.8	- 17.6%

* Months Supply for all properties from July 2021 through June 2022. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Residential Properties Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes all Single Family and Townhome/Condo listings in the MLS.



**MULTIPLE LISTING SERVICE OF
SOUTHERN ARIZONA**

Key Metrics	Historical Sparkbars	6-2021	6-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		2,126	2,206	+ 3.8%	12,088	12,078	- 0.1%
Pending Sales		1,724	1,602	- 7.1%	11,117	10,698	- 3.8%
Closed Sales		2,039	1,598	- 21.6%	10,792	10,352	- 4.1%
Days on Market Until Sale		13	17	+ 30.8%	21	20	- 4.8%
Median Sales Price		\$310,000	\$365,000	+ 17.7%	\$290,000	\$348,995	+ 20.3%
Average Sales Price		\$377,107	\$428,836	+ 13.7%	\$355,727	\$411,321	+ 15.6%
Percent of List Price Received		101.8%	101.1%	- 0.7%	100.7%	100.9%	+ 0.2%
Housing Affordability Index		125	83	- 33.6%	134	86	- 35.8%
Inventory of Homes for Sale		1,716	2,267	+ 32.1%	—	—	—
Months Supply of Inventory		1.0	1.3	+ 30.0%	—	—	—

Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Cochise

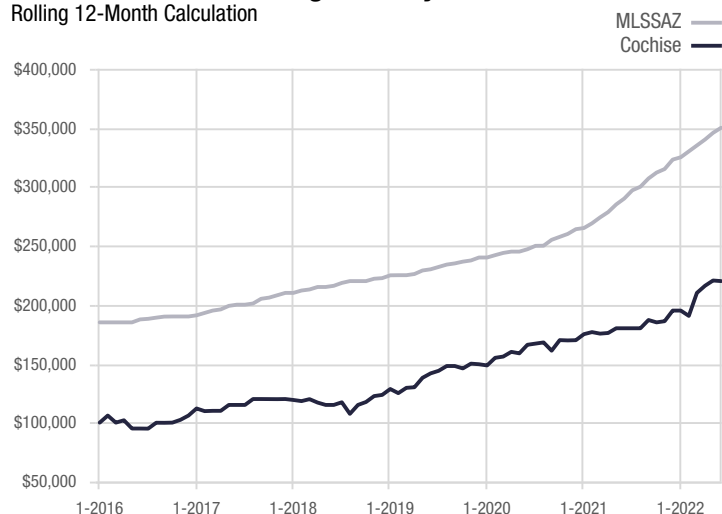
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	47	55	+ 17.0%	208	240	+ 15.4%
Pending Sales	27	26	- 3.7%	150	147	- 2.0%
Closed Sales	21	30	+ 42.9%	143	142	- 0.7%
Days on Market Until Sale	30	60	+ 100.0%	61	43	- 29.5%
Median Sales Price*	\$250,000	\$225,250	- 9.9%	\$195,000	\$237,378	+ 21.7%
Average Sales Price*	\$266,857	\$295,173	+ 10.6%	\$243,062	\$273,923	+ 12.7%
Percent of List Price Received*	99.3%	96.1%	- 3.2%	96.9%	96.8%	- 0.1%
Inventory of Homes for Sale	97	90	- 7.2%	—	—	—
Months Supply of Inventory	3.6	3.4	- 5.6%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2	2	0.0%	6	7	+ 16.7%
Pending Sales	0	2	—	5	5	0.0%
Closed Sales	0	2	—	7	4	- 42.9%
Days on Market Until Sale	—	70	—	16	38	+ 137.5%
Median Sales Price*	—	\$162,500	—	\$123,000	\$104,500	- 15.0%
Average Sales Price*	—	\$162,500	—	\$118,343	\$128,500	+ 8.6%
Percent of List Price Received*	—	92.8%	—	100.8%	89.5%	- 11.2%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.7	0.7	- 58.8%	—	—	—

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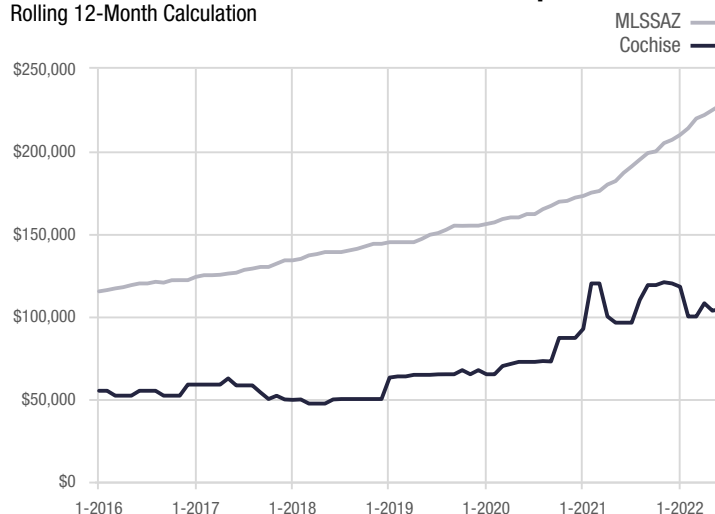
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Cochise County

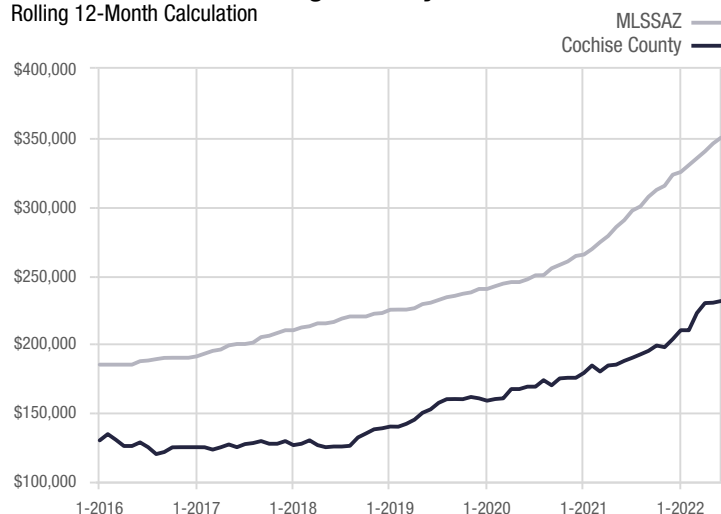
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	74	85	+ 14.9%	314	349	+ 11.1%
Pending Sales	44	47	+ 6.8%	227	229	+ 0.9%
Closed Sales	37	47	+ 27.0%	217	207	- 4.6%
Days on Market Until Sale	35	46	+ 31.4%	55	39	- 29.1%
Median Sales Price*	\$224,000	\$260,000	+ 16.1%	\$198,900	\$248,500	+ 24.9%
Average Sales Price*	\$260,396	\$301,023	+ 15.6%	\$234,930	\$281,972	+ 20.0%
Percent of List Price Received*	99.1%	96.8%	- 2.3%	97.3%	97.2%	- 0.1%
Inventory of Homes for Sale	131	129	- 1.5%	—	—	—
Months Supply of Inventory	3.3	3.4	+ 3.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2	2	0.0%	6	7	+ 16.7%
Pending Sales	0	2	—	5	5	0.0%
Closed Sales	0	2	—	7	4	- 42.9%
Days on Market Until Sale	—	70	—	16	38	+ 137.5%
Median Sales Price*	—	\$162,500	—	\$123,000	\$104,500	- 15.0%
Average Sales Price*	—	\$162,500	—	\$118,343	\$128,500	+ 8.6%
Percent of List Price Received*	—	92.8%	—	100.8%	89.5%	- 11.2%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.8	0.7	- 61.1%	—	—	—

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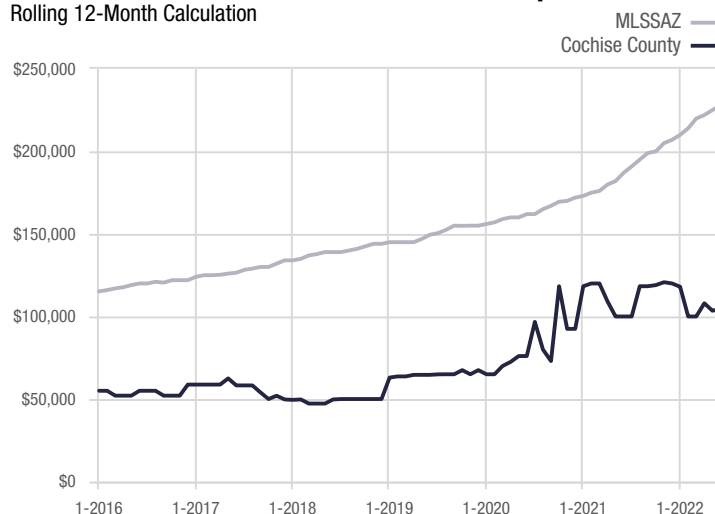
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Green Valley - North

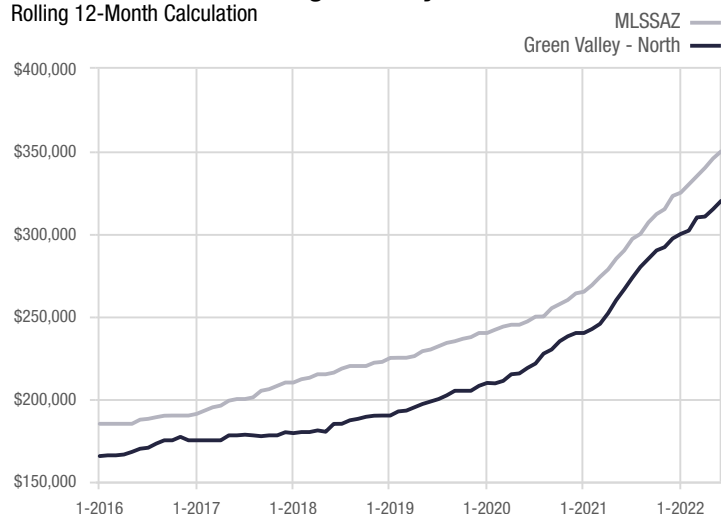
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	94	86	- 8.5%	441	441	0.0%
Pending Sales	83	77	- 7.2%	433	419	- 3.2%
Closed Sales	94	61	- 35.1%	413	375	- 9.2%
Days on Market Until Sale	12	22	+ 83.3%	19	22	+ 15.8%
Median Sales Price*	\$297,000	\$340,550	+ 14.7%	\$286,000	\$328,000	+ 14.7%
Average Sales Price*	\$302,204	\$365,391	+ 20.9%	\$291,671	\$352,666	+ 20.9%
Percent of List Price Received*	101.8%	100.9%	- 0.9%	100.9%	100.5%	- 0.4%
Inventory of Homes for Sale	52	82	+ 57.7%	—	—	—
Months Supply of Inventory	0.8	1.3	+ 62.5%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	3	0	- 100.0%	6	5	- 16.7%
Pending Sales	2	1	- 50.0%	5	6	+ 20.0%
Closed Sales	1	3	+ 200.0%	3	6	+ 100.0%
Days on Market Until Sale	2	15	+ 650.0%	1	24	+ 2,300.0%
Median Sales Price*	\$184,000	\$250,000	+ 35.9%	\$199,500	\$250,000	+ 25.3%
Average Sales Price*	\$184,000	\$252,667	+ 37.3%	\$194,500	\$248,500	+ 27.8%
Percent of List Price Received*	102.3%	101.7%	- 0.6%	100.7%	102.2%	+ 1.5%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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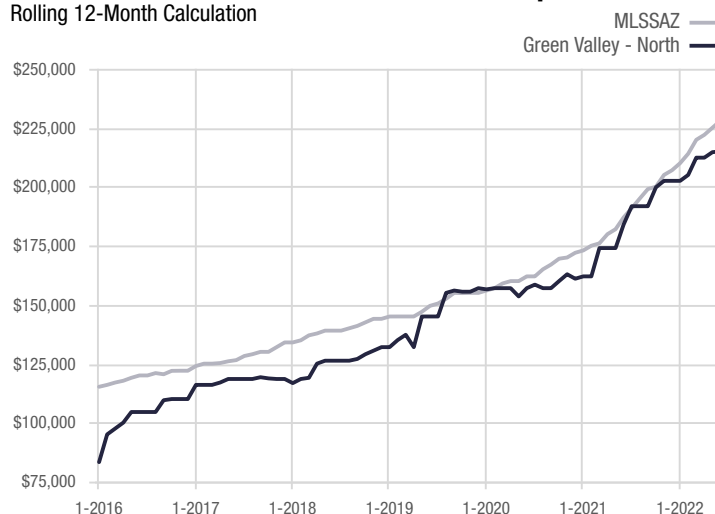
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Green Valley - Northeast

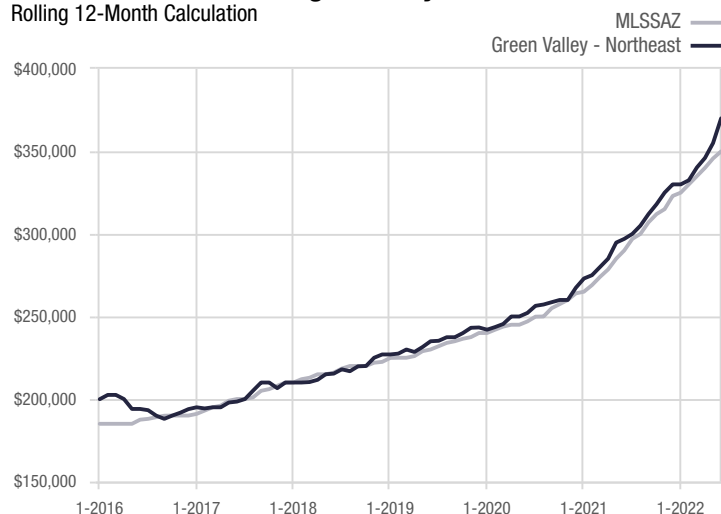
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	39	31	- 20.5%	262	236	- 9.9%
Pending Sales	24	28	+ 16.7%	235	240	+ 2.1%
Closed Sales	49	39	- 20.4%	252	232	- 7.9%
Days on Market Until Sale	9	20	+ 122.2%	14	19	+ 35.7%
Median Sales Price*	\$289,995	\$399,900	+ 37.9%	\$311,000	\$385,000	+ 23.8%
Average Sales Price*	\$320,603	\$432,502	+ 34.9%	\$337,749	\$402,873	+ 19.3%
Percent of List Price Received*	101.6%	100.1%	- 1.5%	100.0%	100.0%	0.0%
Inventory of Homes for Sale	30	41	+ 36.7%	—	—	—
Months Supply of Inventory	0.8	1.2	+ 50.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	4	9	+ 125.0%	27	33	+ 22.2%
Pending Sales	2	7	+ 250.0%	23	32	+ 39.1%
Closed Sales	4	5	+ 25.0%	27	28	+ 3.7%
Days on Market Until Sale	21	9	- 57.1%	16	27	+ 68.8%
Median Sales Price*	\$267,000	\$297,000	+ 11.2%	\$259,000	\$289,000	+ 11.6%
Average Sales Price*	\$268,375	\$281,700	+ 5.0%	\$248,031	\$288,708	+ 16.4%
Percent of List Price Received*	99.3%	100.6%	+ 1.3%	100.1%	99.5%	- 0.6%
Inventory of Homes for Sale	4	5	+ 25.0%	—	—	—
Months Supply of Inventory	1.1	1.2	+ 9.1%	—	—	—

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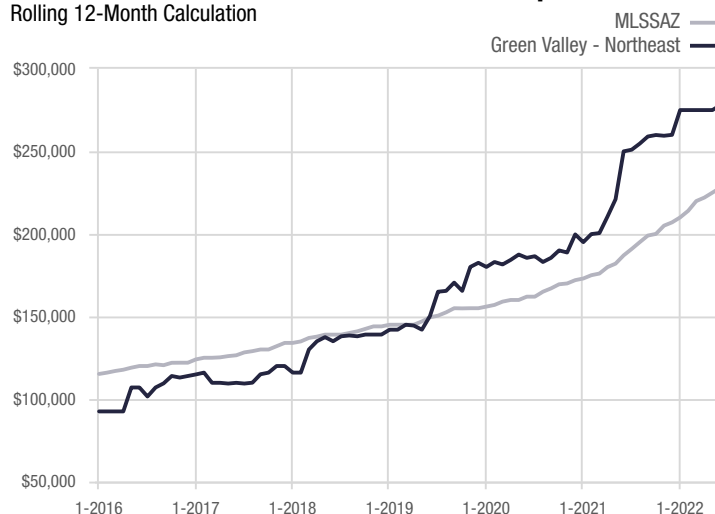
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Green Valley - Northwest

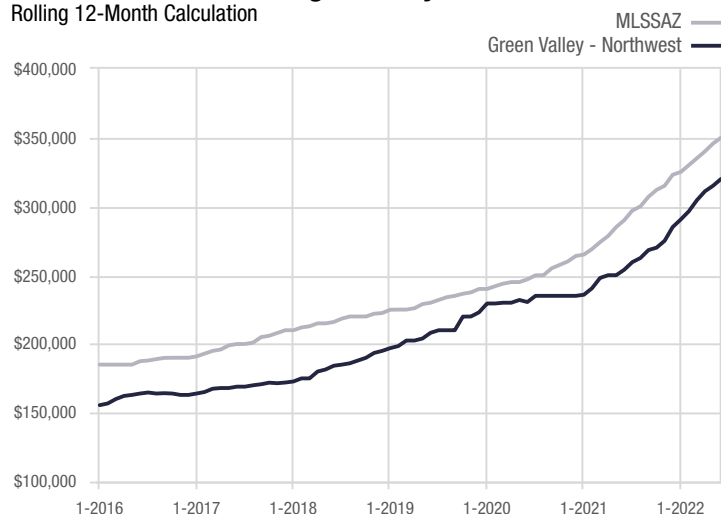
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	22	16	- 27.3%	135	152	+ 12.6%
Pending Sales	18	17	- 5.6%	134	145	+ 8.2%
Closed Sales	19	21	+ 10.5%	133	144	+ 8.3%
Days on Market Until Sale	21	11	- 47.6%	32	16	- 50.0%
Median Sales Price*	\$309,000	\$360,000	+ 16.5%	\$274,500	\$332,000	+ 20.9%
Average Sales Price*	\$306,632	\$372,041	+ 21.3%	\$288,361	\$341,705	+ 18.5%
Percent of List Price Received*	100.8%	100.8%	0.0%	100.0%	100.1%	+ 0.1%
Inventory of Homes for Sale	11	22	+ 100.0%	—	—	—
Months Supply of Inventory	0.5	1.1	+ 120.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	18	25	+ 38.9%	202	176	- 12.9%
Pending Sales	16	19	+ 18.8%	200	167	- 16.5%
Closed Sales	38	19	- 50.0%	202	176	- 12.9%
Days on Market Until Sale	11	15	+ 36.4%	16	14	- 12.5%
Median Sales Price*	\$115,000	\$190,000	+ 65.2%	\$165,000	\$194,750	+ 18.0%
Average Sales Price*	\$149,929	\$205,865	+ 37.3%	\$159,049	\$195,054	+ 22.6%
Percent of List Price Received*	100.6%	100.0%	- 0.6%	100.0%	100.5%	+ 0.5%
Inventory of Homes for Sale	16	20	+ 25.0%	—	—	—
Months Supply of Inventory	0.6	0.8	+ 33.3%	—	—	—

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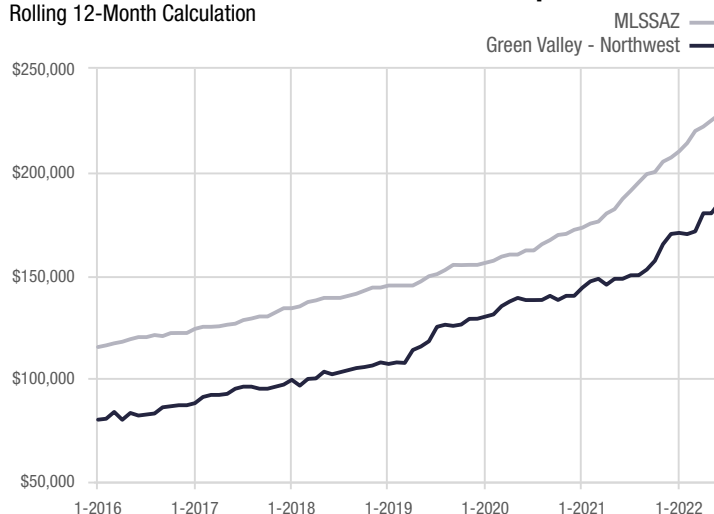
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Green Valley - Southeast

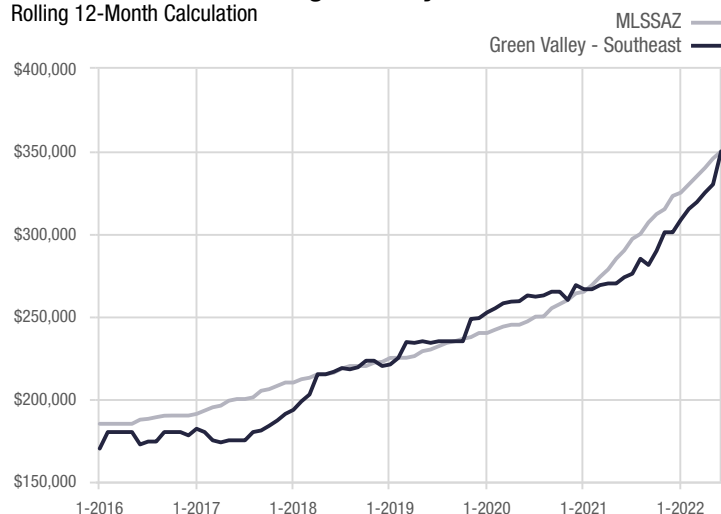
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	9	3	- 66.7%	72	72	0.0%
Pending Sales	9	6	- 33.3%	74	62	- 16.2%
Closed Sales	10	7	- 30.0%	66	66	0.0%
Days on Market Until Sale	20	26	+ 30.0%	36	14	- 61.1%
Median Sales Price*	\$280,400	\$465,000	+ 65.8%	\$275,450	\$352,750	+ 28.1%
Average Sales Price*	\$350,421	\$560,500	+ 60.0%	\$306,659	\$396,298	+ 29.2%
Percent of List Price Received*	100.1%	101.5%	+ 1.4%	100.1%	100.3%	+ 0.2%
Inventory of Homes for Sale	7	10	+ 42.9%	—	—	—
Months Supply of Inventory	0.7	1.1	+ 57.1%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1	7	+ 600.0%	33	32	- 3.0%
Pending Sales	1	2	+ 100.0%	32	28	- 12.5%
Closed Sales	6	1	- 83.3%	32	27	- 15.6%
Days on Market Until Sale	19	1	- 94.7%	17	12	- 29.4%
Median Sales Price*	\$215,000	\$175,000	- 18.6%	\$238,750	\$240,000	+ 0.5%
Average Sales Price*	\$215,167	\$175,000	- 18.7%	\$227,842	\$251,022	+ 10.2%
Percent of List Price Received*	100.8%	100.0%	- 0.8%	99.5%	100.8%	+ 1.3%
Inventory of Homes for Sale	0	5	—	—	—	—
Months Supply of Inventory	—	1.3	—	—	—	—

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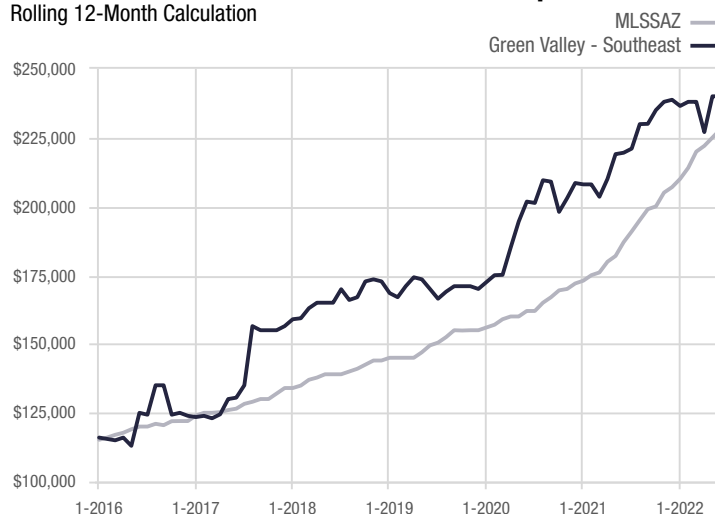
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Green Valley - Southwest

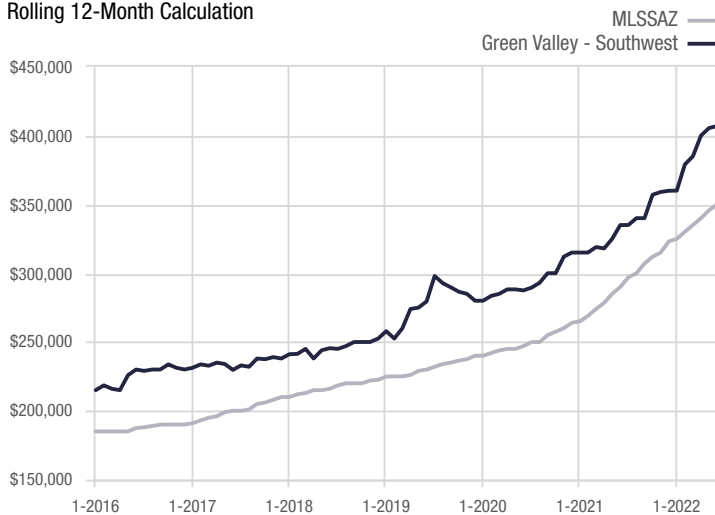
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	14	7	- 50.0%	105	103	- 1.9%
Pending Sales	9	12	+ 33.3%	114	99	- 13.2%
Closed Sales	13	15	+ 15.4%	115	110	- 4.3%
Days on Market Until Sale	22	13	- 40.9%	33	36	+ 9.1%
Median Sales Price*	\$385,000	\$475,000	+ 23.4%	\$340,000	\$425,000	+ 25.0%
Average Sales Price*	\$383,038	\$479,425	+ 25.2%	\$360,385	\$461,493	+ 28.1%
Percent of List Price Received*	98.9%	99.3%	+ 0.4%	99.0%	100.3%	+ 1.3%
Inventory of Homes for Sale	18	11	- 38.9%	—	—	—
Months Supply of Inventory	1.0	0.7	- 30.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	15	11	- 26.7%	108	96	- 11.1%
Pending Sales	14	12	- 14.3%	108	91	- 15.7%
Closed Sales	18	9	- 50.0%	111	92	- 17.1%
Days on Market Until Sale	11	36	+ 227.3%	16	16	0.0%
Median Sales Price*	\$217,500	\$229,900	+ 5.7%	\$200,000	\$255,000	+ 27.5%
Average Sales Price*	\$236,592	\$250,978	+ 6.1%	\$226,042	\$271,940	+ 20.3%
Percent of List Price Received*	100.4%	99.6%	- 0.8%	100.2%	100.8%	+ 0.6%
Inventory of Homes for Sale	9	8	- 11.1%	—	—	—
Months Supply of Inventory	0.6	0.6	0.0%	—	—	—

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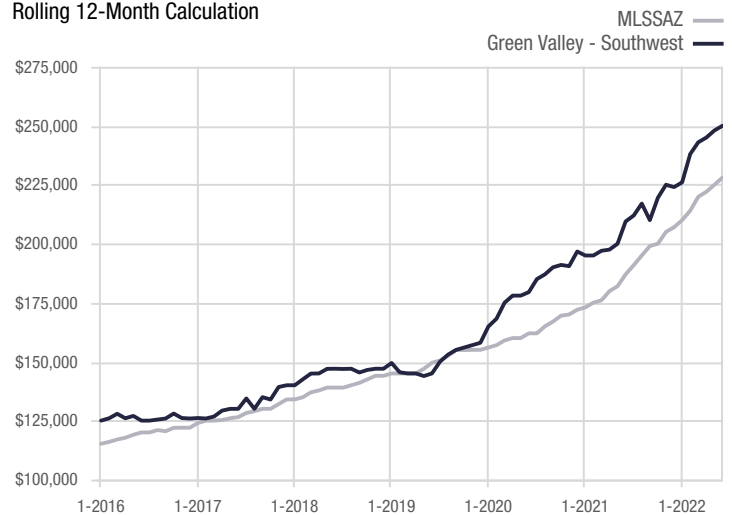
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Pima County

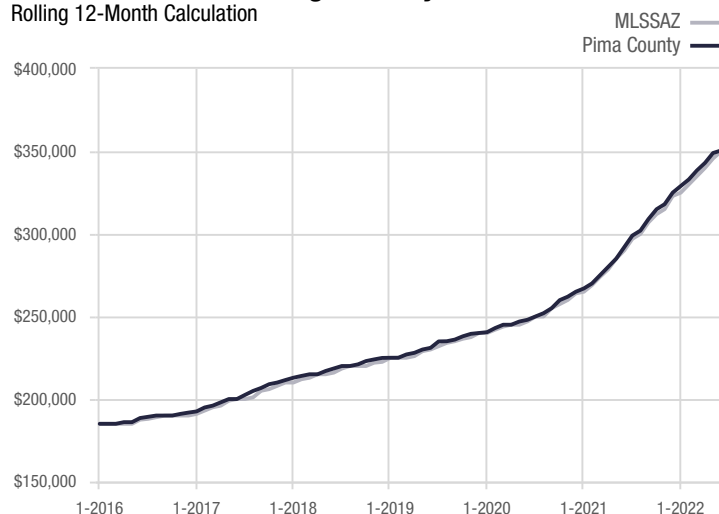
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1,609	1,645	+ 2.2%	9,131	9,018	- 1.2%
Pending Sales	1,317	1,204	- 8.6%	8,407	8,061	- 4.1%
Closed Sales	1,532	1,217	- 20.6%	8,134	7,808	- 4.0%
Days on Market Until Sale	12	15	+ 25.0%	18	20	+ 11.1%
Median Sales Price*	\$335,000	\$380,000	+ 13.4%	\$310,000	\$365,000	+ 17.7%
Average Sales Price*	\$411,070	\$462,871	+ 12.6%	\$387,351	\$443,126	+ 14.4%
Percent of List Price Received*	101.9%	101.4%	- 0.5%	101.0%	101.1%	+ 0.1%
Inventory of Homes for Sale	1,179	1,671	+ 41.7%	—	—	—
Months Supply of Inventory	0.9	1.3	+ 44.4%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	297	299	+ 0.7%	1,786	1,757	- 1.6%
Pending Sales	248	237	- 4.4%	1,705	1,609	- 5.6%
Closed Sales	317	213	- 32.8%	1,673	1,556	- 7.0%
Days on Market Until Sale	9	12	+ 33.3%	15	14	- 6.7%
Median Sales Price*	\$220,000	\$255,000	+ 15.9%	\$200,000	\$240,000	+ 20.0%
Average Sales Price*	\$231,486	\$274,942	+ 18.8%	\$214,903	\$264,420	+ 23.0%
Percent of List Price Received*	102.2%	101.2%	- 1.0%	100.8%	101.5%	+ 0.7%
Inventory of Homes for Sale	177	224	+ 26.6%	—	—	—
Months Supply of Inventory	0.7	0.9	+ 28.6%	—	—	—

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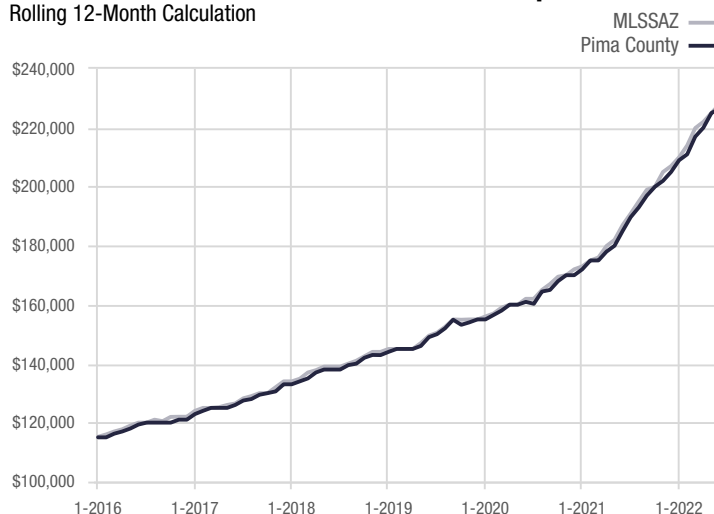
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.



Santa Cruz County

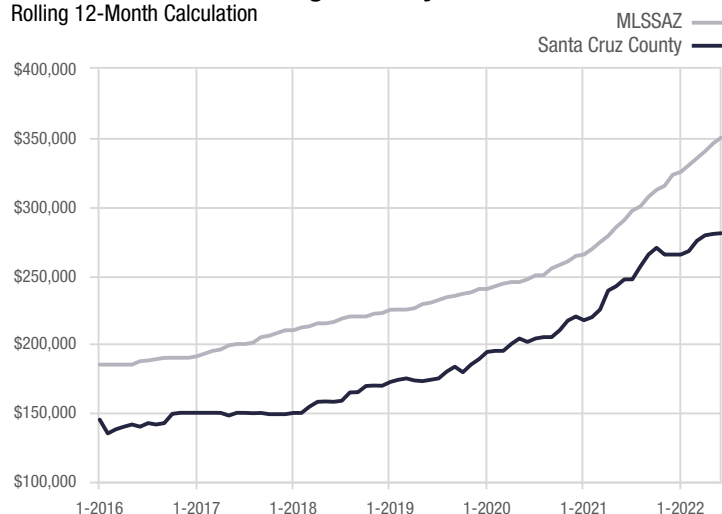
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	57	63	+ 10.5%	341	341	0.0%
Pending Sales	48	50	+ 4.2%	296	308	+ 4.1%
Closed Sales	61	47	- 23.0%	256	303	+ 18.4%
Days on Market Until Sale	31	48	+ 54.8%	48	44	- 8.3%
Median Sales Price*	\$265,000	\$280,000	+ 5.7%	\$254,889	\$309,000	+ 21.2%
Average Sales Price*	\$324,440	\$361,978	+ 11.6%	\$324,974	\$408,362	+ 25.7%
Percent of List Price Received*	100.0%	98.6%	- 1.4%	98.6%	98.5%	- 0.1%
Inventory of Homes for Sale	96	90	- 6.3%	—	—	—
Months Supply of Inventory	2.2	2.0	- 9.1%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	6	4	- 33.3%	26	32	+ 23.1%
Pending Sales	4	7	+ 75.0%	27	31	+ 14.8%
Closed Sales	4	5	+ 25.0%	28	34	+ 21.4%
Days on Market Until Sale	4	54	+ 1,250.0%	93	35	- 62.4%
Median Sales Price*	\$300,000	\$225,500	- 24.8%	\$221,000	\$262,500	+ 18.8%
Average Sales Price*	\$290,403	\$262,680	- 9.5%	\$221,972	\$273,962	+ 23.4%
Percent of List Price Received*	94.5%	100.2%	+ 6.0%	98.1%	99.7%	+ 1.6%
Inventory of Homes for Sale	9	9	0.0%	—	—	—
Months Supply of Inventory	1.8	1.8	0.0%	—	—	—

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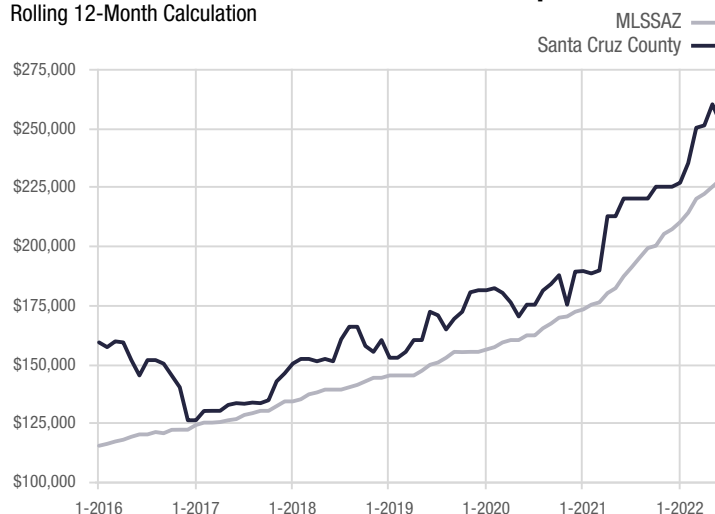
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Amado

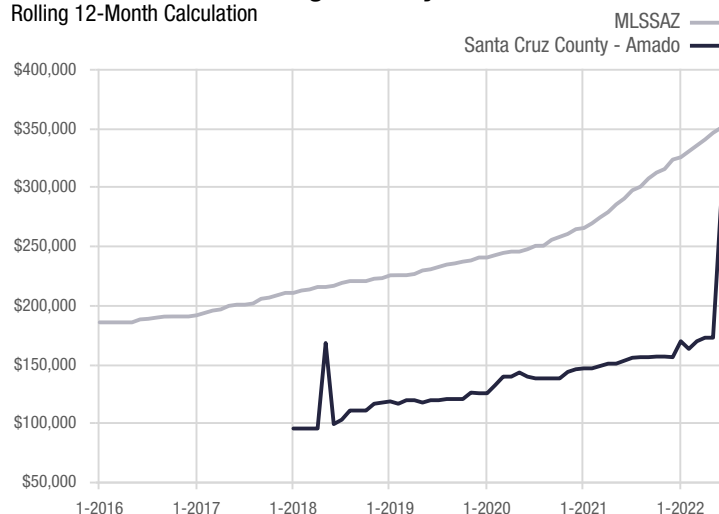
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1	2	+ 100.0%	4	6	+ 50.0%
Pending Sales	0	0	0.0%	4	5	+ 25.0%
Closed Sales	2	2	0.0%	8	4	- 50.0%
Days on Market Until Sale	21	258	+ 1,128.6%	68	134	+ 97.1%
Median Sales Price*	\$157,125	\$357,500	+ 127.5%	\$152,500	\$357,500	+ 134.4%
Average Sales Price*	\$157,125	\$357,500	+ 127.5%	\$144,406	\$339,500	+ 135.1%
Percent of List Price Received*	96.7%	83.9%	- 13.2%	98.0%	93.5%	- 4.6%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.2	1.5	+ 25.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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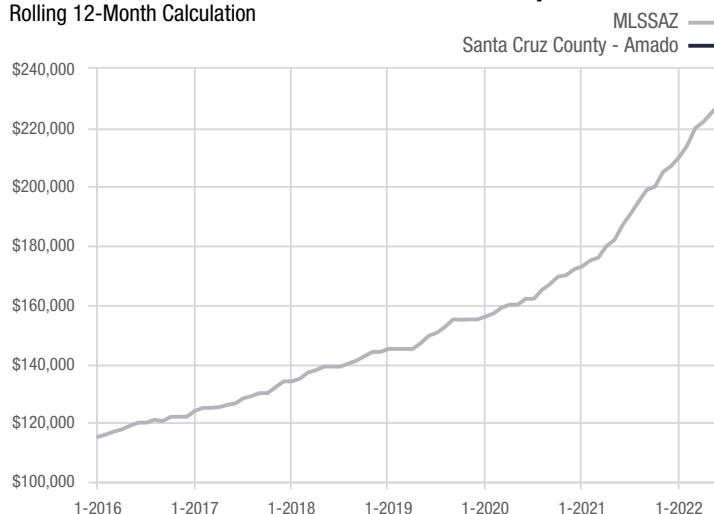
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Elgin

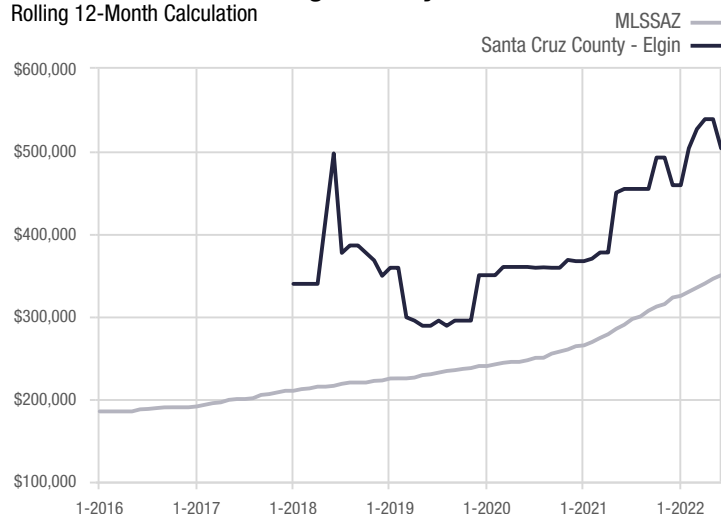
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1	3	+ 200.0%	9	11	+ 22.2%
Pending Sales	0	2	—	8	11	+ 37.5%
Closed Sales	4	1	- 75.0%	8	11	+ 37.5%
Days on Market Until Sale	137	18	- 86.9%	146	47	- 67.8%
Median Sales Price*	\$619,500	\$262,000	- 57.7%	\$524,000	\$587,000	+ 12.0%
Average Sales Price*	\$490,375	\$262,000	- 46.6%	\$500,938	\$607,889	+ 21.4%
Percent of List Price Received*	101.6%	100.0%	- 1.6%	99.1%	97.9%	- 1.2%
Inventory of Homes for Sale	7	4	- 42.9%	—	—	—
Months Supply of Inventory	4.5	2.0	- 55.6%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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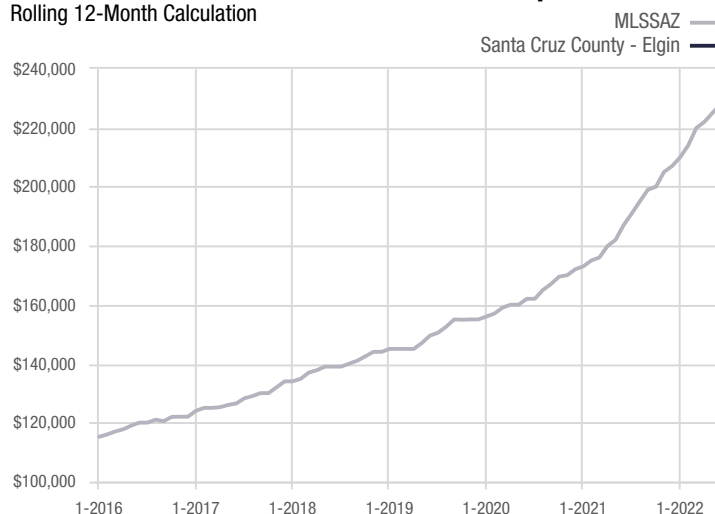
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Nogales East

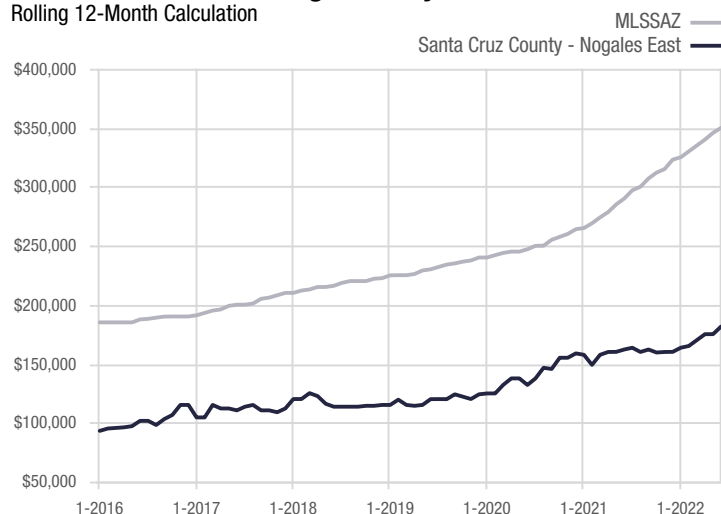
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	9	12	+ 33.3%	52	49	- 5.8%
Pending Sales	9	7	- 22.2%	42	39	- 7.1%
Closed Sales	9	3	- 66.7%	41	32	- 22.0%
Days on Market Until Sale	33	47	+ 42.4%	58	56	- 3.4%
Median Sales Price*	\$162,000	\$180,000	+ 11.1%	\$150,000	\$200,000	+ 33.3%
Average Sales Price*	\$190,889	\$178,333	- 6.6%	\$200,655	\$259,822	+ 29.5%
Percent of List Price Received*	103.4%	105.4%	+ 1.9%	97.7%	100.7%	+ 3.1%
Inventory of Homes for Sale	15	16	+ 6.7%	—	—	—
Months Supply of Inventory	2.6	2.9	+ 11.5%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2	1	- 50.0%	3	12	+ 300.0%
Pending Sales	1	1	0.0%	5	7	+ 40.0%
Closed Sales	0	1	—	7	4	- 42.9%
Days on Market Until Sale	—	38	—	111	53	- 52.3%
Median Sales Price*	—	\$168,000	—	\$226,700	\$159,000	- 29.9%
Average Sales Price*	—	\$168,000	—	\$199,086	\$180,725	- 9.2%
Percent of List Price Received*	—	100.0%	—	99.6%	100.7%	+ 1.1%
Inventory of Homes for Sale	2	6	+ 200.0%	—	—	—
Months Supply of Inventory	1.0	3.8	+ 280.0%	—	—	—

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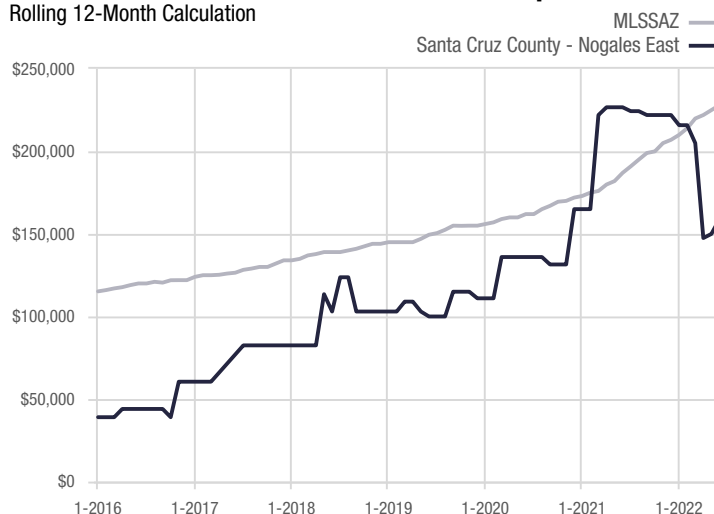
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Nogales West

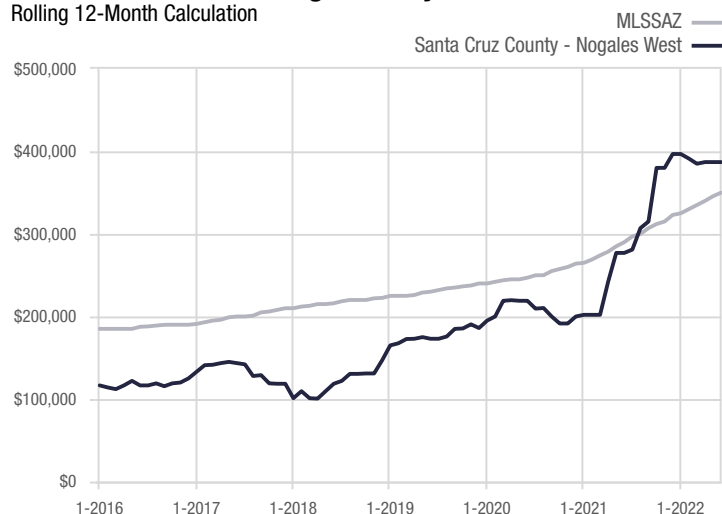
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	4	1	- 75.0%	11	6	- 45.5%
Pending Sales	0	0	0.0%	5	7	+ 40.0%
Closed Sales	0	0	0.0%	5	11	+ 120.0%
Days on Market Until Sale	—	—	—	54	71	+ 31.5%
Median Sales Price*	—	—	—	\$345,000	\$281,000	- 18.6%
Average Sales Price*	—	—	—	\$325,000	\$271,864	- 16.3%
Percent of List Price Received*	—	—	—	96.3%	96.0%	- 0.3%
Inventory of Homes for Sale	9	3	- 66.7%	—	—	—
Months Supply of Inventory	4.5	1.4	- 68.9%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	37	—
Median Sales Price*	—	—	—	—	\$252,000	—
Average Sales Price*	—	—	—	—	\$252,000	—
Percent of List Price Received*	—	—	—	—	97.3%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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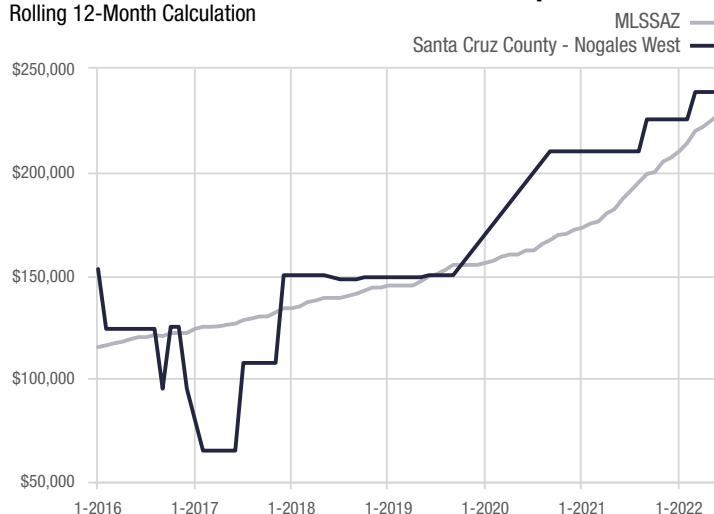
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Patagonia

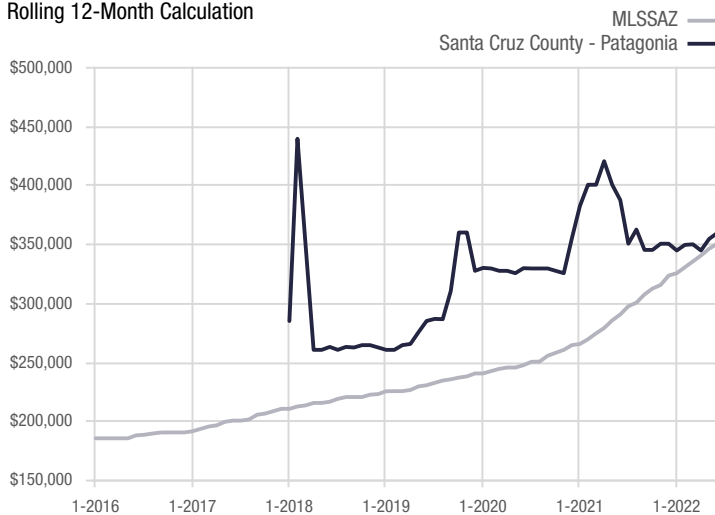
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	3	0	- 100.0%	25	14	- 44.0%
Pending Sales	1	2	+ 100.0%	19	12	- 36.8%
Closed Sales	1	2	+ 100.0%	17	15	- 11.8%
Days on Market Until Sale	11	104	+ 845.5%	51	58	+ 13.7%
Median Sales Price*	\$247,000	\$312,500	+ 26.5%	\$450,000	\$365,000	- 18.9%
Average Sales Price*	\$247,000	\$312,500	+ 26.5%	\$388,515	\$361,775	- 6.9%
Percent of List Price Received*	98.8%	98.8%	0.0%	95.9%	95.2%	- 0.7%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	2.8	2.0	- 28.6%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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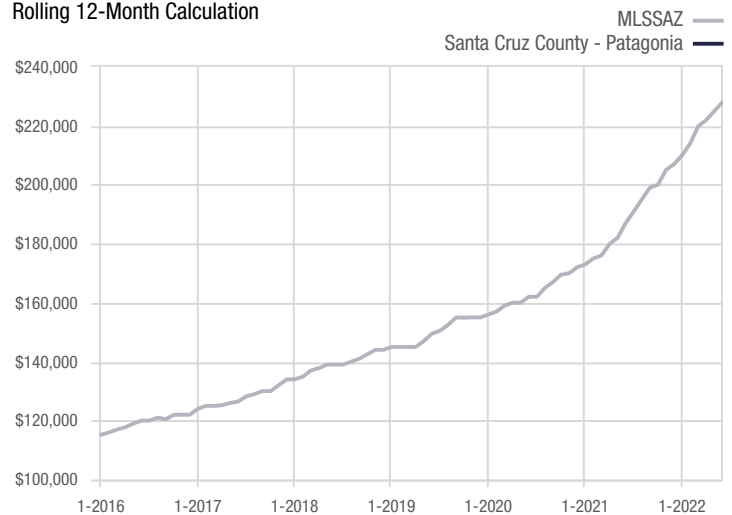
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Rio Rico East

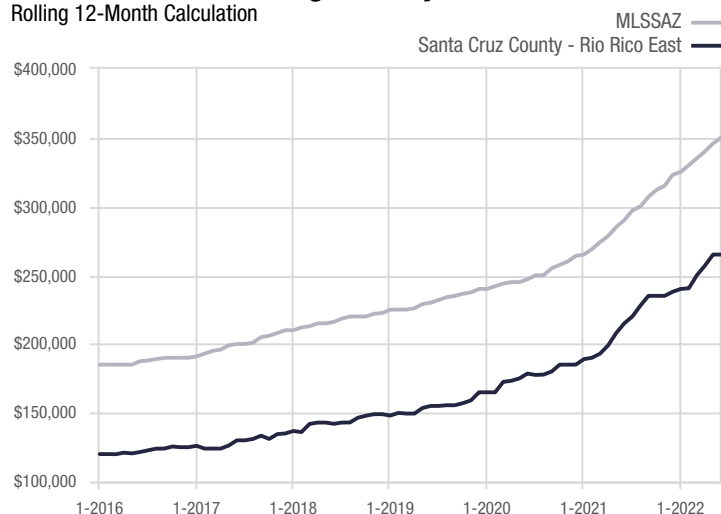
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	16	32	+ 100.0%	109	141	+ 29.4%
Pending Sales	13	29	+ 123.1%	97	119	+ 22.7%
Closed Sales	19	23	+ 21.1%	89	112	+ 25.8%
Days on Market Until Sale	13	20	+ 53.8%	24	27	+ 12.5%
Median Sales Price*	\$265,000	\$267,000	+ 0.8%	\$239,500	\$270,000	+ 12.7%
Average Sales Price*	\$327,658	\$284,634	- 13.1%	\$259,898	\$294,045	+ 13.1%
Percent of List Price Received*	99.9%	99.0%	- 0.9%	99.9%	99.1%	- 0.8%
Inventory of Homes for Sale	17	32	+ 88.2%	—	—	—
Months Supply of Inventory	1.2	1.9	+ 58.3%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	3	1	- 66.7%
Pending Sales	0	1	—	2	2	0.0%
Closed Sales	0	1	—	2	2	0.0%
Days on Market Until Sale	—	195	—	3	100	+ 3,233.3%
Median Sales Price*	—	\$209,900	—	\$151,500	\$218,450	+ 44.2%
Average Sales Price*	—	\$209,900	—	\$151,500	\$218,450	+ 44.2%
Percent of List Price Received*	—	100.0%	—	104.2%	100.0%	- 4.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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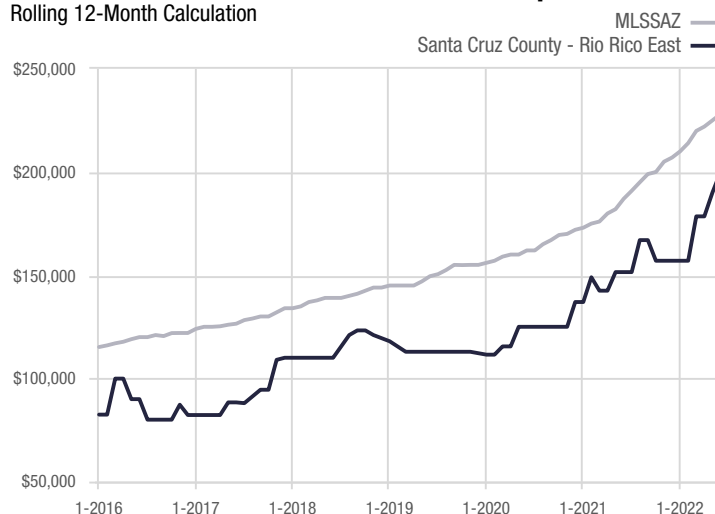
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Rio Rico West

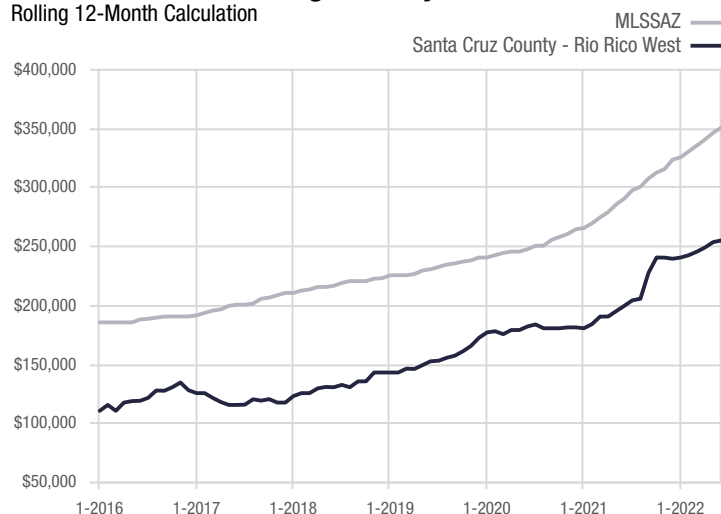
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	9	6	- 33.3%	68	48	- 29.4%
Pending Sales	9	4	- 55.6%	51	42	- 17.6%
Closed Sales	16	5	- 68.8%	40	48	+ 20.0%
Days on Market Until Sale	13	11	- 15.4%	16	23	+ 43.8%
Median Sales Price*	\$244,950	\$295,000	+ 20.4%	\$224,950	\$278,450	+ 23.8%
Average Sales Price*	\$241,481	\$337,500	+ 39.8%	\$231,548	\$298,508	+ 28.9%
Percent of List Price Received*	100.2%	100.3%	+ 0.1%	99.2%	100.0%	+ 0.8%
Inventory of Homes for Sale	12	10	- 16.7%	—	—	—
Months Supply of Inventory	1.8	1.3	- 27.8%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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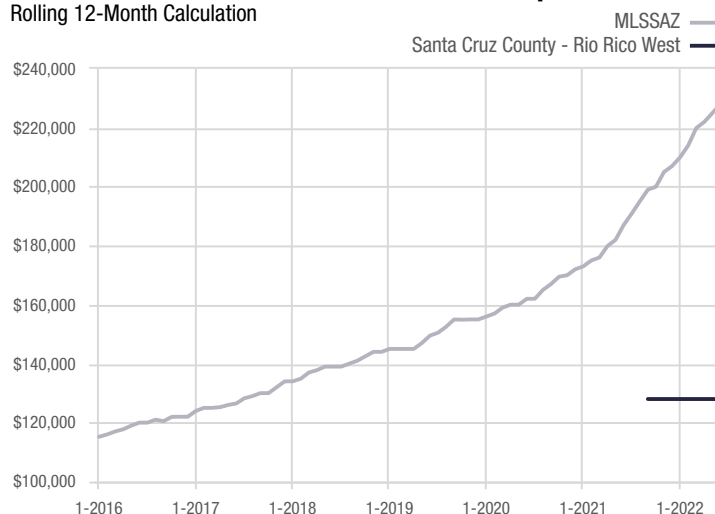
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Santa Cruz County

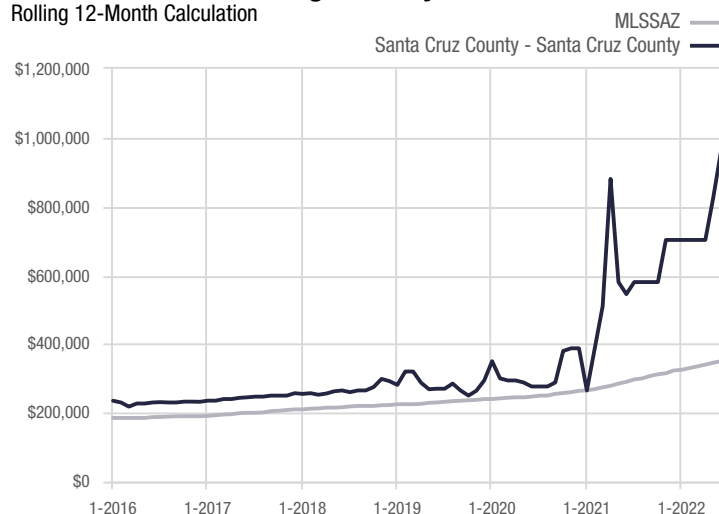
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	1	—	4	2	- 50.0%
Pending Sales	1	0	- 100.0%	6	1	- 83.3%
Closed Sales	1	0	- 100.0%	5	3	- 40.0%
Days on Market Until Sale	8	—	—	89	140	+ 57.3%
Median Sales Price*	\$255,777	—	—	\$580,000	\$1,200,000	+ 106.9%
Average Sales Price*	\$255,777	—	—	\$760,755	\$975,000	+ 28.2%
Percent of List Price Received*	100.0%	—	—	94.0%	93.8%	- 0.2%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	3.6	3.0	- 16.7%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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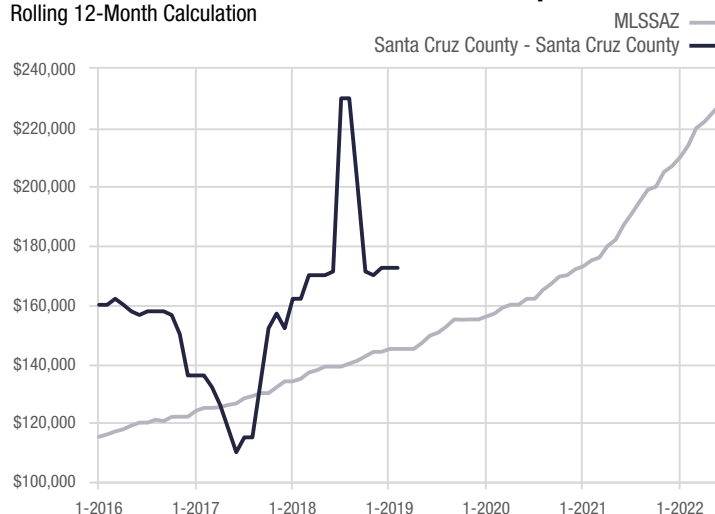
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Sonoita

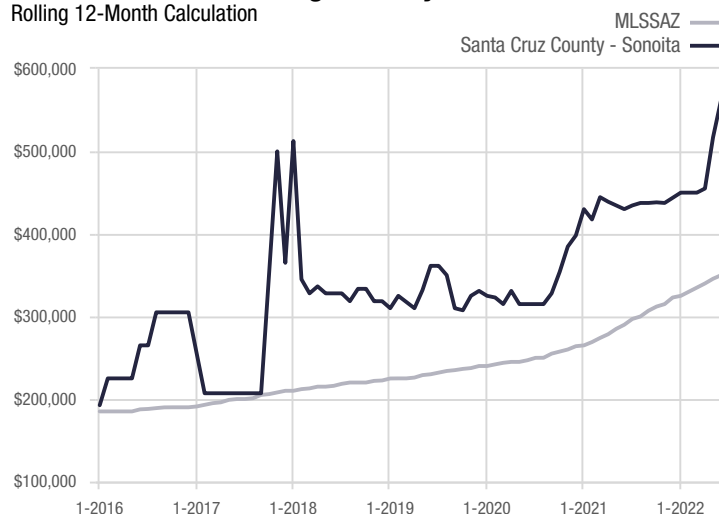
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	4	1	- 75.0%	14	10	- 28.6%
Pending Sales	3	1	- 66.7%	19	10	- 47.4%
Closed Sales	1	3	+ 200.0%	15	11	- 26.7%
Days on Market Until Sale	1	61	+ 6,000.0%	101	40	- 60.4%
Median Sales Price*	\$370,000	\$675,000	+ 82.4%	\$450,000	\$675,000	+ 50.0%
Average Sales Price*	\$370,000	\$711,667	+ 92.3%	\$541,402	\$774,955	+ 43.1%
Percent of List Price Received*	96.1%	98.5%	+ 2.5%	97.7%	98.0%	+ 0.3%
Inventory of Homes for Sale	6	3	- 50.0%	—	—	—
Months Supply of Inventory	1.8	1.6	- 11.1%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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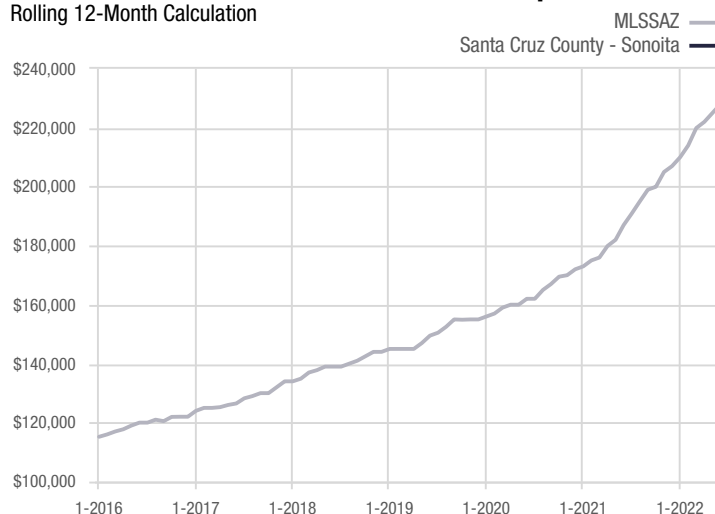
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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MULTIPLE LISTING SERVICE OF
SOUTHERN ARIZONA

Santa Cruz County - Tubac East

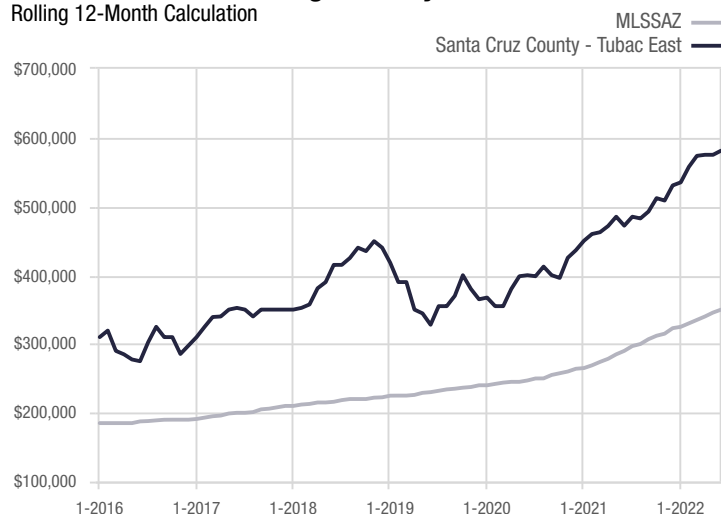
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	9	7	- 22.2%	40	42	+ 5.0%
Pending Sales	10	5	- 50.0%	37	49	+ 32.4%
Closed Sales	7	8	+ 14.3%	25	44	+ 76.0%
Days on Market Until Sale	68	64	- 5.9%	88	56	- 36.4%
Median Sales Price*	\$409,000	\$558,025	+ 36.4%	\$500,000	\$590,442	+ 18.1%
Average Sales Price*	\$458,714	\$555,862	+ 21.2%	\$538,011	\$673,127	+ 25.1%
Percent of List Price Received*	93.8%	98.2%	+ 4.7%	96.9%	97.9%	+ 1.0%
Inventory of Homes for Sale	13	9	- 30.8%	—	—	—
Months Supply of Inventory	2.2	1.3	- 40.9%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	4	3	- 25.0%	20	19	- 5.0%
Pending Sales	3	5	+ 66.7%	20	21	+ 5.0%
Closed Sales	4	3	- 25.0%	19	27	+ 42.1%
Days on Market Until Sale	4	12	+ 200.0%	96	27	- 71.9%
Median Sales Price*	\$300,000	\$335,000	+ 11.7%	\$220,000	\$270,000	+ 22.7%
Average Sales Price*	\$290,403	\$311,833	+ 7.4%	\$237,822	\$292,700	+ 23.1%
Percent of List Price Received*	94.5%	100.4%	+ 6.2%	97.0%	99.7%	+ 2.8%
Inventory of Homes for Sale	6	3	- 50.0%	—	—	—
Months Supply of Inventory	1.5	0.8	- 46.7%	—	—	—

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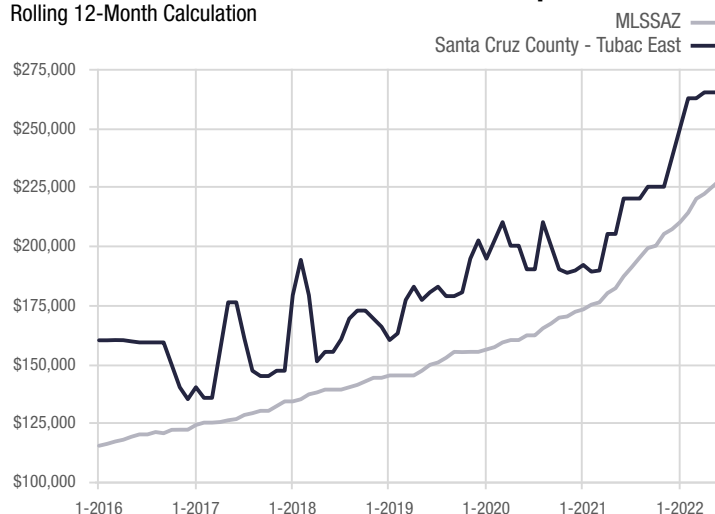
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Santa Cruz County - Tubac West

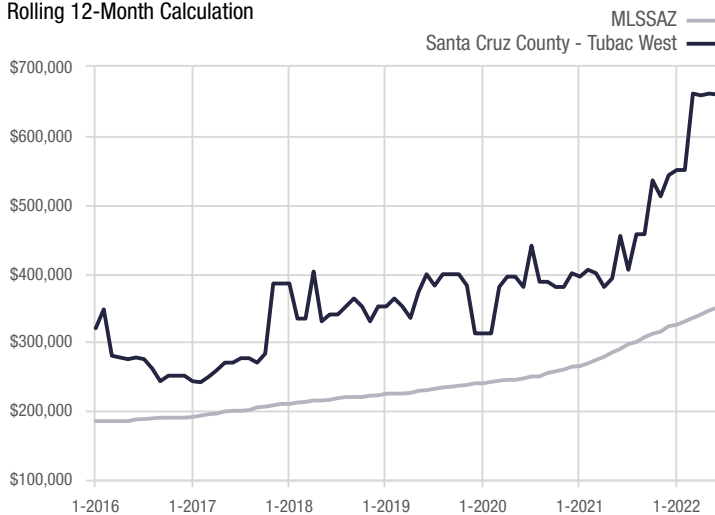
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2	0	- 100.0%	8	15	+ 87.5%
Pending Sales	0	0	0.0%	8	15	+ 87.5%
Closed Sales	3	0	- 100.0%	9	13	+ 44.4%
Days on Market Until Sale	37	—	—	32	89	+ 178.1%
Median Sales Price*	\$689,340	—	—	\$535,000	\$658,500	+ 23.1%
Average Sales Price*	\$646,113	—	—	\$527,927	\$790,921	+ 49.8%
Percent of List Price Received*	104.0%	—	—	100.3%	94.6%	- 5.7%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	2.4	1.3	- 45.8%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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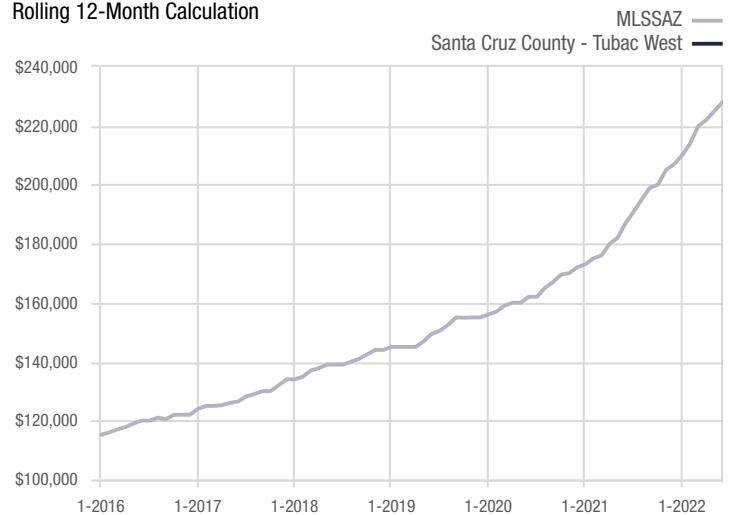
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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SOUTHERN ARIZONA

Santa Cruz County - Tumacacori - Carmen

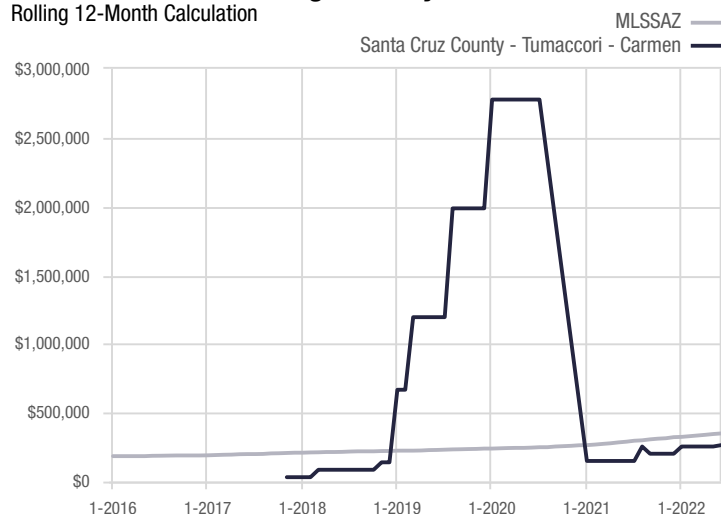
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	2	0	- 100.0%	3	1	- 66.7%
Closed Sales	0	1	—	1	1	0.0%
Days on Market Until Sale	—	158	—	65	158	+ 143.1%
Median Sales Price*	—	\$275,000	—	\$150,000	\$275,000	+ 83.3%
Average Sales Price*	—	\$275,000	—	\$150,000	\$275,000	+ 83.3%
Percent of List Price Received*	—	96.5%	—	100.0%	96.5%	- 3.5%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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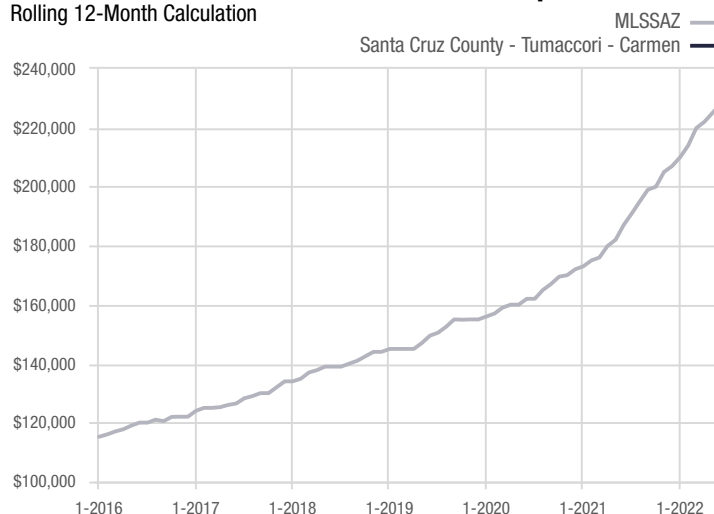
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Benson / St. David

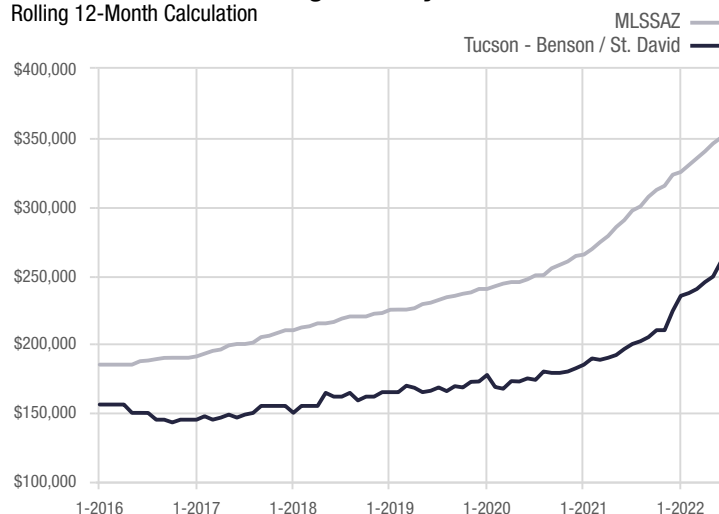
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	27	30	+ 11.1%	112	110	- 1.8%
Pending Sales	16	22	+ 37.5%	79	85	+ 7.6%
Closed Sales	16	17	+ 6.3%	77	67	- 13.0%
Days on Market Until Sale	43	20	- 53.5%	43	29	- 32.6%
Median Sales Price*	\$222,000	\$275,000	+ 23.9%	\$200,000	\$263,400	+ 31.7%
Average Sales Price*	\$251,916	\$311,347	+ 23.6%	\$221,438	\$302,615	+ 36.7%
Percent of List Price Received*	98.8%	98.0%	- 0.8%	97.9%	97.9%	0.0%
Inventory of Homes for Sale	36	39	+ 8.3%	—	—	—
Months Supply of Inventory	2.8	3.1	+ 10.7%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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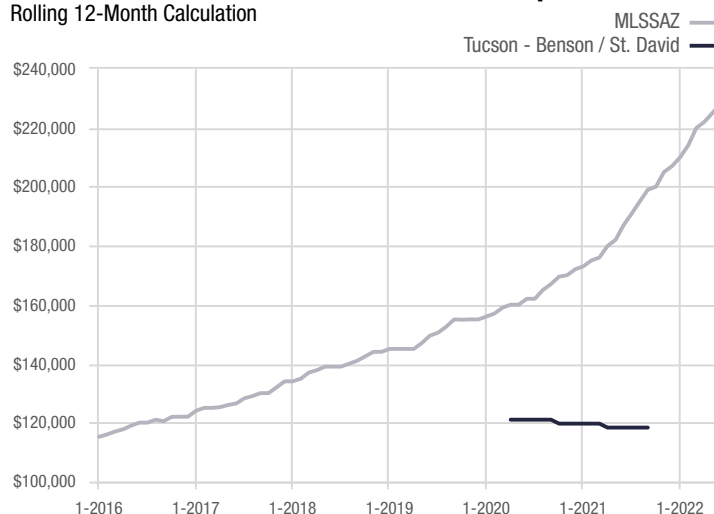
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Central

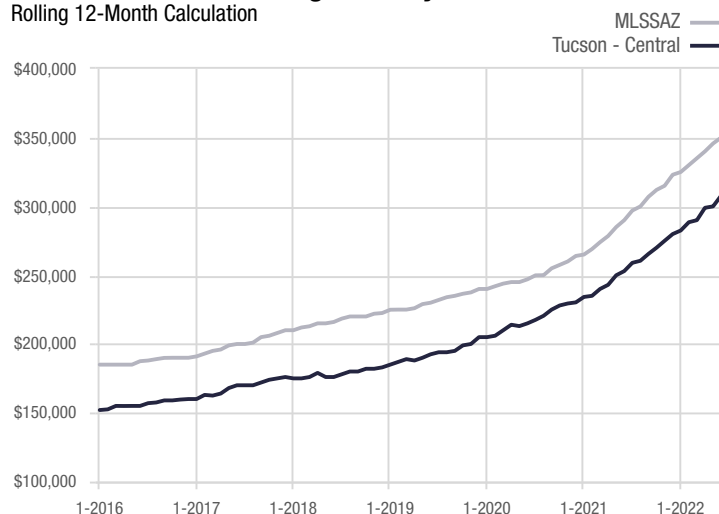
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	254	214	- 15.7%	1,294	1,249	- 3.5%
Pending Sales	184	158	- 14.1%	1,097	1,075	- 2.0%
Closed Sales	208	160	- 23.1%	1,077	1,094	+ 1.6%
Days on Market Until Sale	11	12	+ 9.1%	18	20	+ 11.1%
Median Sales Price*	\$277,500	\$357,500	+ 28.8%	\$268,000	\$325,000	+ 21.3%
Average Sales Price*	\$310,068	\$396,815	+ 28.0%	\$316,267	\$369,095	+ 16.7%
Percent of List Price Received*	102.5%	102.0%	- 0.5%	101.2%	101.2%	0.0%
Inventory of Homes for Sale	221	223	+ 0.9%	—	—	—
Months Supply of Inventory	1.2	1.2	0.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	75	65	- 13.3%	344	340	- 1.2%
Pending Sales	59	49	- 16.9%	314	308	- 1.9%
Closed Sales	56	38	- 32.1%	276	282	+ 2.2%
Days on Market Until Sale	9	9	0.0%	19	17	- 10.5%
Median Sales Price*	\$207,250	\$231,500	+ 11.7%	\$176,325	\$207,500	+ 17.7%
Average Sales Price*	\$200,123	\$222,457	+ 11.2%	\$183,148	\$217,944	+ 19.0%
Percent of List Price Received*	103.9%	101.6%	- 2.2%	101.6%	101.7%	+ 0.1%
Inventory of Homes for Sale	46	51	+ 10.9%	—	—	—
Months Supply of Inventory	1.0	1.1	+ 10.0%	—	—	—

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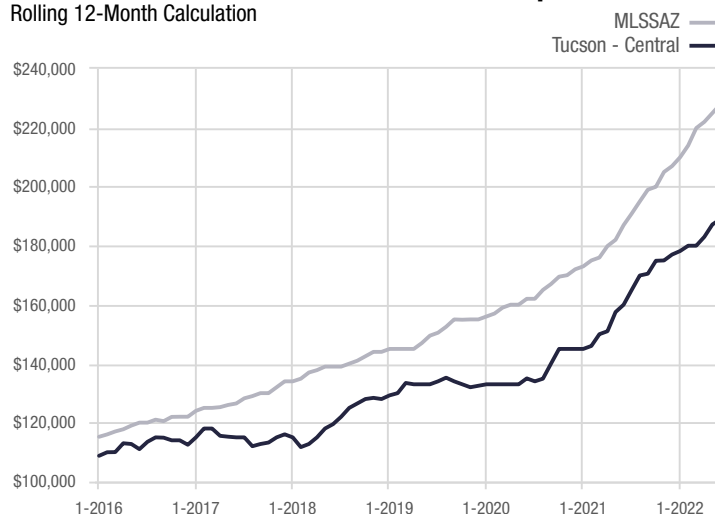
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Tucson - East

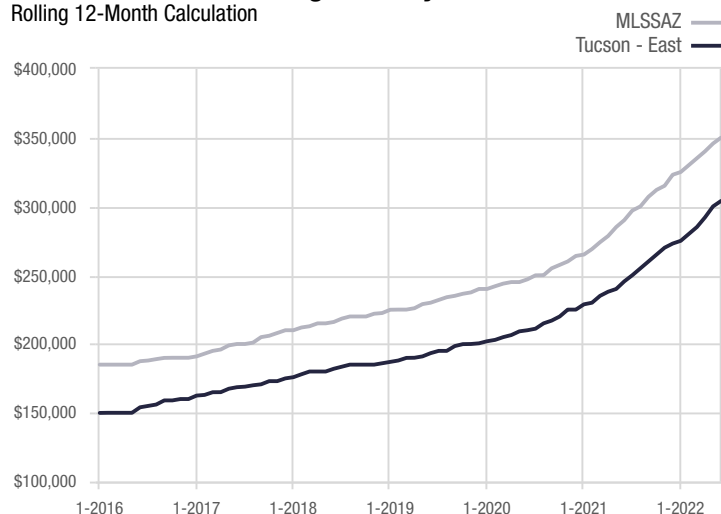
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	160	139	- 13.1%	953	863	- 9.4%
Pending Sales	146	109	- 25.3%	894	830	- 7.2%
Closed Sales	135	124	- 8.1%	832	843	+ 1.3%
Days on Market Until Sale	9	10	+ 11.1%	13	18	+ 38.5%
Median Sales Price*	\$280,000	\$330,000	+ 17.9%	\$258,745	\$320,000	+ 23.7%
Average Sales Price*	\$308,486	\$355,642	+ 15.3%	\$281,468	\$343,429	+ 22.0%
Percent of List Price Received*	103.0%	101.7%	- 1.3%	101.5%	101.0%	- 0.5%
Inventory of Homes for Sale	96	118	+ 22.9%	—	—	—
Months Supply of Inventory	0.7	0.8	+ 14.3%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	42	45	+ 7.1%	221	208	- 5.9%
Pending Sales	31	31	0.0%	211	187	- 11.4%
Closed Sales	40	23	- 42.5%	209	181	- 13.4%
Days on Market Until Sale	7	10	+ 42.9%	12	13	+ 8.3%
Median Sales Price*	\$192,450	\$192,000	- 0.2%	\$162,000	\$216,500	+ 33.6%
Average Sales Price*	\$174,720	\$200,326	+ 14.7%	\$164,834	\$205,453	+ 24.6%
Percent of List Price Received*	102.7%	102.3%	- 0.4%	101.2%	101.7%	+ 0.5%
Inventory of Homes for Sale	21	27	+ 28.6%	—	—	—
Months Supply of Inventory	0.6	0.8	+ 33.3%	—	—	—

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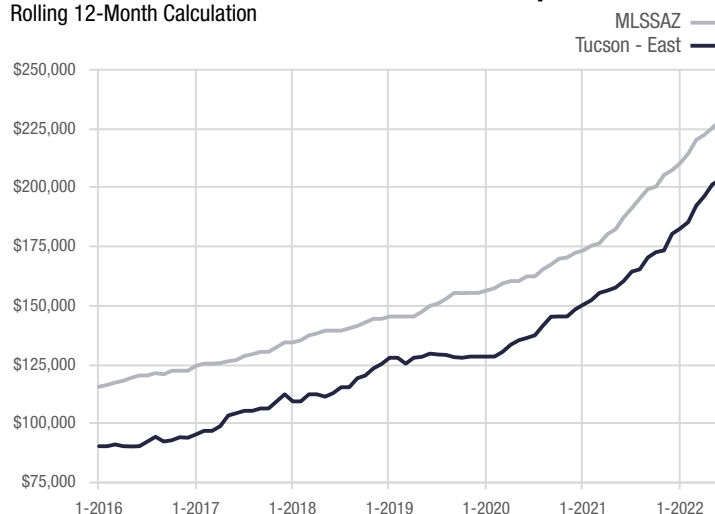
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Tucson - Extended Northeast

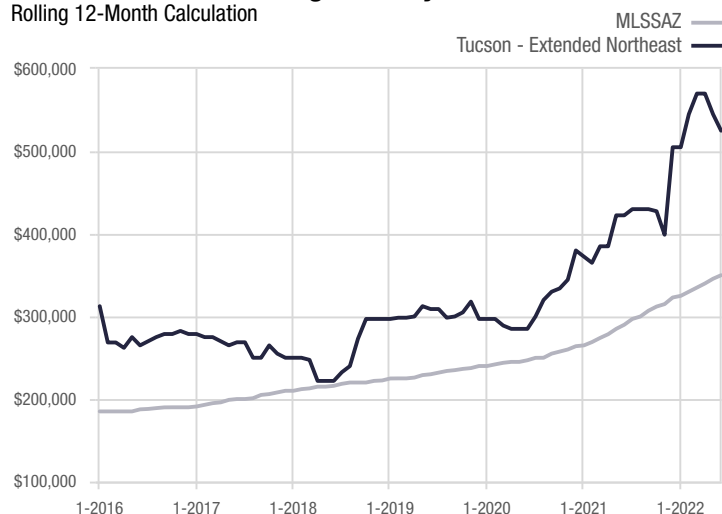
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	5	5	0.0%	11	17	+ 54.5%
Pending Sales	3	3	0.0%	7	10	+ 42.9%
Closed Sales	2	1	- 50.0%	5	8	+ 60.0%
Days on Market Until Sale	6	6	0.0%	100	13	- 87.0%
Median Sales Price*	\$684,000	\$483,000	- 29.4%	\$385,000	\$561,250	+ 45.8%
Average Sales Price*	\$684,000	\$483,000	- 29.4%	\$470,600	\$538,563	+ 14.4%
Percent of List Price Received*	99.0%	100.6%	+ 1.6%	96.6%	103.6%	+ 7.2%
Inventory of Homes for Sale	8	7	- 12.5%	—	—	—
Months Supply of Inventory	3.0	2.9	- 3.3%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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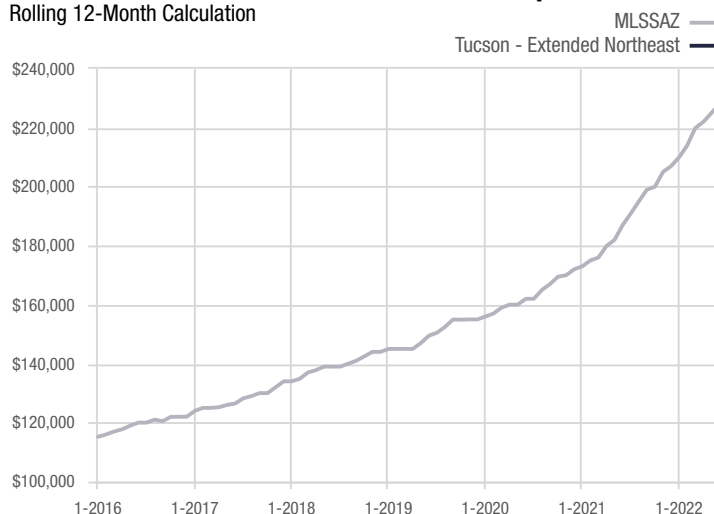
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Extended Northwest

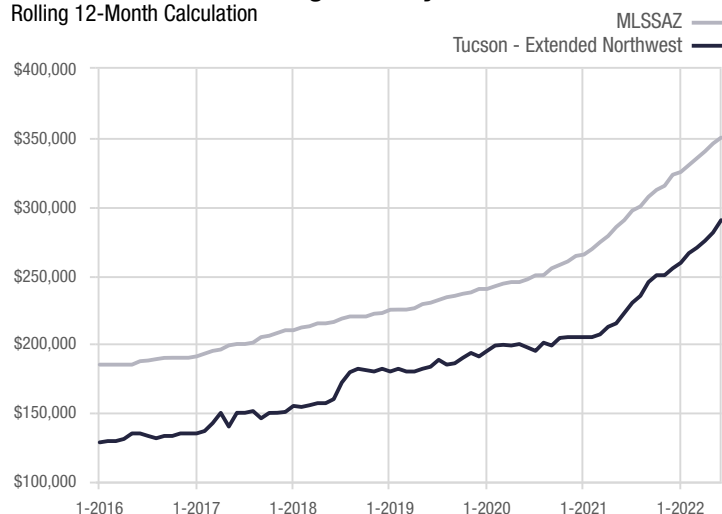
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	10	6	- 40.0%	47	43	- 8.5%
Pending Sales	6	3	- 50.0%	41	36	- 12.2%
Closed Sales	14	6	- 57.1%	42	33	- 21.4%
Days on Market Until Sale	4	8	+ 100.0%	5	18	+ 260.0%
Median Sales Price*	\$253,000	\$302,750	+ 19.7%	\$242,500	\$310,000	+ 27.8%
Average Sales Price*	\$247,250	\$346,483	+ 40.1%	\$241,383	\$333,886	+ 38.3%
Percent of List Price Received*	101.1%	100.5%	- 0.6%	101.2%	99.9%	- 1.3%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	0.6	1.0	+ 66.7%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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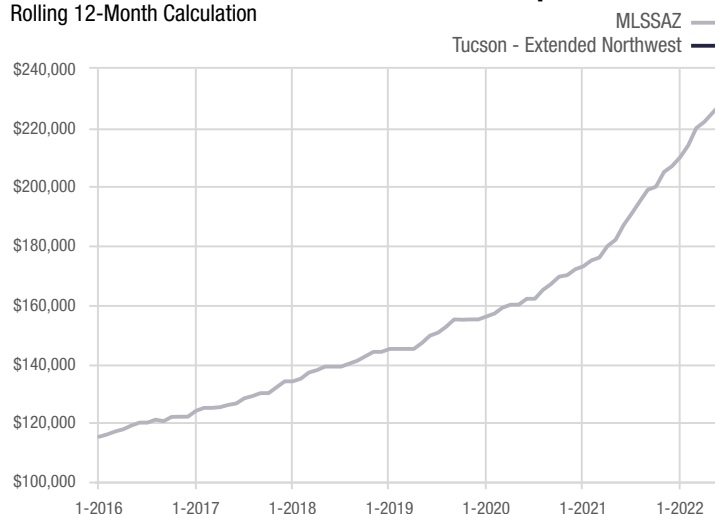
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

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Local Market Update – June 2022

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Tucson - Extended Southeast

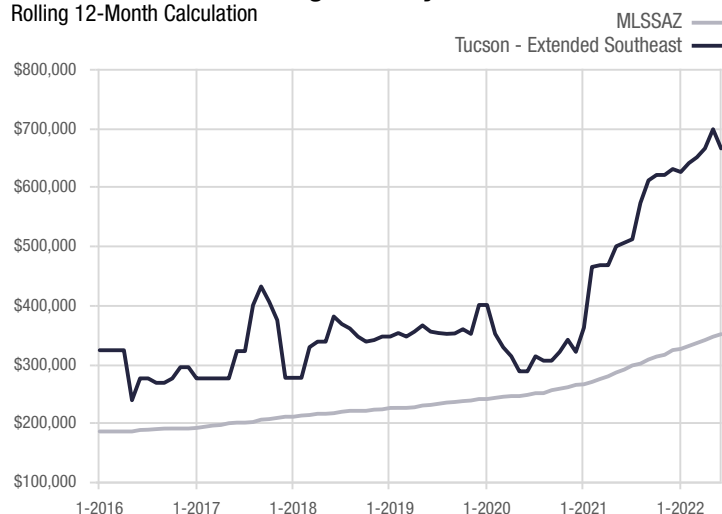
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	3	3	0.0%	4	11	+ 175.0%
Pending Sales	1	2	+ 100.0%	8	8	0.0%
Closed Sales	1	0	- 100.0%	9	7	- 22.2%
Days on Market Until Sale	434	—	—	155	20	- 87.1%
Median Sales Price*	\$850,000	—	—	\$620,000	\$750,000	+ 21.0%
Average Sales Price*	\$850,000	—	—	\$612,722	\$714,786	+ 16.7%
Percent of List Price Received*	93.6%	—	—	96.9%	98.3%	+ 1.4%
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	2.1	3.4	+ 61.9%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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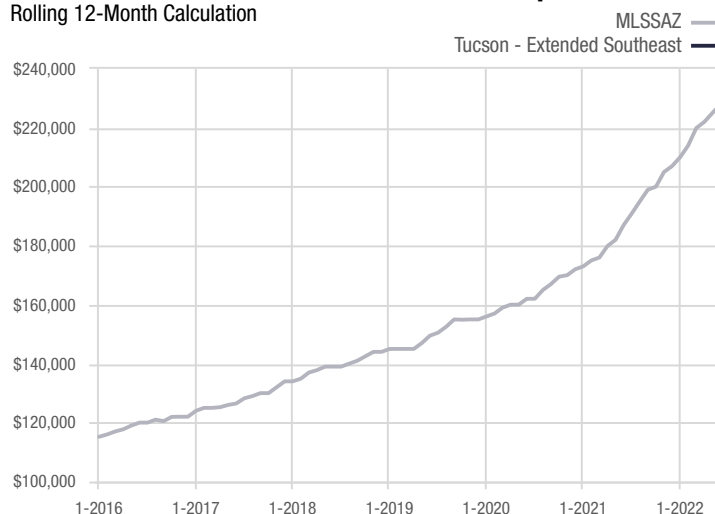
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

A Research Tool Provided by Southern Arizona MLS.

Tucson - Extended Southwest

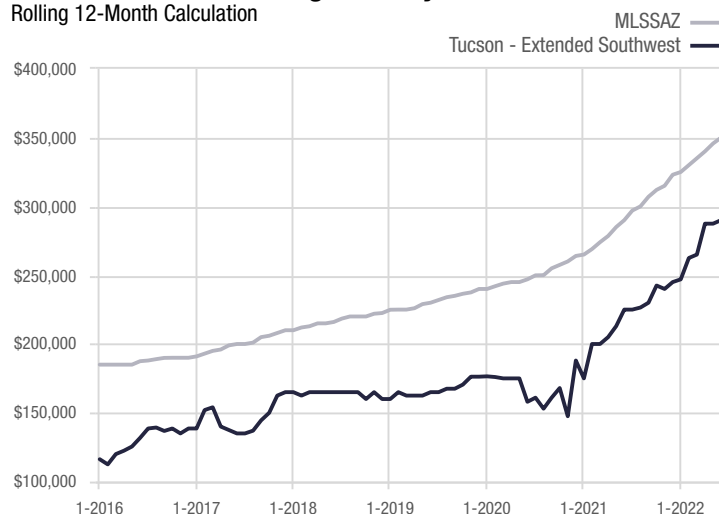
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	1	2	+ 100.0%	15	14	- 6.7%
Pending Sales	1	3	+ 200.0%	15	10	- 33.3%
Closed Sales	1	2	+ 100.0%	14	8	- 42.9%
Days on Market Until Sale	9	6	- 33.3%	47	13	- 72.3%
Median Sales Price*	\$232,000	\$364,000	+ 56.9%	\$226,500	\$292,500	+ 29.1%
Average Sales Price*	\$232,000	\$364,000	+ 56.9%	\$221,111	\$314,125	+ 42.1%
Percent of List Price Received*	101.1%	103.6%	+ 2.5%	99.3%	102.6%	+ 3.3%
Inventory of Homes for Sale	1	5	+ 400.0%	—	—	—
Months Supply of Inventory	0.4	1.9	+ 375.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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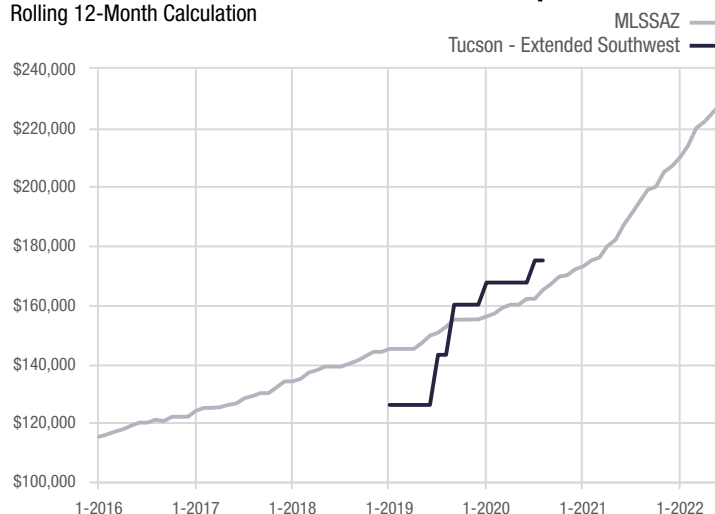
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Extended West

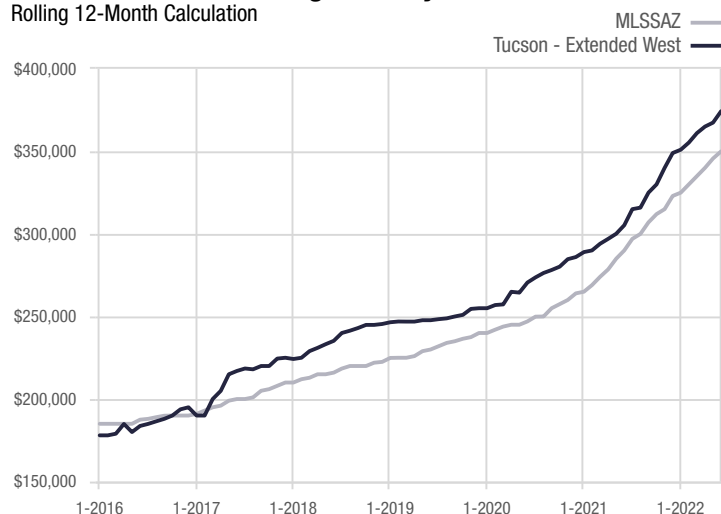
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	35	158	+ 351.4%	261	492	+ 88.5%
Pending Sales	38	73	+ 92.1%	234	397	+ 69.7%
Closed Sales	42	67	+ 59.5%	213	305	+ 43.2%
Days on Market Until Sale	10	34	+ 240.0%	15	31	+ 106.7%
Median Sales Price*	\$350,750	\$410,000	+ 16.9%	\$327,000	\$382,000	+ 16.8%
Average Sales Price*	\$357,034	\$429,158	+ 20.2%	\$337,625	\$391,644	+ 16.0%
Percent of List Price Received*	101.1%	100.2%	- 0.9%	100.7%	100.0%	- 0.7%
Inventory of Homes for Sale	40	161	+ 302.5%	—	—	—
Months Supply of Inventory	1.0	2.9	+ 190.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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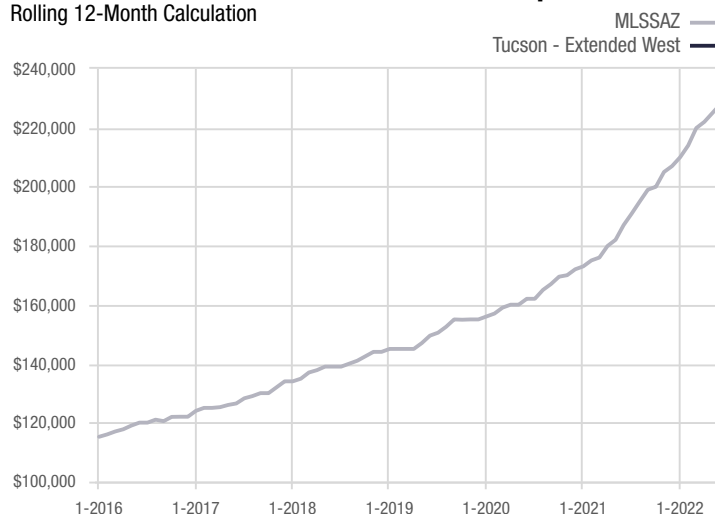
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - North

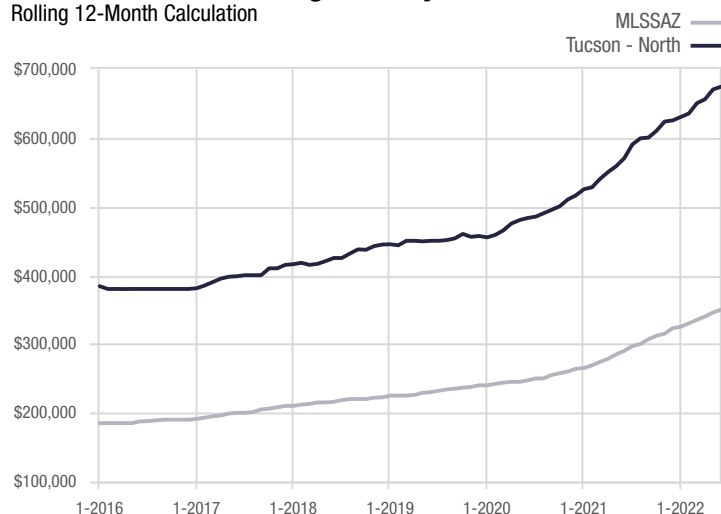
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	116	128	+ 10.3%	724	620	- 14.4%
Pending Sales	105	76	- 27.6%	640	511	- 20.2%
Closed Sales	122	73	- 40.2%	618	508	- 17.8%
Days on Market Until Sale	15	12	- 20.0%	25	22	- 12.0%
Median Sales Price*	\$670,000	\$745,607	+ 11.3%	\$625,000	\$710,000	+ 13.6%
Average Sales Price*	\$824,225	\$892,263	+ 8.3%	\$760,393	\$854,272	+ 12.3%
Percent of List Price Received*	101.4%	103.0%	+ 1.6%	100.8%	102.4%	+ 1.6%
Inventory of Homes for Sale	114	143	+ 25.4%	—	—	—
Months Supply of Inventory	1.1	1.6	+ 45.5%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	64	66	+ 3.1%	388	405	+ 4.4%
Pending Sales	62	50	- 19.4%	374	367	- 1.9%
Closed Sales	72	54	- 25.0%	373	357	- 4.3%
Days on Market Until Sale	7	13	+ 85.7%	15	13	- 13.3%
Median Sales Price*	\$252,750	\$327,250	+ 29.5%	\$240,000	\$300,000	+ 25.0%
Average Sales Price*	\$279,824	\$367,296	+ 31.3%	\$279,098	\$353,303	+ 26.6%
Percent of List Price Received*	102.3%	101.7%	- 0.6%	100.9%	102.2%	+ 1.3%
Inventory of Homes for Sale	29	54	+ 86.2%	—	—	—
Months Supply of Inventory	0.5	1.0	+ 100.0%	—	—	—

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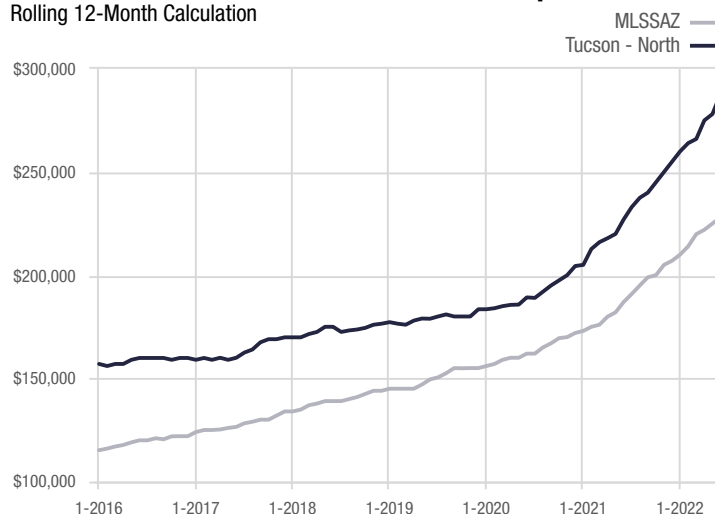
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Northeast

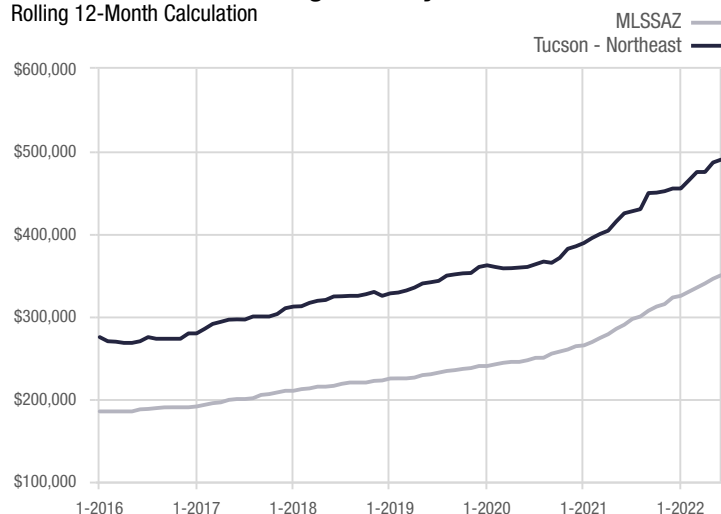
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	67	62	- 7.5%	406	374	- 7.9%
Pending Sales	53	64	+ 20.8%	379	327	- 13.7%
Closed Sales	67	46	- 31.3%	361	294	- 18.6%
Days on Market Until Sale	9	10	+ 11.1%	15	17	+ 13.3%
Median Sales Price*	\$569,000	\$625,000	+ 9.8%	\$450,000	\$507,500	+ 12.8%
Average Sales Price*	\$611,246	\$676,115	+ 10.6%	\$550,752	\$613,275	+ 11.4%
Percent of List Price Received*	100.6%	102.5%	+ 1.9%	100.6%	102.0%	+ 1.4%
Inventory of Homes for Sale	53	50	- 5.7%	—	—	—
Months Supply of Inventory	0.9	1.0	+ 11.1%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	29	23	- 20.7%	143	131	- 8.4%
Pending Sales	18	24	+ 33.3%	131	125	- 4.6%
Closed Sales	25	19	- 24.0%	132	117	- 11.4%
Days on Market Until Sale	6	13	+ 116.7%	15	15	0.0%
Median Sales Price*	\$232,000	\$218,000	- 6.0%	\$162,000	\$240,000	+ 48.1%
Average Sales Price*	\$210,698	\$243,332	+ 15.5%	\$178,042	\$235,115	+ 32.1%
Percent of List Price Received*	102.1%	101.5%	- 0.6%	100.1%	101.8%	+ 1.7%
Inventory of Homes for Sale	23	17	- 26.1%	—	—	—
Months Supply of Inventory	1.2	0.9	- 25.0%	—	—	—

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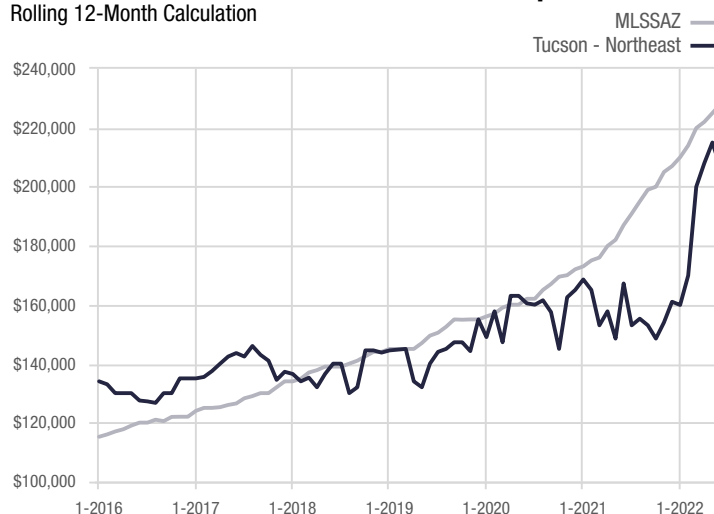
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Northwest

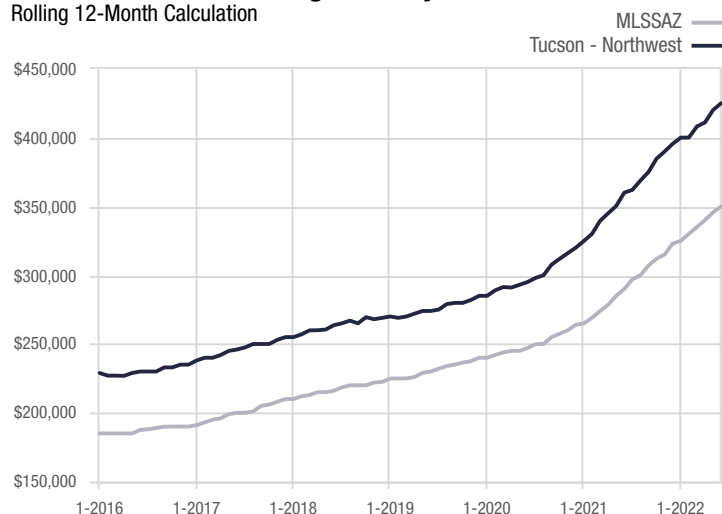
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	291	267	- 8.2%	1,757	1,633	- 7.1%
Pending Sales	239	195	- 18.4%	1,666	1,459	- 12.4%
Closed Sales	309	207	- 33.0%	1,659	1,434	- 13.6%
Days on Market Until Sale	11	16	+ 45.5%	18	18	0.0%
Median Sales Price*	\$399,000	\$460,000	+ 15.3%	\$385,000	\$440,950	+ 14.5%
Average Sales Price*	\$465,164	\$569,265	+ 22.4%	\$468,300	\$540,874	+ 15.5%
Percent of List Price Received*	101.8%	101.8%	0.0%	100.9%	101.6%	+ 0.7%
Inventory of Homes for Sale	212	295	+ 39.2%	—	—	—
Months Supply of Inventory	0.8	1.2	+ 50.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	22	22	0.0%	186	158	- 15.1%
Pending Sales	24	20	- 16.7%	183	140	- 23.5%
Closed Sales	40	20	- 50.0%	182	135	- 25.8%
Days on Market Until Sale	8	6	- 25.0%	14	7	- 50.0%
Median Sales Price*	\$303,000	\$370,750	+ 22.4%	\$284,887	\$346,500	+ 21.6%
Average Sales Price*	\$306,522	\$376,313	+ 22.8%	\$292,078	\$367,102	+ 25.7%
Percent of List Price Received*	102.7%	100.6%	- 2.0%	101.1%	102.4%	+ 1.3%
Inventory of Homes for Sale	13	16	+ 23.1%	—	—	—
Months Supply of Inventory	0.4	0.8	+ 100.0%	—	—	—

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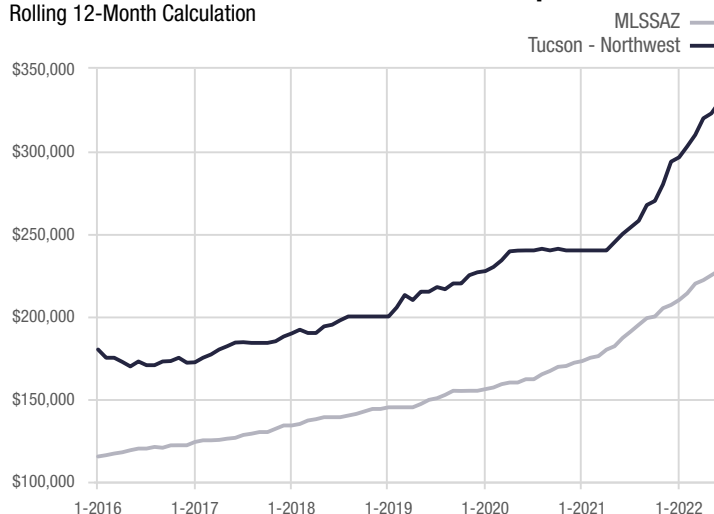
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Tucson - Pima East

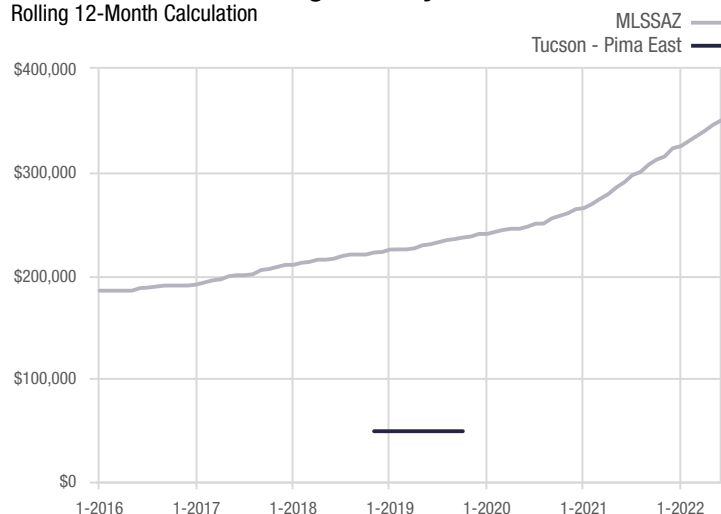
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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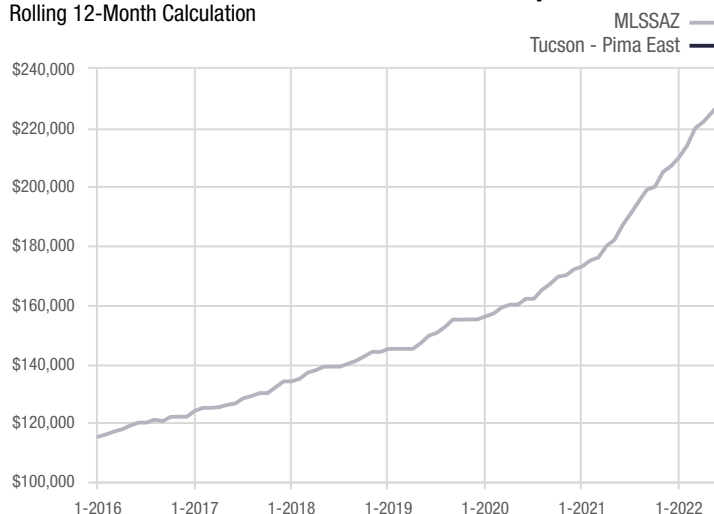
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Pima Northwest

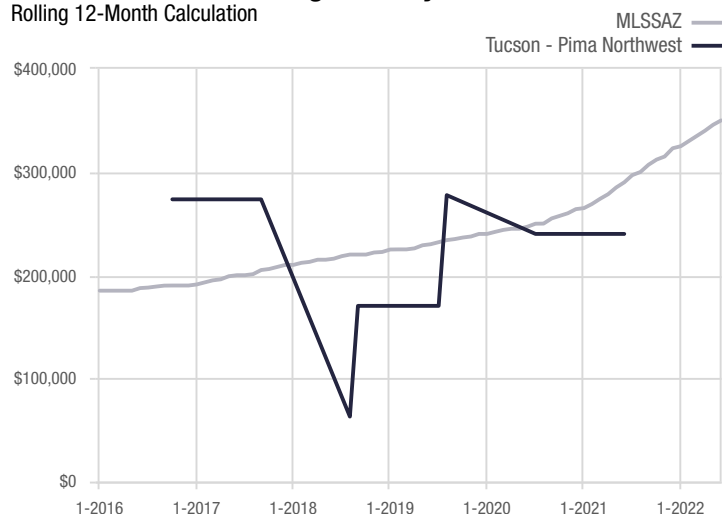
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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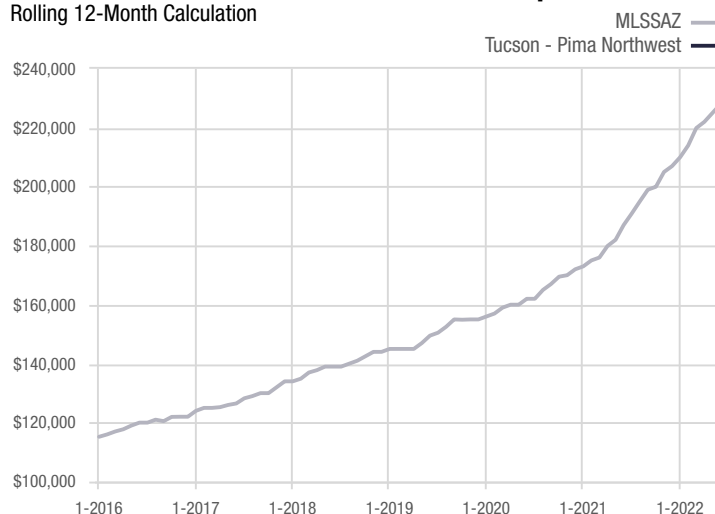
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Pima Southwest

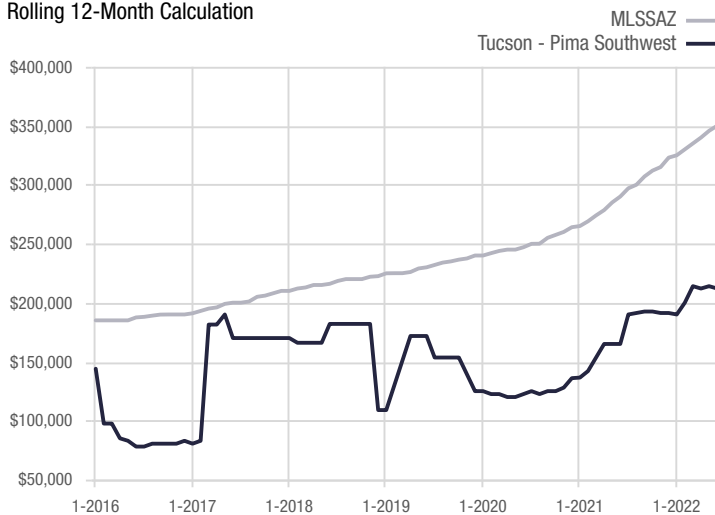
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	4	—	4	11	+ 175.0%
Pending Sales	0	1	—	6	11	+ 83.3%
Closed Sales	0	1	—	6	10	+ 66.7%
Days on Market Until Sale	—	6	—	260	82	- 68.5%
Median Sales Price*	—	\$184,000	—	\$191,250	\$215,000	+ 12.4%
Average Sales Price*	—	\$184,000	—	\$229,750	\$319,540	+ 39.1%
Percent of List Price Received*	—	100.0%	—	86.8%	95.7%	+ 10.3%
Inventory of Homes for Sale	5	6	+ 20.0%	—	—	—
Months Supply of Inventory	4.1	3.8	- 7.3%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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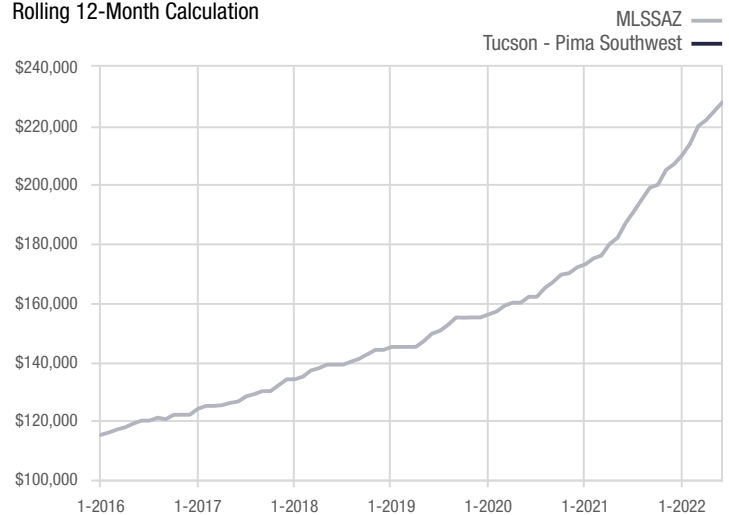
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

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Local Market Update – June 2022

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Tucson - South

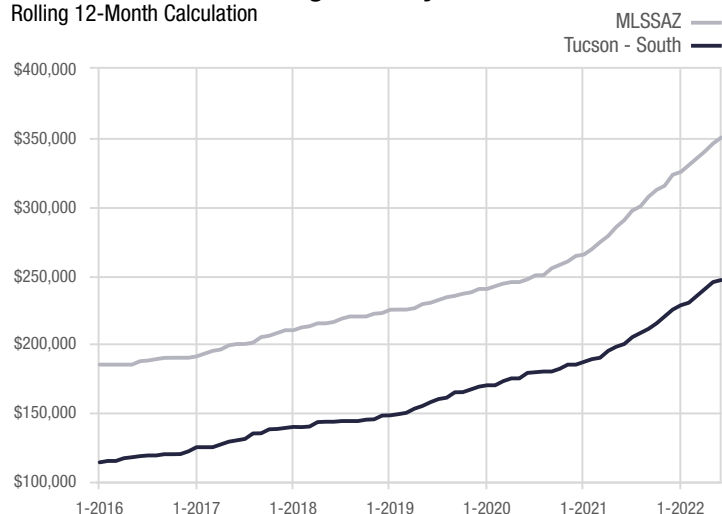
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	94	94	0.0%	488	495	+ 1.4%
Pending Sales	74	59	- 20.3%	448	444	- 0.9%
Closed Sales	84	76	- 9.5%	436	434	- 0.5%
Days on Market Until Sale	6	9	+ 50.0%	11	17	+ 54.5%
Median Sales Price*	\$230,000	\$267,000	+ 16.1%	\$212,250	\$259,500	+ 22.3%
Average Sales Price*	\$223,138	\$274,695	+ 23.1%	\$210,720	\$259,293	+ 23.1%
Percent of List Price Received*	101.7%	100.5%	- 1.2%	101.0%	100.1%	- 0.9%
Inventory of Homes for Sale	48	78	+ 62.5%	—	—	—
Months Supply of Inventory	0.7	1.1	+ 57.1%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	7	7	0.0%	36	44	+ 22.2%
Pending Sales	5	9	+ 80.0%	35	39	+ 11.4%
Closed Sales	3	9	+ 200.0%	37	33	- 10.8%
Days on Market Until Sale	5	15	+ 200.0%	15	17	+ 13.3%
Median Sales Price*	\$192,500	\$222,500	+ 15.6%	\$148,000	\$195,000	+ 31.8%
Average Sales Price*	\$179,833	\$212,333	+ 18.1%	\$152,484	\$193,570	+ 26.9%
Percent of List Price Received*	100.6%	101.0%	+ 0.4%	100.6%	99.7%	- 0.9%
Inventory of Homes for Sale	4	5	+ 25.0%	—	—	—
Months Supply of Inventory	0.7	0.8	+ 14.3%	—	—	—

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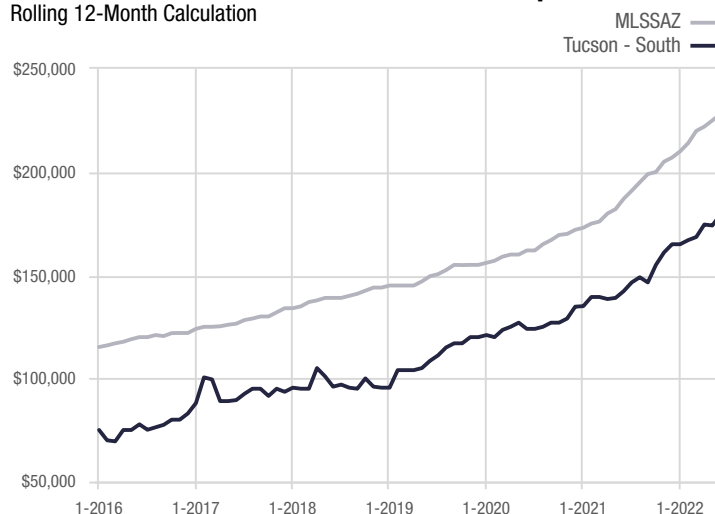
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Southeast

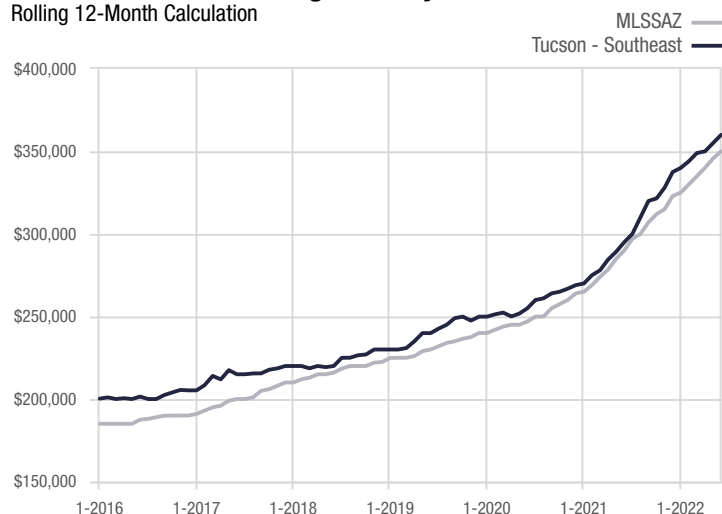
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	51	54	+ 5.9%	310	252	- 18.7%
Pending Sales	38	38	0.0%	282	224	- 20.6%
Closed Sales	62	32	- 48.4%	282	230	- 18.4%
Days on Market Until Sale	8	11	+ 37.5%	14	19	+ 35.7%
Median Sales Price*	\$335,000	\$389,500	+ 16.3%	\$318,250	\$370,750	+ 16.5%
Average Sales Price*	\$362,618	\$405,169	+ 11.7%	\$340,403	\$398,796	+ 17.2%
Percent of List Price Received*	102.3%	100.9%	- 1.4%	101.1%	101.1%	0.0%
Inventory of Homes for Sale	45	53	+ 17.8%	—	—	—
Months Supply of Inventory	1.0	1.3	+ 30.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	2	0	- 100.0%	7	9	+ 28.6%
Pending Sales	0	1	—	5	8	+ 60.0%
Closed Sales	0	3	—	5	9	+ 80.0%
Days on Market Until Sale	—	10	—	4	10	+ 150.0%
Median Sales Price*	—	\$280,000	—	\$200,000	\$285,000	+ 42.5%
Average Sales Price*	—	\$299,667	—	\$208,600	\$296,556	+ 42.2%
Percent of List Price Received*	—	98.0%	—	100.3%	101.0%	+ 0.7%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.3	0.5	- 61.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Southwest

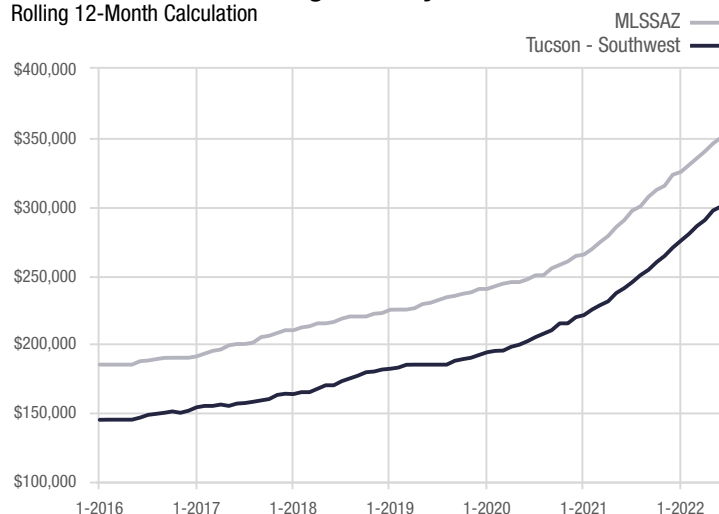
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	84	109	+ 29.8%	476	545	+ 14.5%
Pending Sales	75	79	+ 5.3%	447	490	+ 9.6%
Closed Sales	62	93	+ 50.0%	401	485	+ 20.9%
Days on Market Until Sale	9	18	+ 100.0%	17	20	+ 17.6%
Median Sales Price*	\$267,500	\$315,000	+ 17.8%	\$254,500	\$315,000	+ 23.8%
Average Sales Price*	\$274,013	\$325,653	+ 18.8%	\$264,789	\$324,513	+ 22.6%
Percent of List Price Received*	102.0%	100.5%	- 1.5%	101.2%	100.5%	- 0.7%
Inventory of Homes for Sale	39	111	+ 184.6%	—	—	—
Months Supply of Inventory	0.5	1.4	+ 180.0%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	4	5	+ 25.0%	23	23	0.0%
Pending Sales	4	2	- 50.0%	21	24	+ 14.3%
Closed Sales	5	1	- 80.0%	17	24	+ 41.2%
Days on Market Until Sale	4	2	- 50.0%	9	11	+ 22.2%
Median Sales Price*	\$180,000	\$146,000	- 18.9%	\$175,000	\$209,500	+ 19.7%
Average Sales Price*	\$188,780	\$146,000	- 22.7%	\$163,018	\$185,556	+ 13.8%
Percent of List Price Received*	101.2%	121.7%	+ 20.3%	101.3%	100.6%	- 0.7%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	0.5	1.0	+ 100.0%	—	—	—

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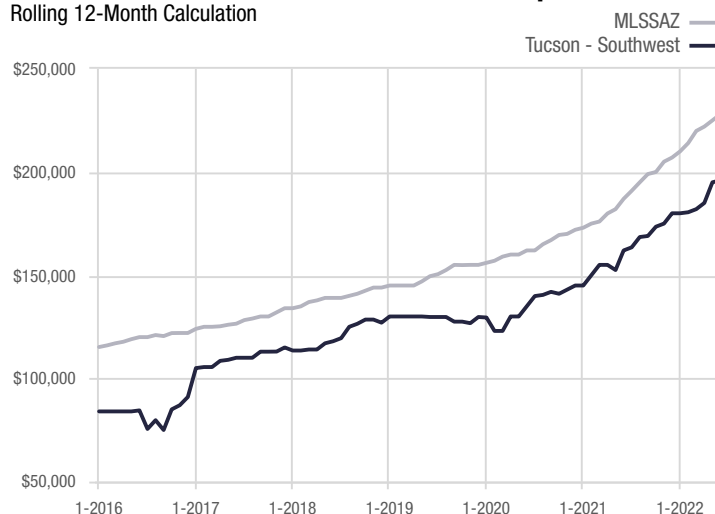
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Upper Northwest

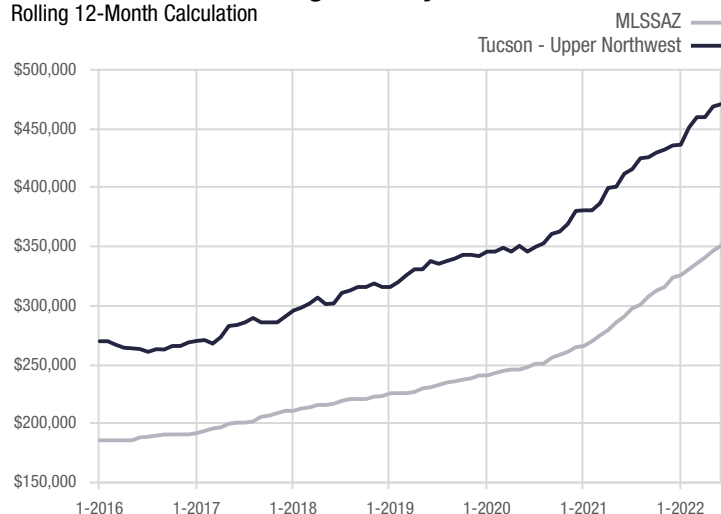
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	53	52	- 1.9%	341	337	- 1.2%
Pending Sales	48	30	- 37.5%	341	288	- 15.5%
Closed Sales	64	47	- 26.6%	337	291	- 13.6%
Days on Market Until Sale	30	15	- 50.0%	33	21	- 36.4%
Median Sales Price*	\$429,500	\$485,000	+ 12.9%	\$430,000	\$490,000	+ 14.0%
Average Sales Price*	\$536,034	\$558,891	+ 4.3%	\$476,450	\$544,339	+ 14.2%
Percent of List Price Received*	101.1%	100.0%	- 1.1%	99.6%	100.0%	+ 0.4%
Inventory of Homes for Sale	47	57	+ 21.3%	—	—	—
Months Supply of Inventory	0.9	1.3	+ 44.4%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	5	—	31	25	- 19.4%
Pending Sales	4	2	- 50.0%	32	19	- 40.6%
Closed Sales	5	2	- 60.0%	27	18	- 33.3%
Days on Market Until Sale	73	3	- 95.9%	22	7	- 68.2%
Median Sales Price*	\$299,900	\$487,500	+ 62.6%	\$350,000	\$449,475	+ 28.4%
Average Sales Price*	\$673,780	\$487,500	- 27.6%	\$403,644	\$528,108	+ 30.8%
Percent of List Price Received*	99.4%	101.2%	+ 1.8%	99.2%	100.6%	+ 1.4%
Inventory of Homes for Sale	1	5	+ 400.0%	—	—	—
Months Supply of Inventory	0.2	1.8	+ 800.0%	—	—	—

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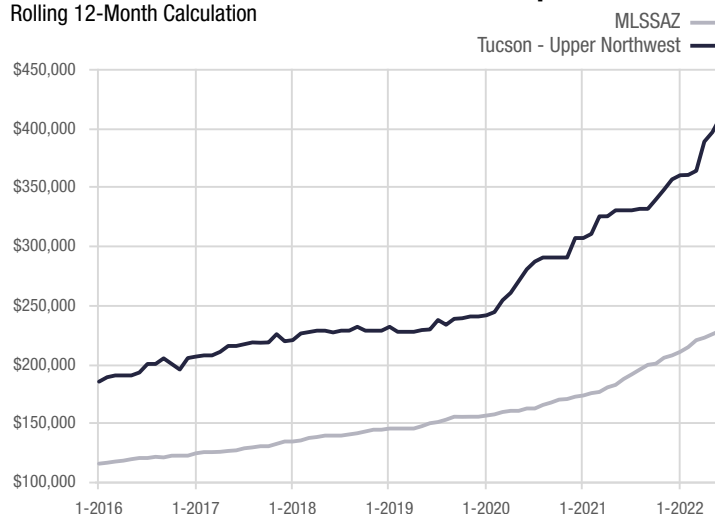
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - Upper Southeast

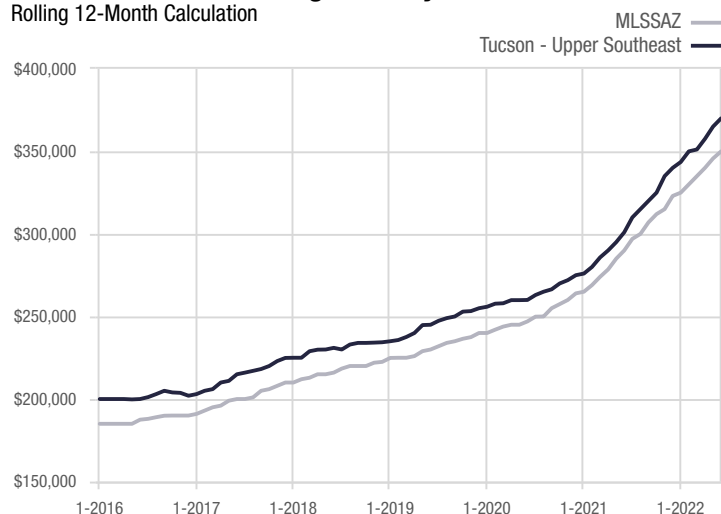
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	134	150	+ 11.9%	716	795	+ 11.0%
Pending Sales	116	120	+ 3.4%	689	720	+ 4.5%
Closed Sales	138	99	- 28.3%	632	652	+ 3.2%
Days on Market Until Sale	11	20	+ 81.8%	16	23	+ 43.8%
Median Sales Price*	\$330,500	\$377,000	+ 14.1%	\$320,000	\$380,000	+ 18.8%
Average Sales Price*	\$359,301	\$420,226	+ 17.0%	\$341,532	\$418,784	+ 22.6%
Percent of List Price Received*	102.2%	101.5%	- 0.7%	101.3%	100.9%	- 0.4%
Inventory of Homes for Sale	88	160	+ 81.8%	—	—	—
Months Supply of Inventory	0.8	1.5	+ 87.5%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	0	0	0.0%	1	3	+ 200.0%
Pending Sales	0	0	0.0%	1	3	+ 200.0%
Closed Sales	0	1	—	0	3	—
Days on Market Until Sale	—	10	—	—	9	—
Median Sales Price*	—	\$332,000	—	—	\$314,500	—
Average Sales Price*	—	\$332,000	—	—	\$307,167	—
Percent of List Price Received*	—	97.6%	—	—	99.7%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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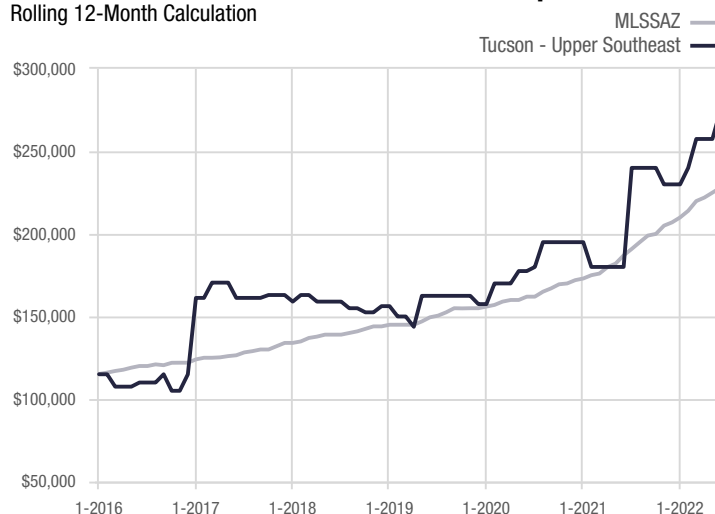
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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Local Market Update – June 2022

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Tucson - West

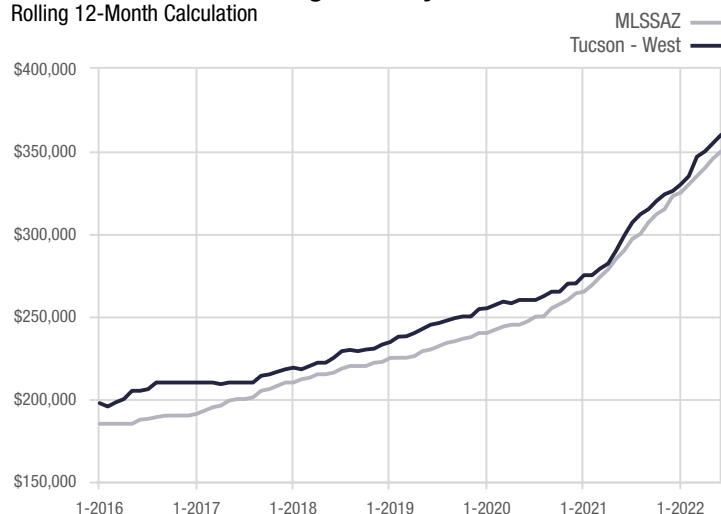
Single Family	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	127	104	- 18.1%	626	589	- 5.9%
Pending Sales	94	79	- 16.0%	547	523	- 4.4%
Closed Sales	99	81	- 18.2%	549	512	- 6.7%
Days on Market Until Sale	19	13	- 31.6%	14	17	+ 21.4%
Median Sales Price*	\$360,000	\$415,000	+ 15.3%	\$320,000	\$390,000	+ 21.9%
Average Sales Price*	\$465,146	\$511,459	+ 10.0%	\$376,454	\$446,169	+ 18.5%
Percent of List Price Received*	101.8%	101.4%	- 0.4%	101.4%	101.3%	- 0.1%
Inventory of Homes for Sale	75	82	+ 9.3%	—	—	—
Months Supply of Inventory	0.8	0.9	+ 12.5%	—	—	—

Townhouse/Condo/Duplex	June			Year to Date		
Key Metrics	2021	2022	% Change	Thru 6-2021	Thru 6-2022	% Change
New Listings	11	13	+ 18.2%	62	91	+ 46.8%
Pending Sales	9	9	0.0%	61	81	+ 32.8%
Closed Sales	8	8	0.0%	66	85	+ 28.8%
Days on Market Until Sale	8	13	+ 62.5%	11	11	0.0%
Median Sales Price*	\$192,000	\$232,500	+ 21.1%	\$161,000	\$206,900	+ 28.5%
Average Sales Price*	\$171,500	\$214,813	+ 25.3%	\$157,180	\$206,024	+ 31.1%
Percent of List Price Received*	102.6%	97.8%	- 4.7%	100.2%	101.3%	+ 1.1%
Inventory of Homes for Sale	7	11	+ 57.1%	—	—	—
Months Supply of Inventory	0.6	0.8	+ 33.3%	—	—	—

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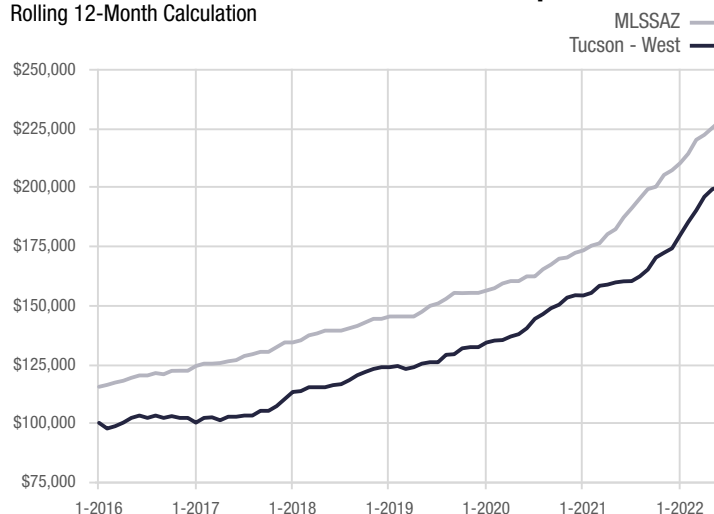
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo/Duplex

Rolling 12-Month Calculation



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